PEASE DEVELOPMENT AUTHORITY Thursday, January 19, 2017

Time: 8:30 a.m.

Place: 55 International Drive, Pease International Tradeport

Portsmouth, New Hampshire

AGENDA

- I. Call to Order
- II. Acceptance of Meeting Minutes: December 15, 2016*
- III. Public Comment
- IV. Old Business
 - A. Reports
 - 1. Spyglass Development LLC
 - B. Approvals
 - 1. Airport Obstruction Removal* (Torr)
- V. Airport Committee Report* (Preston)
 - A. Approvals
 - 1. CHI Aerospace Fuels, LLC Flight School* (Allard)
- VI. Marketing Committee Report* (Loughlin)
 - A. Approvals
 - 1. Royal Technology Group, Inc. Hangar 227* (Lamson)
- VII. Finance
 - A. Financial Reports
 - 1. Operating Result for Five Month Period Ending November 30, 2016*
 - 2. Nine Month Cash Flow Projections to September 30, 2017*
- VIII. Licenses/Easements/Rights of Way/Options
 - A. Approvals
 - 1. In Control Family Foundation, Inc. Right of Entry* (Preston)
- IX. Leases
 - A. Reports
 - 1. Pioneer Aviation, LLC*
 - B. Approvals
 - 1. Two International Group, LLC Lease Option* (Loughlin)
- X. Signs
 - A. Approvals
 - 1. Wentworth Douglass Hospital 73 Corporate Drive* (Lamson)
- XI. Contracts/Agreements
 - A. Reports*

- 1. Alternative Sales Clubhouse Kitchen
- 2. Eckhardt & Johnson, Inc. Terminal HVAC System
- B. Approvals
 - 1. Ricci Lumber Clubhouse Equipment (Allard)
 - 2. Golf Car GPS Management System* (Preston)
- XII. Executive Director's Reports/Approvals
 - A. Reports
 - 1. Golf Course Operations
 - 2. Airport Operations
 - a) Skyhaven Airport
 - b) PSM
 - c) Noise Line Report*
 - B. Approvals
 - 1. Long Term Disability and Life Insurance Renewals* (Lamson)
 - 2. Bills for Legal Services* (Allard)
 - 3. Delegation of Authority to Executive Director Legal Services* (Loughlin)
- XIII. Port Committee Report* (Loughlin)
- XIV. Division of Ports and Harbors
 - A. Reports
 - 1. Port Advisory Council
 - 2. Operations Manager
 - 3. Commercial Mooring Permit Transfer*
- XV. New Business
- XVI. Upcoming Meetings

Board of Directors March 16, 2017

All Meetings begin at 8 a.m. unless otherwise posted.

XVII. Directors' Comments

XVIII. Adjournment

XIX. Press Questions

- * Related Materials Attached
- ** Related Materials Previously Sent
- *** Related Materials will be provided under separate cover
- + Materials to be distributed at Board Meeting
- Confidential Materials

ORITY Thursday, December 15, 2016

PEASE DEVELOPMENT AUTHORITY BOARD OF DIRECTORS MEETING MINUTES

Presiding:

George M. Bald, Chairman

Present:

Robert A. Allard, Treasurer; John P. Bohenko; Margaret F. Lamson; Peter J. Loughlin,

Vice Chairman; and Franklin G. Torr

Absent:

Robert F. Preston

Attending:

David R. Mullen, PDA Executive Director; Lynn Marie Hinchee, PDA Deputy

Director/General Counsel; PDA staff members; and members of the public

I. Call to Order

Chairman Bald called the meeting to order at 10:08 a.m. in the Board conference room at 55 International Drive, Pease International Tradeport, Portsmouth, New Hampshire.

II. Acceptance of Meeting Minutes: November 17, 2016

Director Bohenko <u>moved</u> and Director Allard <u>seconded</u> that The Pease Development Authority Board of Directors hereby accept the Minutes of the November 17, 2016 Board meeting. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

III. Employee Recognitions

David Mullen, PDA Executive Director, and Tanya Coppeta, PDA Employee Relations Manager, recognized the following PDA employees for their years of service:

25 Years

Jessica Patterson, IT Administrator, was awarded a certificate of service and \$250.

20 Years

Mark Gardner, Deputy General Counsel was awarded a certificate of service, \$100 and his name will be engraved on the PDA plaque for long term employees.

15 Years

Dave Curtis, Airport Maintenance, and Jim Thurlow, Airport Maintenance/Skyhaven Airport, were each awarded a certificate of service and \$50

10 Years

Ed Pottberg, Airport Security Coordinator, was awarded a clock.

IV. Public Comment

Marcus Ebert, of Royal Technology Group ("RTG"), made comments about the use of Hangar 227 by RTG and the status of lease negotiations for the hangar.

V. Old Business

1. Release of Non-Public Minutes

Director Loughlin <u>moved</u> and Director Torr <u>seconded</u> that Having determined that pursuant to NH RSA 91-A:3 the divulgence of a portion of the non-public minutes of October 20, 2016 related to Spyglass Development, LLC will not: a) likely affect adversely the reputation of any person other than a member of the body or agency itself; or b) render the proposed action ineffective; or c) pertain to terrorism, the PDA Board of Directors hereby determines to release said minutes to the public. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

2. Spyglass Development, LLC - 30 New Hampshire Avenue

Director Allard <u>moved</u> and Director Lamson <u>seconded</u> that The Pease Development Authority Board of Directors resolves as follows:

to direct the Executive Director to suspend negotiations with Spyglass Development LLC with respect to the Letter of Intent dated October 14, 2016 for the premises located at 30 New Hampshire Avenue and, without waiving any existing terms and conditions, permit the Lease Agreement to expire by its terms on July 31, 2022. Director Bohenko moved and Director Allard seconded that the Board suspend the rules to allow for public comments from representatives of Spyglass Development regarding the pending motion. Discussion on the motion to suspend rules: None. Disposition: Resolved by unanimous vote; motion carried.

<u>Discussion</u> on main motion: Rob Ciandella, Attorney for Spyglass Development LLC (Spyglass) asked that the Board not pass the motion as presented. Atty. Ciandella reviewed the history of the Spyglass lease at 30 New Hampshire Avenue, the Letter of Intent ("LOI") for an expansion of the premises dated October 14, 2016, and the status of negotiations. Atty. Ciandella stated that if the Board does not continue negotiations, then Spyglass will sue the PDA. Atty. Ciandella reviewed the reasons Spyglass believes negotiations should continue, including:

- To pass the motion would be an institutional mistake by the PDA;
- No emergency need for the building and parking lot by PDA
- A Letter of Intent dated October 14, 2016 regarding expansion of the building is still pending
- PDA's need for parking is based on future possibilities
- Spyglass should be allowed to draft a plan that would accommodate PDA's future plans for the premises as well as the needs of Spyglass's tenant (Flex Energy)
- No negotiations have taken place since October, 2016 as ordered by the Board
- PDA will lose rental revenues and incur legal fees to defend the resulting litigation

Atty. Ciandella reviewed the aviation activities at the Tradeport since 1993 and current activity at other area airports. Atty. Ciandella noted that no parking studies, airport growth studies, or alternative plan studies have been done to justify the basis of PDA's stated need for parking. Atty. Ciandella reviewed the materials provided to Spyglass regarding PDA's need for parking. Atty. Ciandella noted that the premises are located in the Airport Business Commercial Zone while other areas considered for parking are located in the Airport Zone and questioned why the premises would be considered for airport use when it is zoned as business/commercial. Atty. Ciandella requested that the Board either ratify the October 14, 2016 LOI or, in the alternative, consider following motion that Atty. Ciandella read into the record.

The Pease Development Authority Board of Directors hereby moves to direct the Executive Director to conduct a study of projected aviation growth and associated aviation related

parking requirements and to study what alternatives exist for satisfying those projected aviation parking related needs. The study shall be based on professional evaluations of projected aviation activity at Pease and projected parking capacity and rental car activity, in light of the emerging robotic automobile industry. Further, the Executive Director is directed to present the results of the study to the Board at a regularly scheduled meeting. The Board will take this study under advisement to allow interested parties to review and comment on the study. Contemporaneously, the Executive Director is directed to negotiate with Spyglass Development, LLC to fully explore options which may exist either in the terms of the business deal or in the configuration of parcels and buildings on the ground, to accommodate any aviation related parking need established by the study which will be presented to the Board of Directors which cannot be satisfied by alternative sites at Pease. If the Board adopts the study and its findings, the Executive Director will present the Board with a revised Letter of Intent reflecting the accommodations for aviation related parking needs.

In response to Director Bohenko, Atty. Ciandella confirmed that Spyglass would be willing to work with PDA on the construction of a parking deck at a future time. Lynn Hinchee, PDA Deputy Director/General Counsel, spoke of her concerns regarding the proposed motion which had not been reviewed by Staff beforehand and Atty. Ciandella's representation that there would be no alternatives to the actions proposed in the motion. Issues of the negotiation include the difference between no alternatives and the right of the Board as airport proprietor to have a preference. The Spyglass motion would undo the Board's right to make a determination in the best interest of the airport. If negotiations continue, a new LOI would have to be drafted to deal with various issues proposed in the previous LOI including the altered rental structure. All issues should be considered in negotiations including costs associated with parking. The motion presented by Spyglass was not presented to Staff beforehand and the Staff should be allowed time to fully review it.

Chairman Bald felt that there is a general misunderstanding of the difficulties in redeveloping a military facility into a business facility and PDA's mission to develop Tradeport business over the years. Chairman Bald reviewed the history of the businesses at 30 New Hampshire. Chairman Bald felt that the parties should take the time to review negotiations and consider all options regarding use of the building and PDA's needs for parking in support of the airport and find a solution for PDA needs and Spyglass's need. Director Lamson felt that the issue is long range planning needs. Director Bohenko considered taking a recess to allow the attorneys time to review the motion. Director Loughlin stated his support for additional parking studies and his concerns with preserving flexibility of the use of the premises by PDA; and that the matter should be continued for one month to give Staff time to review the issues.

Director Bohenko felt that the Board needs to get a better understanding of aviation growth and options for parking. Director Torr questioned whether Spyglass has explored the option of relocation Flex Energy to its other site at 166 Corporate Drive or another site that would accommodate FlexEnergy's needs. The Board and Staff continued to discuss whether PDA's proposed motion should be tabled until the January, 2017 Board meeting and if Spyglass's motion should be used as a template. Chairman Bald confirmed with Mr. Mullen that Staff understands the Board's policy. Mr. Mullen noted that the parties are looking for options satisfactory to both sides

Director Loughlin felt that decisions cannot be made on possible and presently unknown future aviation activity. Parking is critical to the growth of the airport. PDA must balance the interests of future airport development with the needs of landside development. Director Bohenko asked if the Spyglass motion could be expanded to include a parking deck and require Spyglass to look at alternate locations for Flex Energy. Attorney Hinchee informed the Board that the most compelling concern of the Spyglass motion is that it requires Staff to show that nothing else will work or will satisfy Spyglass. In its

governmental capacity as a Board and a landlord, the Board has the right to determine what is best for PDA and look at various options. Director Lamson asked if there would be any issues with TSA if a parking deck was built near the airport. Director Bohenko withdrew his request to use the motion as a template and requested that the Board be provided with an outline of topics to be discussed with Spyglass. Attorney Hinchee confirmed that Staff will work with Spyglass's counsel to set the meeting agenda and provide the Board with the outline.

Director Loughlin confirmed that the motion would be continued until January and that the parties will explore all options available to PDA and Spyglass. Director Torr expressed his concerns that PDA is being "boxed in" and that all options for use of the premises for future development in support of the airport should be explored. Director Torr expressed his strong support for the airport. Chairman Bald confirmed that the Board is not committed to any action, but will wait until January to vote to allow time to provide the Board with better information. Director Allard questioned if Spyglass has looked at other sites for relocation of Flex Energy's business.

Michael Kane, principal of Kane Company, stated that he believes the only PDA issue is the 580 parking spaces needed for airport expansion. Flex Energy has put \$3 million in infrastructure improvements in the building. Flex Energy would need to relocate, possibly out of state, if its building needs cannot be accommodated. Mr. Kane stated that Spyglass would commit to build and pay for a 580 space parking deck if Spyglass was allowed to stay at 30 New Hampshire Avenue if the parking spaces are needed in the future. All reasonable alternatives need to be explored.

Attorney Hinchee informed the Board that PDA's concerns are not solely related to parking, but to the use of the parcel and building in general. Spyglass has not provided any reasons that would preclude PDA from exploring and advising Spyglass other reasons as to why the site is uniquely suited to PDA needs. Mr. Kane felt that nothing has changed with the building structurally since the start of negotiations of the LOI. The only issue is the 580 parking spaces. He was not aware of any other concerns and asked that a study be done before forcing Flex Energy to leave.

Maria Stowell, PDA Engineer, reported that the 580 parking spaces are indicated on a plan proposed by Spyglass and are not part of PDA's plans. PDA has reviewed parking needs and developed parking plans. PDA also has building facility needs which could be alleviated by PDA using the building for PDA staff, rental car offices and other concessions. While retaining the building, PDA plans would be able to create over 600 parking spaces.

Director Lamson reviewed the history of the building's construction and the number of employees at Flex Energy. Attorney Hinchee confirmed that Spyglass built an extension on the former Air Force building that PDA improved with EDA grant funds. Mr. Mullen reviewed the ownership history of the building.

Director Bohenko <u>moved</u> and Director Allard <u>moved</u> to table the motion. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

VI. Golf Committee Report

Director Bohenko reported that the Golf Committee met on December 15, 2016. The Committee was updated on proposed clubhouse improvements. The Committee recommended that the Board approve the golf car contract, the rate increase for the use of golf cars; and the update to the tee time reservation system. Director Lamson commended Scott DeVito, PGA General Manager, and the Golf Course staff for their good work.

A. Approvals

1. Golf Cars

Director Torr <u>moved</u> and Director Lamson <u>seconded</u> that In accordance with the recommendation of the Pease Development Authority Golf Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to enter into a contract with Country Club Enterprises of Wareham, MA, in the amount of \$66,420 per year for a period of five (5) years (including an option to terminate the Contract at the end of four (4) years at the sole discretion of the PDA) for the lease and servicing of 90 electric golf cars as described in the memo by Scott DeVito, Golf Course General Manager, dated December 6, 2016 attached hereto. <u>Discussion</u>: In response to Director Loughlin, Director Bohenko confirmed that the Golf Course staff had reviewed the staggered contract approach for the leasing of golf cars and found that the cost was higher than the proposed contracts. <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

2. Golf Car Rate Increase

Director Lamson moved and Director Allard seconded that In accordance with the recommendation of the Pease Golf Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Pease Golf Course to implement rate increases for players' use of the Golf Cars effective March 1, 2017; all in accordance with the memorandum from Scott DeVito, PGA General Manager dated December 9, 2016 attached hereto. Discussion: None. Disposition: Resolved by unanimous vote; motion carried.

3. EZ Links Reservation System

Director Bohenko <u>moved</u> and Director Allard <u>seconded</u> that In accordance with the recommendation of the Pease Development Authority Golf Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to enter into the contract with EZLinks of Chicago, IL in an annual amount of \$9,936, and a one-time subscription fee of \$500 (a total cost of \$10,436 for the first year) for a web-based reservation/marketing system; all in accordance with the memorandum of Scott DeVito, PGA General Manager, dated December 8, 2016 attached hereto.

In accordance with the provisions of RSA 12-G:8 VIII, the Board waives the RFP requirement based on the following reasons:

- 1. EZLinks is the successor company to Integrated Business Solutions ("IBS"), the original supplier of the software;
- 2. EZLinks is the only company that provides software that will interface with IBS systems;
- 3. It is cost effective to continue using the current system instead of purchasing a new system.

Note: This motion requires 5 affirmative votes. <u>Discussion</u>: <u>Disposition</u>: Resolved by <u>unanimous</u> roll call vote; motion carried.

VII. Finance

A. Financial Reports

1. Operating Results for Four Month Period Ending October 31, 2016

Irv Canner, PDA Director of Finance, reported on the status of the PDA FY 2017 finances for the four month period ending October 31, 2016, including: trends in operating revenues and operating expenses; variances in rental facilities fee revenues, fuel sales, golf merchandise sales, and staffing costs. Mr. Canner reviewed the changes in the Balance Sheet due to the reduction in the number of construction projects. Mr. Canner reported on the status of the revolving line of credit (zero balance) and pension liabilities. A review of the Business Units showed that enplanements at PSM are at 58,715 as of November 30th, a 30% increase from last year. Mr. Canner reviewed Skyhaven Airport's ("DAW"); operating revenues and expenses. To date, PDA has absorbed \$1.5 million for operations and capital improvements at Skyhaven Airport. A review of the Golf Course operations for the same period last year showed increases in golf course revenues, bar and grill sales, and rounds of golf played. The Division of Ports and Harbors' ("DPH") operating revenues remains in line with the budget. Director Allard confirmed that the ME DOT contract with DPH ends in December, 2017 and that DPH is actively pursuing replacement revenues.

2. Nine Month Cash Flow Projections to August 31, 2017

Mr. Canner reviewed PDA cash flow projections for the nine month period ending August 31, 2017, including the projected ending cash balance of \$5.0 million; grant funded and non-grant funded construction expenditures. Mr. Canner reported on the effect of the changes in the Federal Reserve interest rates on PDA's revolving line of credit and borrowing costs. Mr. Canner reported on the variances in DPH cash balances. The Revolving Loan Fund is now in excess of 90% in loan coverages as loan applications have increased. The loan funds continue to be monitored to ensure that loans can continue to be made.

Director Lamson asked about the grants used for tree cutting. Ms. Stowell reviewed the FAA grants beginning in 2009 that PDA has used for obstruction study, environmental assessment, and the second phase of the obstruction study.

VIII. Leases

A. Reports

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements", Mr. Mullen reported on the following subleases:

1. 222 International, LP

222 International, LP entered into a sublease with Technical Needs North, Inc. for 1,521 square feet at 195 New Hampshire Avenue for a base term of 5 years. Director Lamson approved the sublease.

2. 119 International Drive, LLC

119 International Drive, LLC entered into a sublease with Liberty Mutual Insurance Company for 4,966 square feet at 15 Rye Street for a base term of five years. Director Lamson approved the sublease.

3. Pioneer Aviation, LLC

Pioneer Aviation, LLC entered into a sublease with Sig Sauer, Inc. for 16,400 square feet at 125 Aviation Avenue for a base term of three years. Director Loughlin approved the sublease.

B. Approvals

1. Two International Group, LLC – Lease Option

Director Loughlin moved and Director Lamson seconded that The Pease Development Authority Board of Directors authorizes the Executive Director to execute such document necessary and desirable to grant an option to Two International Group, LLC ("TIG") for the 11 acre parcel located at 100 New Hampshire Avenue, subject to the release of the existing option held by Client 80-R or December 31, 2016, whichever occurs first, for a period of six (6) months at a fee of \$12,100.00; with one (1) six (6) month option to extend at a fee of \$24,200.00 exercisable by mutual agreement of the parties; all on substantially the same terms and conditions set forth in the Option Agreement and Term Sheet attached hereto. Discussion: Mr. Mullen informed the Board that the subject parcel is the last large area parcel available for development and could also be considered for use as a parking area for the Airport. Chairman Bald moved and Director Bohenko seconded to table the motion until the January 19, 2017 Board meeting to allow Staff time to review the parking issues. Discussion on motion to table: None. Disposition: Resolved by unanimous vote; motion to table carried.

IX. Signs

A. Reports

1. ConvenientMD – 111 New Hampshire Avenue

In accordance with the "Delegation to Building Inspector: Consent and Approval of Minor Revisions to Existing Signs", Mr. Mullen reported that PDA approved of the modification to the Seacoast Media Group sign to add the name of ConvenientMD, a new subtenant. Chairman Bald approved the sign modifications.

2. 119 International Drive, LLC – 15 Rye Street

In accordance with the "Delegation to Building Inspector: Consent and Approval of Minor Revisions to Existing Signs", Mr. Mullen reported that PDA approved of the replacement of the sign at 15 Rye Street with a slightly larger sign. Director Loughlin approved the sign modification.

X. Contracts/Agreements

A. Approvals

1. Cross Insurance - Policy Renewals

Director Lamson moved and Director Torr seconded that The Pease Development Authority Board of Directors authorizes the Executive Director to accept and bind insurance coverages for the Pease Development Authority to be provided by Cross Insurance Agency for the period of 12/31/16 through 12/31/17 in the projected amount of \$160,680.65; all in accordance with the Proposed Premium Summary attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote; motion carried.

2. USDA APHIS Wildlife Control/Monitoring

Director Allard moved and Director Torr seconded that The Pease Development Authority Board of Directors authorizes the Executive Director to execute a contract with the United States Department of Agriculture Wildlife Service (USDA WS) from January 1, 2017 through December 31, 2017, in the amount of \$18,902.09 for the purpose of providing integrated turkey, other large bird, and animal control and monitoring services at the Airfield; all in accordance with the memorandum of Andrew Pomeroy, Airport Operations Supervisor, dated December 5, 2016, and attached hereto.

In accordance with the provisions of RSA 12-G:8 VIII, the Board justifies the waiver of the RFP requirement based on the following reasons:

- 1. PDA has a long standing relationship with USDA WS stemming back to the time PDA was formed. As a part of that ongoing relationship, the USDA WS has maintained ongoing wildlife surveys, with data dating back to its first arrival at Pease. PDA does not want to interrupt this data stream.
- 2. The USDA WS conducts training classes for PDA Airport Operations Personnel on Airport Wildlife Hazard Management, to meet FAR 139 requirements. USDA is the FAA recognized authority for such required training.

Note: This motion requires 5 affirmative votes. <u>Discussion</u>: In response to Director Lamson, Andrew Pomeroy, Airport Operations Supervisor, reviewed the services and areas that are monitored under the contract. <u>Disposition</u>: Resolved by <u>unanimous roll call</u> vote; motion carried.

3. Holliston Sand & Gravel - Runway Sand

Director Loughlin moved and Director Allard seconded that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to execute a contract with Holliston Sand & Gravel of Slatersville, RI, for the period of December 1, 2016 through November 30, 2017 for the purpose of providing FAA approved runway sand for the Airport runways at the price of \$99.05 per ton; in accordance with the memo from Andrew Pomeroy, Airport Operations Manager, dated November 30, 2016, attached hereto. Discussion: None. Disposition: Resolved by unanimous vote; motion carried.

4. Cryotech Deicing Technology - Runway Deicing Liquid

Director Torr moved and Director Allard seconded that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to execute a contract with Cryotech Deicing Technology of Fort Madison, IA, for the purpose of purchasing runway deicing liquid at a price of \$4.67 per gallon for a period of December 1, 2016 through November 30, 2017, all in accordance with the memorandum of Andrew Pomeroy, Airport Operations Manager, dated November 30, 2016, attached hereto. Discussion: In response to Director Lamson, Mr. Pomeroy confirmed that PDA has used Cryotech in the past. Disposition: Resolved by unanimous vote; motion carried.

5. Nachurs Alpine Solutions Industrial – Runway Deicing Solid

Director Bohenko <u>moved</u> and Director Loughlin <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to execute

a contract with Nachurs Alpine Solutions Industrial of Marion, OH, for the purpose of purchasing sodium formate based runway deicing solid at the price of \$0.599 per pound for a period of December 1, 2016 through November 30, 2017, all in accordance with the memorandum of Andrew Pomeroy, Airport Operations Manager, dated November 30, 2016, attached hereto. <u>Discussion</u>: <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

XI. Executive Director's Reports/Approvals

A. Reports

1. Elections

Mr. Mullen informed the Board that in accordance with Article III, Section 3.4 of the PDA By-Laws, the Vice Chairman and Treasurer need to be elected for 2017:

A. Vice Chairman

Director Lamson moved the motion and Director Bohenko seconded that Peter Loughlin be elected as Vice-Chairman of the Pease Development Authority. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote: motion carried.

B. Treasurer

Director Loughlin <u>moved</u> the motion and Director Torr <u>seconded</u> that Robert Allard be elected as Treasurer of the Pease Development Authority. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote: motion carried.

2. Committee Appointments

Chairman Bald appointed Directors to the following Committees:

Standing Committees

Executive Committee
George Bald, Chair
Peter Loughlin. Vice Chairman
Robert Allard, Treasurer
Staff Contact: Mullen/Hinchee

Finance Committee
Robert Allard, Chair
John Bohenko
Margaret Lamson
Staff Contact: Mullen/Canner

Airport Committee
Robert Preston, Chair
Robert Allard
Margaret Lamson
Staff Contact: Hopper/Stowell

Ad Hoc Advisory Committees

Capital Improvement and

Marketing and Economic Development Committee
Peter Loughlin, Chair
Robert Preston
Frank Torr
Staff Contact: Mullen

Zoning Adjustment & Appeals Committee
Frank Torr, Chair
Peter Loughlin
George Bald
Staff Contact: Hinchee/Stowell

Land Planning Committee

Peter Loughlin, Chair

Robert Allard

Frank Torr George Bald

Staff Contact: Hinchee/Stowell

Transportation Management Committee

Margaret Lamson, Chair

John Bohenko Frank Torr

Staff Contact: Stowell

Golf Committee

John Bohenko, Chair

Robert Allard

Robert Preston

Staff Contact: Mullen/DeVito

Port Committee

Peter Loughlin, Chair

Frank Torr

John Bohenko

Ex Officio: Chair DPH Advisory Council

Staff Contact: Mullen/Marconi

Audit Committee

John Bohenko, Chair

Peter Loughlin

Robert Preston

Staff Contact: Canner

Legal Bill Review

George Bald, Chair

Peter Loughlin

Frank Torr

Staff Contact: Hinchee

3. PDA Holiday Schedule – 2017

Chairman Bald reported that PDA employees will observe the following holidays in 2017:

New Year's Day (Observed)	Monday	January 2
Martin Luther King/Civil Rights Day (Observed)	Monday	January 16
Presidents' Day (Observed)	Monday	February 20
Memorial Day (Observed)	Monday	May 29
Independence Day	Tuesday	July 4
Labor Day	Monday	September 4
Columbus Day (Observed)	Monday	October 9
Veterans' Day (Observed)	Friday	November
Thanksgiving	Thursday	November 23
Day after Thanksgiving	Friday	November 24
Christmas Day	Monday	December 25

4. Golf Course Operations

Scott DeVito, PGA General Manager, reported on the activities at the Pease Golf Course. The Pro Shop and Titleist held golf club fitting sessions during the year which helped increase the Golf Shop merchandise sales. Staff is working with Titleist to conduct fitting sessions in 2017. The course closed for the season on December 4, 2016. Golf Course Maintenance are getting the course ready for winter. Activity has increased in the simulator rooms and membership applications are being processed for 2017.

5. Airport Operations

Andrew Pomeroy, Airport Operations Supervisor, reported on aviation activities.

a) PSM

As of November 30th, enplanements at PSM are at 58,715 and 117,383 passengers have gone

2016. The Council reviewed the UNH Marine Department "Living Bridge" project at the Memorial Bridge in Portsmouth.

Mr. Marconi reported that for the third year the Division of Motor Vehicles ("DMV") and the Division of Ports and Harbors ("DPH") held a commercial licensing and permit program on December 8, 2016, to allow commercial fishermen to renew vessel registrations and fishing licenses at the DMV offices in Dover, NH instead of having to go to Concord, NH to complete the registrations. A second session will be held at the Dover DMV offices on January 19, 2017 from 8:30 a.m. -12:30 p.m.

2. Commercial Mooring Transfer

Mr. Marconi reported that in accordance with the "Delegation to Executive Director: Consent, Approval and Execution of Mooring Permit Transfers", commercial moorings were transferred for:

A 17	- ·		Date of
Applicant	Permit	Business	Approval
Rye Harbor	No. 397	Commercial Fishing	11/10/16
Transferor:	Randell Collins	Č	
Transferee:	Joshua Crooks		

B. Approvals

1. Bills for Legal Services

Director Torr <u>moved</u> and Director Lamson <u>seconded</u> that The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$90.00 for legal services rendered to the Division of Ports and Harbors by:

1. Susan Marshall, Esq. Through August 30, 2016

\$90.00

<u>Discussion</u>: None. <u>Disposition</u>: Resolved by <u>unanimous</u> vote; motion carried.

XIII. New Business

No new business was brought before the Board,

XIV. Upcoming Meetings

1. 2017 Proposed Meetings Schedule

Chairman Bald presented the 2017 proposed meetings schedule and asked the Directors to let him know if any revisions need to be made. The following meetings will be held in January:

Finance Committee	January 17, 2017	8:00 a.m.
Golf Committee	January 17, 2017	8:30 a.m.
Board of Directors	January 19, 2017	8:00 a.m.

All Meetings begin at 8 a.m. unless otherwise posted.

XV. Directors' Comments

Director Bohenko informed the Board that he will not be available for the January Finance, Golf, and Board meetings and asked to be excused. Director Allard informed the Board that he will be out of town beginning in January and also will not be available to attend the January meetings, but will participate via telephone. The January Finance Committee and Golf Committee meetings will be rescheduled. Director Torr asked that all offer good wishes to Director Preston as he recovers from surgery.

XVI. Adjournment

Director Allard <u>moved</u> and Director Bohenko <u>seconded</u> to **adjourn the Board meeting.**<u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote; <u>motion</u> carried. Meeting adjourned at 11:58 a.m.

XVII. Press Questions

No members of the press attended the meeting.

Respectfully submitted,

David R. Mullen

Executive Director/Secretary



MOTION

Director Torr

The Pease Development Authority Board of Directors hereby approves of the airport obstruction removal and lighting project as presented on the associated drawings depicting the scope of work required to be undertaken which plans are attached hereto.

The Board also authorizes the Executive Director to spend funds in an estimated amount of \$92,000 to provide wetland mitigation for the impacts of the obstruction removal and lighting project as a prerequisite to securing a wetlands permit all in accordance with the memorandum from Maria J. Stowell, P.E. – Manager – Engineering dated January 13, 2017 attached hereto.

In accordance with the provisions of RSA 12-G:8 VIII, the Board justifies the waiver of the RFP requirement based on the following reasons:

- 1. There remain uncertainties as to what mitigation projects will be approved and undertaken; and
- 2. Submitting the grant application by the deadline is contingent upon completing the wetland mitigation projects and obtaining a wetlands permit.

Note: This motion requires 5 affirmative votes.

N:\RESOLVES\AirportObstructionRemoval117.docx



MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Engineering Manager

Andrew B. Pomeroy, C.M., Airport Operations Manager

Date:

January 13, 2017

Subject:

PSM Obstruction Removal and Lighting Project

In 2011 and again in 2014, the PDA Board accepted AIP Grants and approved the corresponding contracts to design and bid a project to remove airspace obstructions associated with Portsmouth International Airport. At this time, we have completed: the identification of airspace obstructions that are hazards; field mapping including wetland delineation; wildlife surveys; a NEPA Categorical Exclusion determination including a review under the Historic Preservation Act; and 90% project drawings. Alteration of Terrain and Wetland Permits are pending, with the intention of bidding the project and using the bid results to apply to FAA for the construction phase of the work before the May 1st deadline.

Staff would typically bring a project back to the Board once it has been bid and all costs are known. However, the obstruction removal project, as it is now designed, has sparked concerns from Newington Town officials and residents. The Town has contacted Directors Lamson and Loughlin, as well as its Town Counsel to inform them of its concerns over PDA's project design. Staff believes that that the project has been designed to comply with FAA regulations and Grant Assurances, to protect the airport from undue safety risks, and to remain within PDA's jurisdiction concerning use of its property. However, to ensure that the project conforms to the wishes of the Board, I ask that you present the design to the Board for approval. We will also need Board approval to spend approximately \$92,000 related to securing a wetland permit for the project.

A brief history of the evolution of the project may be helpful. In 2009 and 2010, work began to identify airspace obstructions that may pose a hazard to aircraft. By studying available aerial photogrammetry, HTA discovered a number of items, both manmade structures and natural vegetation, that penetrate defined approach and departure surfaces. Information regarding all of these penetrations was submitted to FAA as part of an aeronautical study. The FAA response specified which of the penetrations are presumed hazards (see Part 77 Regulations below). PDA is now obligated to mitigate the hazards.

A number of the hazards are located off-airport on private property containing a duplex housing unit, and on property owned by the Town of Newington. As required by FAA, PDA approached the owners of these parcels proposing to remove the hazards through the acquisition of avigation easements. We were not successful in obtaining easements or any other rights related to removing the hazards off-airport. Therefore, we have no choice but to mitigate these hazards by an alternative method of lighting.

There are also hazards on airport property. These consist of about 28 non-contiguous acres of trees (plans attached). Because removal of the trees on this land is within PDA's jurisdiction, provided that certain approvals are acquired, we have designed a project that will eliminate these hazards and prevent their reestablishment. Following is a partial listing of the applicable approvals.

National Historic Preservation Act (NHPA)

Since PDA is seeking federal funding to remove trees, the project requires a review in the context of the National Historic Preservation Act. This review began in 2011 through a filing with the NH Division of Historic Resources (DHR), and ended in late 2015 with a Cultural Resources Effect Memo determination that "There will be No Adverse Effect on Historic or Archaeological Properties" (attached). The NHPA provides that this determination be made by FAA with concurrence from DHR. Prior to issuing this determination, FAA consulted with the Town of Newington. (See attached letters dated August 26, 2015 and November 9, 2015.)

National Environmental Protection Act (NEPA)

Again, because federal funding is anticipated, the project is required to conform to the provisions of NEPA. Based on criteria specified in its review checklist, FAA determined that the project meets the requirements for a Categorical Exclusion (CATEX). (Documentation attached.)

NHDES Alteration of Terrain and Wetlands Permits

The project involves the disturbance of soil and temporary wetland impacts that require the cited State Permits. It is in its capacity to review and comment on the wetland permit, that the Town of Newington has raised concerns that span issues from noise to viewscapes.

Staff believes that the project's review and permit process has sufficiently protected local resources. Furthermore, we believe that we have limited the actual removal of trees as much as possible without risking safety, defaults on grant assurances, and future FAA funding. Following are excerpts from salient rules and regulations, which obligate PDA's action to mitigate these hazards.

Code of Federal Regulations (CFR)

The following from CFR Title 14: Aeronautics and Space. Chapter I, Subchapter E specifies rules for identifying obstructions and determining which obstructions are hazards.

PART 77—SAFE, EFFICIENT USE, AND PRESERVATION OF THE NAVIGABLE AIRSPACE

Subpart C—Standards for Determining Obstructions to Air Navigation or Navigational Aids or Facilities

§77.13 Applicability.

This subpart describes the standards used for determining obstructions to air navigation, navigational aids, or navigational facilities. These standards apply to the following:

- (a) Any object of natural growth, terrain, or permanent or temporary construction or alteration, including equipment or materials used and any permanent or temporary apparatus.
- (b) The alteration of any permanent or temporary existing structure by a change in its height, including appurtenances, or lateral dimensions, including equipment or material used therein

(a) This subpart describes standards used to determine obstructions to air navigation that may affect the safe and efficient use of navigable airspace and the operation of planned or existing air navigation and communication facilities. Such facilities include air navigation aids, communication equipment, airports, Federal airways, instrument approach or departure procedures, and approved off-airway routes.

(b) Objects that are considered obstructions under the standards described in this subpart are presumed hazards to air navigation unless further aeronautical study concludes that the object is not a hazard. Once further aeronautical study has been initiated, the FAA will use the standards in this subpart, along with FAA policy and guidance material, to determine if the object is a hazard to air navigation.

Airport Improvements Program Grant Assurances

Each time that PDA accepts a grant through the Airport Improvement Program, it certifies that it will comply with thirty-nine specific rules pertaining to administration and operation of the airport. Grant Assurance Number 20 refers to hazards.

The sponsor hereby assures and certifies, with respect to this grant that:

20. It will take appropriate action to assure that such terminal airspace as is required to protect instrument and visual operations to the airport (including established minimum flight altitudes) will be adequately cleared and protected by removing, lowering, relocating, marking, or lighting or otherwise mitigating existing airport hazards and by preventing the establishment or creation of future airport hazards.

<u>Airport Improvements Program Handbook</u>

The AIP Handbook provides guidance and sets forth policy and procedures used in the administration of the Airport Improvement Program. Paragraph b of Section 3-23 FAA Mandatory Standards calls into question the funding for the runway rehabilitation project if airspace is not cleared:

b. Safe Approaches for Runway Projects (Clear Approaches). The FAA has interpreted 49 USC § 47105(b)(3) to mean that safe approaches are part of the FAA standards that must be met for runway projects. Per FAA policy, the ADO must not fund the rehabilitation, construction, or extension of any section of a runway that the ADO has determined will not be usable due to unsafe approaches using the latest version of Advisory Circular 150/5300-13, Airport Design.

For these reasons, staff recommends that the 28 acres of trees situated on PDA property that have been identified as hazards be removed and the areas be maintained by periodic mowing (by brush hog).

Finally, with regard to wetland permitting, the 28 acre area includes 2.5 acres of wetlands - 1.76 acres in Newington and 0.79 in Portsmouth. In a 2014 vote, the Board approved spending for fees to apply for wetland and alteration of terrain permits for this project. We now know that securing a wetland permit will require mitigation totaling approximately \$92,000. This amount will either be paid into the Aquatic Resource Mitigation (ARM) Fund or it will be used to implement mitigation projects identified by the local conservation commissions and approved by NHDES. We anticipate that the amount will be reimbursed by the tree removal grant. However, we are required to have the permit in hand before applying for the grant and we are required to pay the fee before receiving the permit.

As stated, the mitigation projects are proposed by the municipalities. Portsmouth has identified a project that has received DES approval. Newington has not yet done so. If we are successful in using local municipal projects for mitigation, PDA would need to hire professionals for design and monitoring services and then hire contractors for the installation. Since time is of the essence, staff is proposing to use contractors that have recently been contracted by PDA, the State, or the municipality. We would be relying on that recent procurement process to satisfy the typical selection criteria, triggering the need for a waiver from PDA's procurement policy.

In addition to the attachments cited above, I have included with this memo selected project drawings. These show the clearing sites and associated upland and wetland areas. They also show the locations of an obstruction light at the airport's south end and hazard beacon at the north end.

At next week's Board meeting, please seek approval:

- 1. For the airport obstruction removal and lighting project as presented on the attached drawings; and,
- 2. To spend funds in an estimated amount of \$92,000 to provide wetland mitigation for the impacts of the obstruction removal and lighting project. In doing so the Board will waive the RFP procedure due to the uncertainties in specifying the type of work at this time, and the need to meet the grant submission deadline.

N:\ENGINEER\Board Memos\2017\Newington Tree Removal.docx

Cultural Resources Effect Memo

ONMEN

3 201E

Project Town: Newington and Portsmouth

State No.: NA RPR 2758

Date: December 2, 2015

Pederal No. (as applicable): NA

AND DEPARTMENT OF MANSPORTATION

Pursuant to a meeting on October 21, 2015, and for the purpose of compliance with the regulations of National Historic Preservation Act and the Advisory Council on Historic Preservation's procedures for the Protection of Historical Resources and the Pederal Aviation Administration (PAA) have coordinated the identification and evaluation of cultural resources relative to (project description):

The Pease Development Authority (PDA) proposes to address airspace obstructions at Pertsmouth International Airport at Pease (PSM).

in 2009, a study was conducted to identify airspace obstructions in and around PSM using aerial photogrammetry to collect elevations of tree canopies and man-made structures, identified obstructions were submitted to the FAA for evaluation and determination if they posed a risk to aircraft operating on and around the airport. The FAA concluded that many of the obstructions need to be addressed. The project as proposed includes removal of obstructions (trees) located within the airport boundary, and installation of lighting to light obstructions located both on airport property and on private property, outside of the airport boundary, that cannot be removed at this time due to the combination of significant and unpermittable impacts to historic resources, a Prime Wetland, and private property.

Installation of lighting will include the following: installation of 18-24" diameter poles and, if necessary and based on soil conditions, an approximately 4 ft diameter concrete foundation; a 20 ft by 20 ft square, 8 ft high chainlink fence around the L-864 flashing red hazard beacon, and a 10 ft by 10 ft square, 8 ft high chainlink fence around the L-810 steady white obstruction light; and temporary and minimal ground modification for attachment to a power source.

The north end of the project area is located near the Newington Center Historic District, which is listed on the National Register of Historic Places (National Register), as well as the Alfred Pickering Farm, which is eligible for listing on the National Register. The project was reviewed and revised over several iterations, and a presentation was given to the Newington FIDC on September 17, 2015, at which time the project included removal or lighting of trees within the Newington Historic District. After this meeting, PDA chose to alter the project design such that obstructions will only be removed within the airport boundary, and off-airport obstructions will be lit via installation of an L-864 hazard beacon on the airport property. FAA sent a Finding of No Adverse Effects to Historic Properties to NHDHR on November 19, 2015. Newington HDC responded in support of the proposed action via small on November 20, 2015.

The project is expected to begin in the winter/spring of 2016/2017, but could begin as late as fall 2017 pending PAA grant award date. The project would take approximately four to six months to complete.

Base	ed on a review of the project, as presented on this date, it has been determined that:	
	No Historic or Archaeological Properties will be Affected	
Desc.	There will be No Adverse Effect on Historic or Archaeological Properties	
	the control of the co	

	In accordance with the Advisory Council's regulations, we will continue to consult, as appropriate, as this project proceeds.
	The NH State Historic Preservation Officer concurs with these findings: Medical Resources NH Division of Historical Resources
	There Will Be: No 4(f) \(\sum_{\chi} \); Programmatic 4(f) \(\sum_{\chi} \); Full 4 (f) \(\sum_{\chi} \); or
العون ا	A finding of de minimis 4(f) impact as stated: In addition, with NHDHR concurrence of no adverse effect for the above undertaking, and in accordance with 23 CFR 774, FAA intends to, and by signature below, does make a finding of de minimis impact. NHDHR's signature below represents concurrence with both the no adverse effect determination and the de minimis findings. Parties to the Section 106 process have been consulted and their concerns have been taken into account. Therefore, the requirements of Section 4(f) have been satisfied.
	Federal Aviation Administration Project Manager
	Cc: FAA, NHDHR, Pease Development Authority (← as applicable 1)
	·



U.S. Department of Transportation Federal Aviation Administration

Federal Aviation Administration New England Region

12 New England Executive Park Burlington, MA 01803

August 26, 2015

Ms. Gail Pare, Chair Newington Historic District Commission 205 Nimble Hill Road Newington NH 03801

Mr. Rick Stern, Chair Newington Board of Selectmen 205 Nimble Hill Road Newington NH 03801

Dear. Ms. Pare and Mr. Stern:

The Federal Aviation Administration (FAA) has been working with the Pease Development Authority (PDA), and their consultants Hoyle, Tanner & Associates, since 2011 to address obstructions in the airspace surrounding Portsmouth International Airport at Pease.

As you are aware, trees presently grow in the airspace around this airport. Some of the trees are present in and around the Newington Center Historic District. As the FAA is funding the current study, and will likely fund any tree removal, these activities are considered "undertakings" under the National Historic Preservation Act, and must comply with Section 106 of the Act. Ultimately, the FAA must make a "Finding" under Section 106, and seek State Historic Preservation Office (SHPO) concurrence. In keeping with state regulations, a "Request for Project Review" was filed in February 2011 and comments were received from the NH Division of Historical Resources in March of 2011.

The SHPO typically (as they have in this case) directs us to consult with the local historical commission. A meeting was held with representatives of the Historic District Commission, Selectmen and Planning Department in May, 2011 to discuss these matters. Additional information was exchanged and the Selectmen ultimately responded in a letter in July, 2012, which included a June 2012 letter from the Historic District Commission.

Based on the various constraints to the clearing of trees on and around the airport, we have considerably modified the tree clearing plans. The current proposal includes limited tree removal and lighting. We would like to present the current proposal to the Historic District Commission and any other appropriate Newington departments. Ideally, we would like to meet simultaneously with all interested parties. But if necessary we will meet with the appropriate boards individually. Maria Stowell of PDA will contact Tom Morgan to see how this would best be accomplished. We look forward to continued consultation on this matter. Please do not he situate to contact me if you have any questions.

Sincerely,

Richard P. Doucette, Manager of Environmental Programs Airports Division, FAA New England Region

CC: Tom Morgan, Newington Planning Department NH Division of Historical Resources NH Department of Transportation

.



Federal Aviation Administration New England Region 12 New England Executive Park Burlington, MA 01803

November 9, 2015

Ms. Gail Pare, Chair Newington Historic District Commission 205 Nimble Hill Road Newington NH 03801

Dear. Ms. Pare:

The Federal Aviation Administration (FAA) has been working with the Pease Development Authority (PDA), and their consultants Hoyle, Tanner & Associates, since 2011 to address obstructions in the airspace surrounding Portsmouth International Airport at Pease. Some of the trees identified as obstructions are present in and around the Newington Center Historic District. The FAA will likely fund the tree removal; and these activities are considered "undertakings" under the National Historic Preservation Act.

We have consulted with both the State Historic Preservation Office (SHPO) the Newington Historic District Commission. A meeting was held with representatives of the Town of Newington in May, 2011. The Selectmen objected to the project as it was then proposed in a July 2012 letter, which included a June 2012 letter from the Historic District Commission. We met again on September 17, 2015 and discussed the currently proposed project and the changes since 2011 in detail with the Historic District Commission, the Town Planner and Chairman of the Board of Selectmen. That meeting was followed up with an email on September 22nd regarding the boundary of the Historic District, and on September 24th regarding hazard beacons.

Since that time we have completed an Individual Inventory Form for the Pickering property, as discussed at our meeting in September. That form has been submitted to the SHPO, and is attached herein. We met with the SHPO on October 21st, to give them an update on our consultation, and the progress on this project. We have yet to hear from the Town of Newington on our undertaking.

Our initial proposal included tree removal on Pease property as well as in the Historic District. Newington objected to the tree removal in the Historic District. We then requested that the HDC provide comment on the potential for either removal of trees located on the Transfer Station parcel or the installation of obstruction lights at the Transfer Station; if trees could not be removed from the Transfer Station parcel, a larger obstruction hazard beacon, located on Pease property, would be required. As we have not heard from Newington, we can only assume the response has not changed.

There are other off-airport obstructions on private property located at 340 Little Bay Road. Negotiations are underway between those private owners and PDA. Adjacent to that private parcel is a prime wetland on airport property and two areas of trees within the wetland buffer penetrate the airport's airspace. Our understanding is that removal of these trees in the prime wetland buffer will be as difficult as removing trees off airport, or in the Historic District. In lieu of any off-airport tree clearing we can install a hazard beacon on airport property, as discussed at out meeting in September. Absent any immediate response

from Newington, this is our current proposal: Cut tree obstructions on airport property and install a hazard beacon to mitigate (a) tree obstructions that remain off airport, and (b) tree obstructions in the prime wetland on airport property.

The proposed hazard beacon will be located in the approximate location as shown on the enclosed plans. It would be located approximately 450' from Little Bay Road, 500' from the Pickering home, 475' from the Historic District boundary, and over 1,100' from any buildings in the Historic District. The latest analysis indicates the beacon will be approximately 35' tall, thus the visibility by people outside the airport will be minimal. The on-airport tree cutting will be set back approximately 100' from Little Bay Rd., at its closest point. The tree clearing and hazard beacon will be separated by trees along the Historic District boundary and along Little Bay Rd. As one can see from the plans, there is a considerable buffer of fields and trees between our undertaking and the historic resources in the area. The distance and intervening trees will minimize the view of the tree cutting and hazard beacon.

If you have any questions or comments please do not hesitate to contact me.

Sincerely,

Richard P. Doucette

Manager of Environmental Programs

FAA New England Region

CC:

NH Division of Historical Resources NH Department of Transportation Pease Development Authority

APPENDIX A. DOCUMENTED CATEX

Airport sponsors should use this form for projects eligible for a categorical exclusion (CATEX) that have greater potential for extraordinary circumstances or that otherwise require additional documentation, as described in the Environmental Orders (FAA Order 1050.1E and FAA Order 5050.4B).

To request a CATEX determination from the FAA, the sponsor should review potentially affected environmental resources, review the requirements of the applicable special purpose laws, and consult with the FAA Environmental Protection Specialist about the type of information needed. Complete this form and send it with any supporting environmental resource documentation to the appropriate FAA Airports Division/District Office. The form and supporting documentation should be provided in accordance with the provisions of FAA Order 5050.4B, paragraph 302b, to allow sufficient time for review. The CATEX cannot be approved until all information/documentation is received and all requirements have been fulfilled.

It is ultimately the sponsor's responsibility to ensure that all of the information necessary for the FAA to make an environmental determination is accurate and complete.

Name of Airport, LOC ID, and Location

Portsmouth International Airport at Pease (PSM), Portsmouth, NH

Project Title

On-Airport Obstruction Removal and Lighting Project

Provide a brief, but complete description of the proposed project, including all project components, justification, estimated start date, and duration of the project. Include connected actions necessary to implement the proposed project (including but not limited to moving NAVAIDs, changing flight procedures, and designating or developing haul routes, new material or expanded material sources, staging or disposal areas). Attach a sketch or plan of the proposed project. Photos can also be helpful.

The Pease Development Authority (PDA) proposes a project to address airspace obstructions at Portsmouth International Airport at Pease (PSM). Attachment A includes a location map and plans detailing the location of the project components.

In 2009, a study was conducted to identify airspace obstructions in and around PSM using aerial photogrammetry to collect elevations of tree canopies and man-made structures. Identified obstructions were submitted to the FAA for evaluation and determination if they posed a risk to aircraft operating on and around the airport. The FAA concluded that many of the obstructions need to be addressed via 1) removal of the obstruction, or 2) installation of lighting that will enable aircraft operators to clearly see and avoid the obstruction. This Categorical Exclusion includes removal of obstructions (trees) located within the airport boundary, and installation of lighting to light obstructions located both on airport property and on private property, outside of the airport boundary, that cannot be removed at this time due to the combination of significant and unpermittable impacts to historic resources a Prime Wetland, and private property.

In upland areas where obstructions are identified for removal on the attached plans, trees will be removed and stumps ground in place, and the remaining land will be graded, loamed and seeded for permanent maintenance via mowing. In wetland areas where obstructions are identified for

removal on the attached plans, trees will be removed by cutting flush with the ground surface, leaving stumps in place, soils will not be graded, and trees will either be removed off-site or left in the wetlands to provide additional wildlife habitat, pending future discussions with NHDES and USACE. Low ground pressure equipment or "swamp" mats will be used in wetlands to allow for ingress/egress of removal equipment. Cranes may be used from uplands to reach into wetlands to remove individual trees, where appropriate. Along defined streams, obstructing trees will be removed and underbrush will remain.

Installation of lighting will include the following: installation of 18-24" diameter poles and, if necessary and based on soil conditions, an approximately 4 ft diameter concrete foundation; a 20 ft by 20 ft square, 8 ft high chainlink fence around the L-864 flashing red hazard beacon, and a 10 ft by 10 ft square, 8 ft high chainlink fence around the L-810 steady white obstruction light; and temporary and minimal ground modification for attachment to a power source.

The project is expected to begin in the winter/spring of 2016/2017, but could begin as late as fall 2017 pending FAA grant award date. The project would take approximately four to six months to complete.

Provide a brief, but complete, description of the proposed project area. Include any unique or natural features within or surrounding the airport property.

PSM is a publicly owned joint-use airport supporting the aeronautical demands of both civil and military users located in both the City of Portsmouth and the Town of Newington, New Hampshire. PSM is owned and operated by the Pease Development Authority (PDA). PDA was created by virtue of a declaration of the State of New Hampshire in 1990, and is an extension of the State.

The airport has a single 11,321 ft long by 150 ft wide runway oriented approximately north-south that provides the means for all landing and takeoff operations for fixed wing aircraft at the airport. The runway and majority of original facilities were constructed in the 1950's as part of the creation of a military air base under the United States Air Force's Strategic Air Command. The military base was closed and conversion to civilian use began in 1991. There is a parallel taxiway running the entire length of the runway, and concrete and bituminous aircraft aprons covering more than 215 acres.

PSM is a joint civilian-military airport. On the civilian side, its commercial terminal building, PSM currently hosts scheduled commercial service non-stop flights to destinations in Florida, as well as civilian chartered flights for troops leaving for duty overseas and also returning home. PSM has multiple other tenants, including general aviation, many corporate aircraft, charter services, cargo service, helicopter sightseeing, and the fixed based operator (FBO) Port City Air. PSM is also a US Customs designated point of entry into the United States. On the military side, PSM is home to the 157th Air National Guard refueling wing, which has been chosen to be the first base to host the Air Force's new refueling tanker, the KC-46A.

Identify the appropriate CATEX paragraph(s) from Order 1050.1E (paragraph 307-312) or 5050.4B (tables 6-1 and 6-2) that apply to the project. Describe if the project differs in any way from the specific language of the CATEX or examples given as described in the Order.

According to Order 1050.1F, Section 5-6. The Federal Aviation Administration's Categorical Exclusions, the following would apply to this project:

5-6.4(1) Federal financial assistance for, licensing or approval of the grading of land, the removal of obstructions to air navigation, or erosion control measures, provided those activities occur on and only affect airport property, a commercial space launch site, or FAA-owned or leased property. (ATO, ARP, AST)

And

5-6.3(b) Establishment, installation, upgrade, or relocation of any of the following on designated airport or FAA property: airfield or approach lighting systems, visual approach aids, beacons, and electrical distribution systems as described in FAA Order 6850.2, Visual Guidance Lighting Systems, and other related facilities. (ATO, ARP)

The circumstances one must consider when documenting a CATEX are listed below along with each of the impact categories related to the circumstance. Use FAA Environmental Orders 1050.1E, 5050.4B, and the Desk Reference for Airports Actions, as well as other guidance documents to assist you in determining what information needs to be provided about these resource topics to address potential impacts. Indicate whether or not there would be any effects under the particular resource topic and, if needed, cite available references to support these conclusions. Additional analyses and inventories can be attached or cited as needed.

304a. National Historic Preservation Act (NHPA) resources

Projects that have the potential to cause effects on historic properties require a Section 106 finding in order to meet the requirements of the NHPA regardless of the type of NEPA document being completed. Check with your local Airports Division/District Office to determine if a Section 106 finding is required. Consultation with the State Historic Preservation Officer/Tribal Historic Preservation Officer (SHPO/THPO) may be required, and should be conducted through the FAA.

	YES	NO
Are there historic/cultural resources listed (or eligible for listing) on the National Register of Historic Places located in the Area of Potential Effect? If yes, provide a record of the historic and/or cultural resources located therein.	×	
The north end of the project area, as identified on the attached plans, is located near the Newington Center Historic District, which is listed on the National Register of Historic Places (National Register), as well as the Alfred Pickering Farm, which is eligible for listing on the National Register. Attachment B contains relevant information and local and agency communication for the project file regarding potential effects on historic properties.		

ARP SOP No. 5.00

	YES	NO
Does the project have the potential to cause effects? If yes, describe the nature and extent of the effects.		×
A Section 106 Request for Project Review (RPR) was submitted to the New Hampshire Division of Historical Resources (NHDHR) which functions as the State Historic Preservation Officer (SHPO) in 2011, including a map of the proposed obstruction removal at that time that included trees located on private property within the Town of Newington and the Newington Center Historic District. SHPO/NHDHR responded that they would like input from the Newington Historic District Commission (HDC) on the potential effect of the project on the Historic District, as well as the potential eligibility for listing of the Alfred Pickering Farm on the National Register.	전	
The Town of Newington responded with a letter dated July 13, 2012 from the Board of Selectmen that the Board had unanimously voted to decline the proposal to cut any trees on Newington Land, and also included correspondence from the Newington Historic District Commission, dated June 27, 2012. This letter expressed concerns regarding negative visual impacts from tree removal on, and adjacent to the Newington Center Historic District.		5
An Individual Inventory Form (IIF) for the Alfred Pickering Farm was prepared and presented to NHDHR on November 2, 2015. The Farm was determined to be eligible for listing on the National Register by NHDHR on November 18, 2015.	2.	
The project was reviewed and revised over several iterations, and a presentation was given to the Newington HDC on September 17, 2015, at which time the project included removal or lighting of trees within the Newington Historic District. After this meeting, PDA chose to alter the project design such that obstructions will only be removed within the airport boundary, and off-airport obstructions will be lit via installation of an L-864 hazard beacon on the airport property. FAA sent a Finding of No Adverse Effects to Historic Properties to NHDHR on November 19, 2015. Newington HDC responded in support of the proposed action via email on November 20, 2015.		
Is the project area previously undisturbed? If yes, provide more information.		\boxtimes
Click here to enter text if necessary		
Will the project impact tribal land or land of interest to tribes? If yes, describe the nature and extent of the effects and provide information on the tribe affected. Consultation with their THPO may be required.		
Click here to enter text if necessary		

304b. Department of Transportation Act Section 4(f) and 6(f) resources

	YES	NO
Are there any properties protected under Section 4(f) (as defined by FAA Order 1050.1E) in or near the project area? This includes publicly owned parks, recreation areas, and wildlife or waterfowl refuges of national, state or local significance or land from a historic site of national, state or local significance.		
Section 4(f) properties near the project area include Great Bay National Wildlife Refuge (NWR) and the Section 106 properties discussed in the section prior. Tree removal has been designed such that a minimum of 75-foot buffer of trees will remain between the removal areas and the boundary of the Great Bay NWR (see project plan, Attachment A). The project will not affect this property.		
Will project construction or operation directly or constructively "use" any Section 4(f) resource? If yes, describe the nature and extent of the use and/or impacts, and why there are no prudent and feasible alternatives. See Desk Reference Chapter 7.		
Neither the Newington Center Historic District nor the Alfred Pickering Farm will be affected by the project. Tree removal has been designed such that a minimum of 75-foot buffer of trees will remain between the removal areas and the boundary of the Great Bay NWR (see project plan, Attachment A). The project will not affect this property.		
Will the project affect any recreational or park land purchased with Section 6(f) Land and Water Conservation Funds? If so, please explain, if there will be impacts to those properties.		
LWCF projects include some areas within the Great Bay NWR. As noted prior, the project will not affect this property.		

304c. Natural, Ecological, or Scenic Resources

This section covers a broad range of categories from farmlands to endangered species to coastal resources to wild and scenic rivers. Items to consider include:

Coastal Resources	YES	МО
Will the project occur in or impact a coastal zone as defined by the State's Coastal Zone Management Plan (CZMP)? If yes, discuss the project's consistency with the State's CZMP. Attach the consistency determination if applicable.		×
The project falls within the NH Coastal Zone and was reviewed by the NH Coastal Program on September 16, 2013 and was found to comply with the enforceable policies of New Hampshire's federally approved coastal management program (Attachment C).		

ARP SOP No. 5.00

Effective Date: October 1, 2014

Coastal Resources	YES	NO
Will the project occur in or impact the Coastal Barrier Resource System as defined by the US Fish and Wildlife Service?		X
Click here to enter text if necessary		

	Ecological Resources	YES	NO
	Are there any federal or state listed endangered, threatened, or candidate species or designated critical habitat in or near the project area? This includes species protected by individual statute, such as the Bald Eagle.	×	
1	Attachment D includes information for the project file regarding these resources.		
	A review of the NH Natural Heritage Bureau (NHNHB) database revealed several species of state-listed plants and animals found within the vicinity of the project. Animals included the following: Bald Eagle (Haliaeetus leucocephalus) T Common Moorhen (Gallinula chloropus) SC Grasshopper Sparrow (Ammodramus savannarum) T Osprey (Pandion haliaetus) SC Pied-billed Grebe (Podilymbus podiceps) T		
t t	Opland Sandpiper (Bartramia longicauda) E Coordination with the NH Fish and Game Department (NHF&G) concluded the inimal species listed would not be affected by the project. The recommendation hat equipment or vehicles not be staged in any grassland areas near the runways o avoid impacts to upland sandpiper between April 15 and August 1 will be othered to and noted in contractor plans.		
t r ii f	The two plant species listed are Hairy Hudonsia (Liatris novae-angliae, threatened) and Northern Blazing Star (Hudsonia tomentosa, endangered). These plants have been observed within some of the grassy areas of the airport in the past. NHNHB equested a botanical survey of the plants to ensure the plants would not be impacted directly or indirectly by an obstruction removal. A botanist conducted a ield survey in 2014 (included in Attachment D) and located several areas of both pecies.		
() () E	Review of the US Fish and Wildlife Service (USFWS) Information Planning and Conservation (IPaC) tool revealed the airport may have habitat for the federally-sted Red Knot (Calidris canutus rufa, threatened) and the Northern long-eared bat NLEB, Myotis septentrionalis, threatened). A bat survey was conducted in July 2015 by a certified wildlife biologist; no individual NLEBs were identified as using the available habitat within PSM.		

ARP SOP No. 5.00

Ecological Resources	YES	NO
Does the project affect or have the potential to affect, directly or indirectly, any federal or state-listed, threatened, endangered or candidate species, or designated habitat? If yes, consultation between the FAA and the US Fish & Wildlife Service, National Marine Fisheries Service, and/or the appropriate state agency will be necessary. Provide a description of the impacts and how impacts will be avoided, minimized, or mitigated.		
Coordination with NHF&G concluded the animal species listed in the section prior would not be affected by the project as long as their recommendations are adhered to.		
NHNHB stated that the field study and location information would be satisfactory to mitigate any concerns about inadvertent damage to the listed plants during construction provided that the design of obstruction removal avoided these areas and the areas are marked as off-limits to construction vehicles during construction. The survey revealed that there would be no direct impact by obstruction removal to either of the plant species. Plant habitat will be displayed on the design plans and demarked in the field as needed to avoid construction traffic and any other activities that might damage these plants.		
USFWS stated there is no available habitat for the red knot, nor is there potential for this species to be affected by the project. Based on the results of the NLEB survey, FAA determined there would be no effect on this listed species from the project.		
Does the project have the potential to take birds protected by the Migratory Bird Treaty Act? Describe steps to avoid, minimize or mitigation impacts (such as timing windows determined in consultation with the USFWS).		
Click here to enter text if necessary		
Does the project area contain resources protected by the Fish and Wildlife Coordination Act? If yes, describe any impacts and steps taken to avoid, minimize or mitigate impacts.		
Click here to enter text if necessary		
Does the project have the potential to impact fish habitat protected under the Magnuson-Stevens Act? If yes, after notifying the FAA and the airport sponsor will take the necessary consultation action. Actions may include preparing an Essential Fish Habitat assessment and consultation with the National Marine Fisheries Service. Describe any adverse impacts, and any conservation measures needed to avoid such impacts.		
Click here to enter text if necessary		

ARP SOP No. 5.00

Effective Date: October 1, 2014

ARP SOP No. 5.00

Effective Date: October 1, 2014

Farmland	YES	NO
Is there prime, unique, state or locally important farmland in/near the project area? Describe any significant impacts from the project.	X	
A Natural Resources Conservation Service (NRCS) Soil Map is included as Attachment E. There are small sections of soil included in the project area that are designated as prime, state or locally important farmland.		
Does the project include the acquisition and conversion of farmland? If farmland will be converted, describe coordination with the US Natural Resources Conservation and attach the completed Form AD-1006.		
Areas identified as protected farmland lie within the boundary of an active airport and have no potential to be used as farmland. Per the Farmland Protection Policy Act (FPPA) definition of "farmland", the areas in question are not protected farmland, since they fall under the description of "urban built up land".		2
Thus, submittal of Form AD-1006 is not necessary for this project.		

Floodplains	YES	NO
Will the project be located in, encroach upon or otherwise impact a floodplain? If yes, describe impacts and any agency coordination or public review completed including coordination with the local floodplain administrator. Attach the FEMA map if applicable and any documentation.		
Attachment F includes the Federal Emergency Management Act (FEMA) mapping for the project area, verifying the lack of potential to affect floodplains.		

Wetlands and Other Waters of the U.S.	YES	NO
Are there any wetlands or other waters of the U.S. in or near the project area?	×	
Wetlands and surface waters within the project area as shown on the plans in Attachment A. There is a large fingerlike wetland system comprised of freshwater emergent and freshwater forested/scrub shrub wetlands, including a Prime Wetland for the Town of Newington, associated with the headwaters of Peverly Brook along the northern/northwest end of the project area. The western side of the project area contains a large semi-isolated system comprised of freshwater forested and emergent wetlands that may have been a part of local drainage into Great Bay, but have been divided by road development over the past several decades. The wetland system along the south end of the project area comprised of freshwater forested and scrub/shrub wetlands is also semi-isolated by road development, but ultimately drains under I-95 and into North Mill Pond.		
Has wetland delineation been completed within the proposed project area? If yes, please provide U.S. Army Corps of Engineers (USACE) correspondence and jurisdictional determination.		
Wetlands were identified for NEPA analysis using a combination of historic field delineation (from 2005), partial field delineation in 2011 along the north end of the project, and current National Wetland Inventory (NWI) online mapping (Attachment G). Wetlands will be reviewed and any undelineated areas will be field delineated in the spring of 2016 as required for applicable state and federal permitting. Should the field delineation reveal significant changes to the potentially affected wetlands, FAA will be notified. Some of the isolated wetlands are questionably jurisdictional per the newly revised Clean Water Act; this will be determined during permitting efforts.		
If a delineation was not completed, was a field check done to confirm the presence/absence of wetlands or other waters of the U.S.? If no to both, please explain what methods were used to determine the presence/absence of wetlands.	×	
Click here to enter text if necessary		

Wetlands and Other Waters of the U.S.	YES	NO
If yes, will the project result in impacts, directly or indirectly (including tree clearing)? Describe any steps taken to avoid, minimize or mitigate the impact.	×	
A majority of the wetlands identified in the project area for NEPA analysis are regulated by the US Army Corps of Engineers (USACE) and New Hampshire Department of Envirronmental Services (NHDES). Wetland impacts have been avoided and minimized to the extent practicable during design iteration and coordination with FAA to clearly identify those trees which need to be removed at this time. Initial wetland impacts were almost three times of that currently proposed. Approximately 2 acres of wetland impact are anticipated, pending final delineation. Impacts to wetlands will require a wetland permit from NHDES and possibly USACE, pending both field delineation to confim wetland boundaries onsite, and project design parameters. If trees are removed in winter and are left in the wetlands, not dragged or removed, it is possible that a USACE permit may not be required. Compensatory mitigation will be provided for impacts per NHDES wetland regulations. In lieu of providing wetland preservation or creation on-site, a single payment to the Aquatic Resource Mitigation (ARM) Fund is anticipated.		
Is a USACE Clean Water Act Section 404 permit required? If yes, does the project fall within the parameters of a general permit? If so, which general permit?		
Coordination with USACE will be completed in the future. It is anticipated that a General Permit may be required for jurisdictional impacts less than 1 acre, however, if trees are removed in winter and are left in the wetlands, not dragged or removed, it is possible that a USACE permit may not be required. Compensatory mitigation for USACE impacts is not anticipated.		

Wild and Scenic Rivers	YES	NO
Is there a river on the Nationwide Rivers Inventory, a designated river in the National System, or river under State jurisdiction (including study or eligible segments) near the project?		×
Click here to enter text if necessary		
Will the project directly or indirectly affect the river or an area within ¼ mile of its ordinary high water mark?		×
Click here to enter text if necessary		,

304d. Disruption of an Established Community

	YES	NO
Will the project disrupt a community, planned development or be inconsistent with plans or goals of the community?		×
Click here to enter text if necessary		•
Are residents or businesses being relocated as part of the project? Click here to enter text if necessary		

Environmental Justice	YES	NO
Are there minority and/or low-income populations in/near the project area?	×	
Will the project cause any disproportionately high and adverse impacts to minority and/or low-income populations? Attach census data if warranted.		×
Neither the City of Portsmouth nor the Town of Newington have disproportionately high numbers of minority or low-income populations as compared to the national averages as shown in the data below, although both communities have values for the age 65 or older population that meet (Town of Newington) or are higher (City of Portsmouth) than the national average. The project will not change the current socioeconomic and demographic trends.		
Community data below from 2014 as provided by http://www.census.gov/quickfacts/table/PST045214/3362900,51740,00		
City of Portsmouth, 91.5 % non-minority, 16% age 65 or older, 9% below the poverty line;		
Town of Newington, 96% non-minority, 13% age 65 or older, 5 % below the poverty line;	. :	
US Average, 72.4% non-minority, 13% age 65 or older, 15% below the poverty line.		

304e. Surface Transportation

	2 9	YES	NO
à .	use a significant increase in surface traffic congestion or cause a rel of service provided?		

	YES	NO
Will the project require a permanent road relocation or closure? If yes, describe the nature and extent of the relocation or closure and indicate if coordination with the agency responsible for the road and emergency services has occurred.		×
Click here to enter text if necessary		

304f. Noise

· · · · · · · · · · · · · · · · · · ·	YES	NO
Will the project result in an increase in aircraft operations, nighttime operations, or change aircraft fleet mix?		⊠ .
Click here to enter text if necessary		
Will the project cause a change in airfield configuration, runway use, or flight patterns - either during construction or after the project is implemented?	×	
There may be temporary disruption to the runway use and flight patterns during removal of trees and installation of lighting. Such changes will not cause increased noise impacts to the surrounding community.		
Does the forecast exceed 90,000 annual propeller operations, 700 annual jet operations or 10 daily helicopter operations or a combination of the above? If yes, a noise analysis may be required if the project would result in a change in operations. Operations will only be temporarily affected and will not change due to the project.		×
Has a noise analysis been conducted, including but not limited to generated noise contours, a specific point analysis, area equivalent method analysis, or other screening method? If yes, provide that documentation.		×
Could the project have a significant impact (DNL 1.5 dB or greater increase) on noise levels over noise sensitive areas within the 65+ DNL noise contour?		×
Noise levels are not anticipated beyond temporary increases due to construction and tree removal, however these actions are located sufficient distance from any receptors or sensitive areas. The increased noise would have negligible effects.		

304g. Air Quality

	YES	NO
Is the project located in a Clean Air Act non-attainment or maintenance area?	×	
If yes, is it listed as exempt, presumed to conform, or will emissions (including construction emissions) from the project be below <i>de minimis</i> levels? (Provide the paragraph citation for the exemption or presumed to conform list below, if applicable.) Is the project accounted for in the State Implementation Plan or specifically exempted? Attach documentation. If exempt or "presumed to conform", skip the next two questions.		
Rockingham County, the county which includes the project area, is listed as non-attainment for sulfur dioxide since 2010 by the USEPA. (source: http://www3.epa.gov/airquality/greenbk/ancl.html)		
Installation of new lighting systems is included on the FAA list of actions "presumed to conform" per Federal Register / Vol. 72, No. 145 / Monday, July 30, 2007 / Notices.		
Emissions from the temporary use of equipment to remove trees will be below de minimis levels.		
Does the project have the potential to increase landside or airside capacity, including an increase of surface vehicles?		
Could the project impact air quality or violate local, State, Tribal or Federal air quality standards under the Clean Air Act Amendment of 1990?		
Click here to enter text if necessary		
Does the airport have 180,000 general aviation and air taxi operations or 1.3 million enplanements annually? If yes, an air quality analysis may be required if the project would result in a change in operations.		

304h. Water Quality

Airport projects may cause water quality impacts due to their proximity to waterways. Airport related water quality impacts can occur from both point and non-point (stormwater runoff) sources.

	ILG	NO
Are there water resources within or near the project area? These include groundwater, surface water (lakes, rivers, etc.), sole source aquifers, and public water supply. If yes, provide a description of the resource, including the location (distance from project site, etc.).	×	
The project area includes the headwaters for Peverly Brook and the 400' protective radius of Smith Well, a public water supply well used by the City of Portsmouth and PDA located along the south end of the airport (mapping provided in Attachment H).		
Will the project impact any of the identified water resources? Describe any steps that will be taken to protect water resources during and after construction.		\boxtimes
Communication with NHDES is included as Attachment H. Avoidance and minimization measures completed to date during design iteration and development of project plans, including adherence to those listed in the email provided from NHDES regarding the Smith Well, will reduce the impacts to these resources. Compensatory mitigation will be provided to NHDES for unavoidable impacts to wetlands.		
Will the project increase the amount or rate of stormwater runoff? Describe any steps that will be taken to ensure it will not impact water quality.	×	
A NHDES Alteration of Terrain permit will be required for the project, as well as a USEPA Construction General Permit per the requirements of the National Pollutant Discharge Elimination System (NPDES). These permitting processes require development and review by the permitting agencies of a Stormwater Pollution Prevention Plan (SWPPP) that will include measures to minimize and avoid impacts to water quality, including compliance with the NHDOT Guidelines for Temporary Erosion and Sediment Control and Stormwater Management. All activities will comply with NHDES Administrative Rule Env-Wq 401, Required Best Management Practices for Groundwater Protection.		
Project plans will include stormwater detention areas to offset increases in runoff from conversion of forested areas to maintained grass.		
Does the project have the potential to violate federal, state, tribal or local water quality standards established under the Clean Water and Safe Drinking Water Acts?		
Implementation of the requirements noted above will ensure such violations will not occur.		

YES NO

Are any permits required? If yes, list the appropriate permits.	×	
NHDES Alteration of Terrain, NHDES Wetland Permit, USEPA Construction General Permit		
	<u> </u>	
304i. Highly Controversial on Environmental Grounds		
	YES	NO
Is the project highly controversial? The term "highly controversial" means a substantial dispute exists as to the size, nature, or effect of a proposed federal action. The effects of an action are considered highly controversial when reasonable disagreement exists over the project's risks of causing environmental harm. Mere opposition to a project is not sufficient to be considered highly controversial on environmental grounds. Opposition on environmental grounds by a federal, state, or local government agency or by a tribe or a substantial number of the persons affected by the action should be considered in determining whether or not reasonable disagreement exists regarding the effects of a proposed action. Click here to enter text if necessary		
304j. Inconsistent with Federal, State, Tribal or Local Law		
	YES	NO
Will the project be inconsistent with plans, goals, policy, zoning, or local controls that have been adopted for the area in which the airport is located? Click here to enter text if necessary		
Is the project incompatible with surrounding land uses? Click here to enter text if necessary		×

Airport related lighting facilities and activities could affect surrounding light-sensitive areas such as homes, parks, recreation areas, etc. Visual affects deal broadly with the extent to which airport development contrasts with the existing environment/setting.

304k. Lighting, Visual, Hazardous Materials, Construction Impacts, Etc.

Light Emissions and Visual Effects

" ⊗	YES	NO
Will the proposed project produce light emission impacts?		×
Installation of the proposed L-864 flashing red hazard beacon and L-810 stady white obstruction light has been designed and located on the project plans to ensure that there will be no light emission impacts extending off the airport property. Lights will be buffered such that emissions will not be seen from below except on cloudy nights due to light scatter.		_
Will there be visual or aesthetic impacts as a result of the proposed project and/or have there been concerns expressed about visual/aesthetic impacts?	×	
Visual and aesthetic impacts have been avoided during design changes, including reduction in scope of the project, reduction in the height of the hazard beacon and relocation of the beacon to allow for appropriate buffers to town roads, the Alfred Pickering farm, and the Newington Center Historic District. The Newington Historic District Commission and SHPO initially expressed concerns over such impacts during the Section 106 coordination process, however, such concerns have been addressed to their satisfaction.		

Hazardous Materials

Federal, State, and local laws regulate hazardous materials use, storage, transport or disposal. Disrupting sites containing hazardous materials or contaminates may cause significant impacts to soil, surface water, groundwater, air quality, humans, wildlife, and the organisms using these resources. This category also includes solid waste and hazardous substances.

	YES	NO
Does the project involve or affect hazardous materials?		×
Click here to enter text if necessary		
Will construction take place in an area that contains or previously contained hazardous materials?		\boxtimes
Click here to enter text if necessary		
If the project involves land acquisition, is there a potential for this land to contain hazardous materials or contaminants?		×
Click here to enter text if necessary		

ARP SOP No. 5.00

	YES	NO
Will the proposed project produce hazardous and/or solid waste either during construction or after? If yes, how will the additional waste be handled?	×	
Compostable or green solid waste (trees, branches, shrubs) will either be removed off-site and sold or disposed of as a wood product, or left in place should NHDES or USACE request it to enhance wildlife habitat in the wetlands.		,,

Construction .

Construction may cause various environmental effects including, but not limited to, increases in dust, aircraft and heavy equipment emissions, stormwater runoff, spill/leaking petroleum, and noise.

, 12-11-11-11-11-11-11-11-11-11-11-11-11-1		
	YES	NO
Will the project result in construction impacts, such as reducing local air quality, increase erosion, pollutant runoff, or noise, or disrupt local traffic patterns? If yes, describe measures to avoid and minimize construction impacts.		
The project will create temporary impacts to local air quality and noise due to equipment use, however these impacts will be minimized to the extent practicable, are negligible in scope, and fall below regulatory thresholds. As detailed in the Water Quality section, appropriate and required water quality protection will be utilized to protect such resources.		
Will the project create short term impacts?		\boxtimes
Click here to enter text if necessary		
Will the project result in long term/permanent impacts?		\boxtimes
Click here to enter text if necessary		
Energy Supply and Natural Resources	YES	NO
Will the project change energy requirements or use consumable natural resources?		\boxtimes
Click here to enter text if necessary		
Will the project change aircraft/vehicle traffic patterns that could alter fuel usage?		
Click here to enter text if necessary		

Public Involvement

Through public participation, federal agencies disclose information about a proposed project and expected environmental effects. Many of the special purpose laws (National Historic Preservation Act, Clean Water Act, etc.) require public notice and the opportunity for public involvement.

	YES	NO
Was there any public notification or involvement? If yes, provide documentation.	\boxtimes	
Publicly noticed meetings were held with representatives of the Town of Newington in May, 2011 and again on September 17, 2015, including the Historic District Commission, the Town Planner and Chairman of the Board of Selectmen.		

ARP SOP No. 5.00 Effective Date: October 1, 2014

Indirect/Secondary/Induced Impacts

Indirect/Secondary/Induced Impacts are caused by the action and are later in time or farther removed in distance, but are still reasonably foreseeable. They may include growth inducing effects and other effects related to induced changes in the pattern of land use, population density or growth rate, and related effects on air and water and other natural systems, including ecosystems.

	YES	NO
Will the project result in indirect/secondary/induced impacts?		×
Click here to enter text if necessary		
When considered with other past, present, and reasonably foreseeable future projects, on or off airport property and regardless of funding source, would the proposed project result in a significant cumulative impact?		Ø
Click here to enter text if necessary		

Permits

List any permits required for the proposed project that have not been previously discussed. Provide details on the status of permits.

NHDES Wetland Permit- application to be filed spring 2016

NHDES Alteration of Terrain-application to be filed spring 2016

Wetland Buffer Conditional Use Permit from the Pease Development Authority – application to be filed spring 2016

USEPA Construction General Permit- application to be filed summer/fall 2016

Environmental Commitments

List all measures and commitments made to avoid, minimize, mitigate, and compensate for impacts on the environment, which are needed for this project to qualify for a CATEX.

Since initial project development in 2011, the project has been redesigned several times in order to balance the need to meet FAA standards for obstruction removal to protect human health and safety with the potential impacts to the environment. The number of individual trees to be removed, as well as the number and size of clumps of trees, have been reduced substantially during design iterations via coordination with FAA. The currently proposed removal areas and light installations present the best alternative to meeting the project purpose and need while avoiding and minimizing impacts.

Adequate and appropriate buffers of remaining trees have been left along the project boundary in order to protect and screen Section 106 historic resources and the Great Bay National Wildlife Refuge.

Compensation will be provided for impacts to NHDES jurisdictional wetlands via payment to the Aquatic Resource Mitigation Fund.

Coordination with the NH Fish and Game Department (NHF&G) recommended that equipment or vehicles not be staged in any grassland areas near the runways to avoid impacts to upland sandpiper

between April 15 and August 1; this will be adhered to and noted in contractor plans.

Two state-listed plants, Hairy Hudonsia (Liatris novae-angliae, threatened) and Northern Blazing Star (Hudsonia tomentosa, endangered), were surveyed for and areas identified within the project area. NHNHB requested these areas be identified in the field via flagging or snow-fence to ensure contractors are aware of and avoid impacts to those areas. This will be adhered to and noted on contractor plans.

For work in areas within the 400' protected radius of the Smith Well:

- 1. The Pease Development Authority (Pease Trade Port water system) and City of Portsmouth Public Works Department (Portsmouth Water Works) shall be notified of the start and completion of work.
- 2. Prior to the start of work, the subject areas shall be inspected to locate any monitoring wells. Measures shall be implemented to protect these wells during the tree removal process.
- 3. Trees must be removed by hand cutting only and not with a harvester.
- 4. Fueling and maintenance of all equipment (vehicles, hand tools, etc.) shall be performed offsite, or on an impervious surface outside of the protective area of the well.
- 5. All activities shall comply with DES Administrative Rule Env-Wq 401, Required Best Management Practices for Groundwater Protection, which is available on DES' website at http://des.nh.gov/organization/commissioner/legal/rules/index.htm#waterq.
- 6. An ample supply of absorbent spill clean-up materials and spill kits shall be available onsite, in the immediate area, while the work is being performed.
- 7. The following activities shall be restricted in the protective area of the well: 1) storage of fuels or other hazardous materials; and 2) the storage of fuel- or hazardous-material containing equipment.

NHDES and USEPA requirements for use of stormwater and erosion controls, including development and submission for review of a SWPPP, and adherence to the NHDOT Guidelines for Temporary Erosion and Sediment Control and Stormwater Management, will be met and will provide for protection of aquatic and soil resources.

ARP SOP No. 5.00

Effective Date: October 1, 2014

Point of Contact: Kimberly Peace, Environmental Coordinator, Hoyle, Tanner & Associates, Inc.

Address: 150 Dow Street

City: Manchester

State: NH

ZIP code: 03101

Phone Number: 603-669-5555

Email Address: kpeace@hoyletanner.com

Date: November 24, 2015

Airport Sponsor Information and Certification

timbely Reace

(may not be delegated to consultant)

Provide contact information for the designated sponsor point of contact and any other individuals requiring notification of the FAA decision.

Point of Contact: Maria Stowell, P.E. Manager, Engineering, Pease Development Authority

Address: 55 International Drive

City: Portsmouth

State: NH

ZIP code: 03801

Phone Number: 603-766-9296

Email Address: m.stowell@peasedev.org

Additional Name(s): Click here to enter text.

Additional Email Address(es): Click here to enter text.

I certify that the information I have provided above is, to the best of my knowledge, correct. I also recognize and agree that no construction activity, including but not limited to site preparation, demolition, or land disturbance, shall proceed for the above proposed project(s) until FAA issues a final environmental decision for the proposed project(s) and until compliance with all other applicable FAA approval actions (e.g., ALP approval, airspace approval, grant approval) has occurred.

Signature:

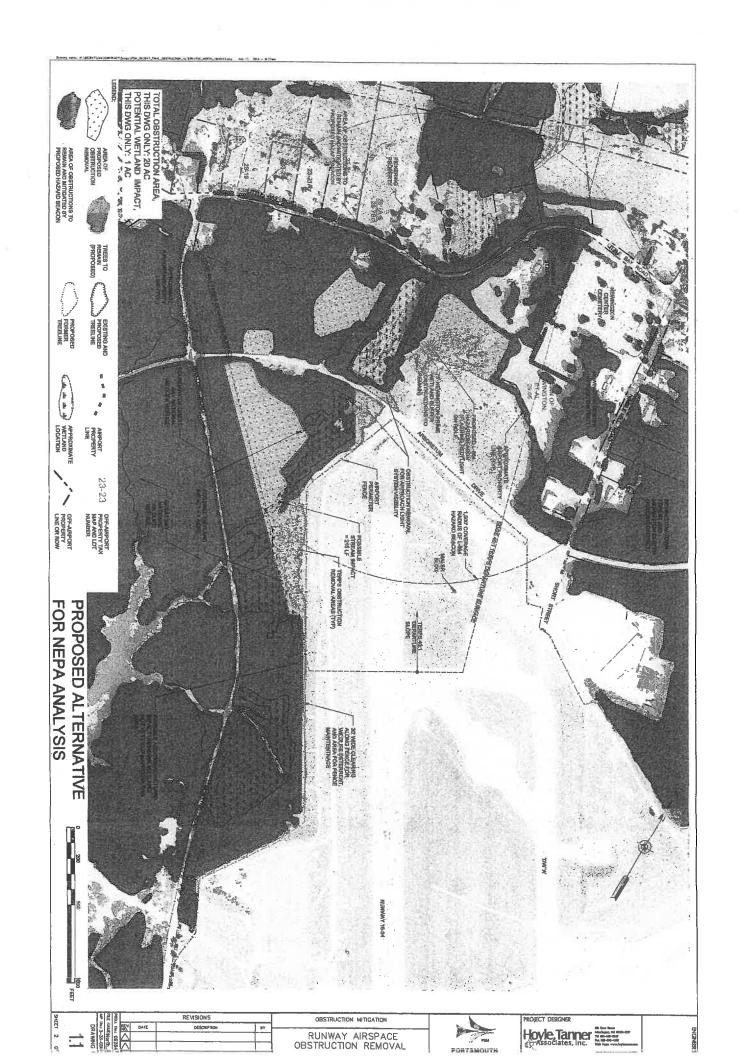
Date: __ 11 24 15

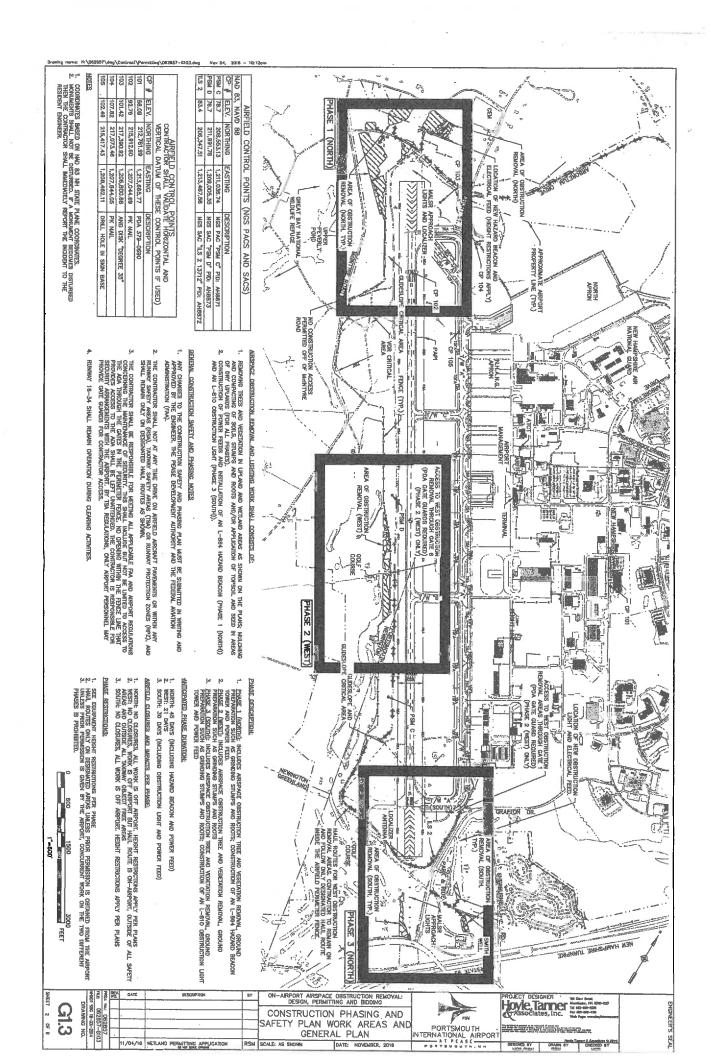
David R. Mullen, PDA Executive Director

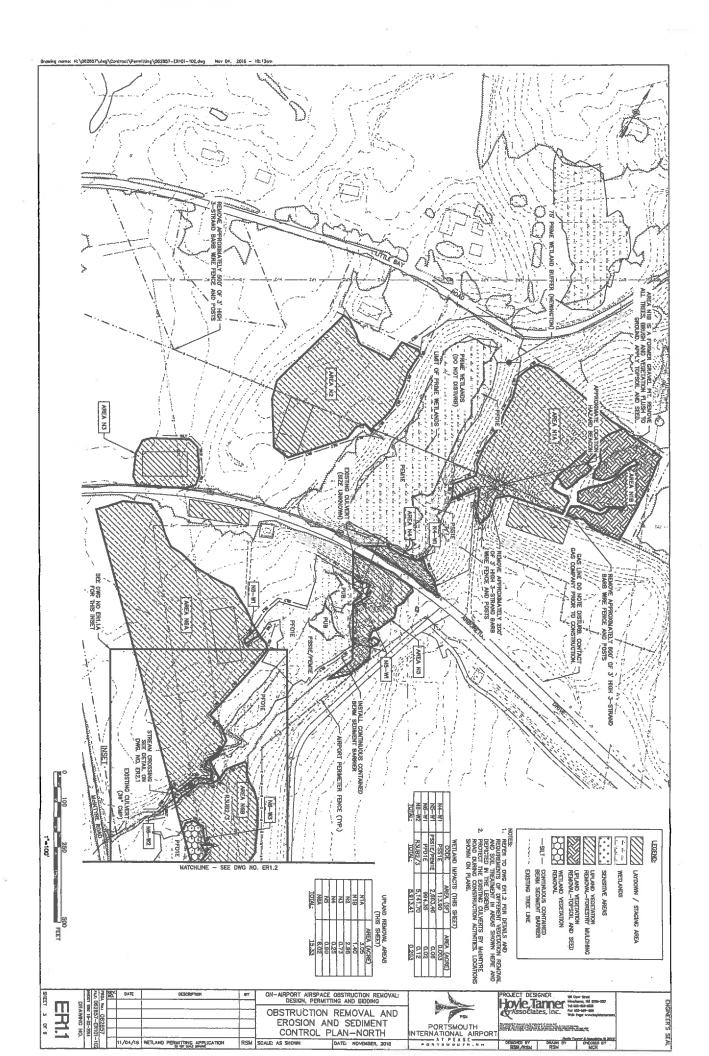
FAA Decision

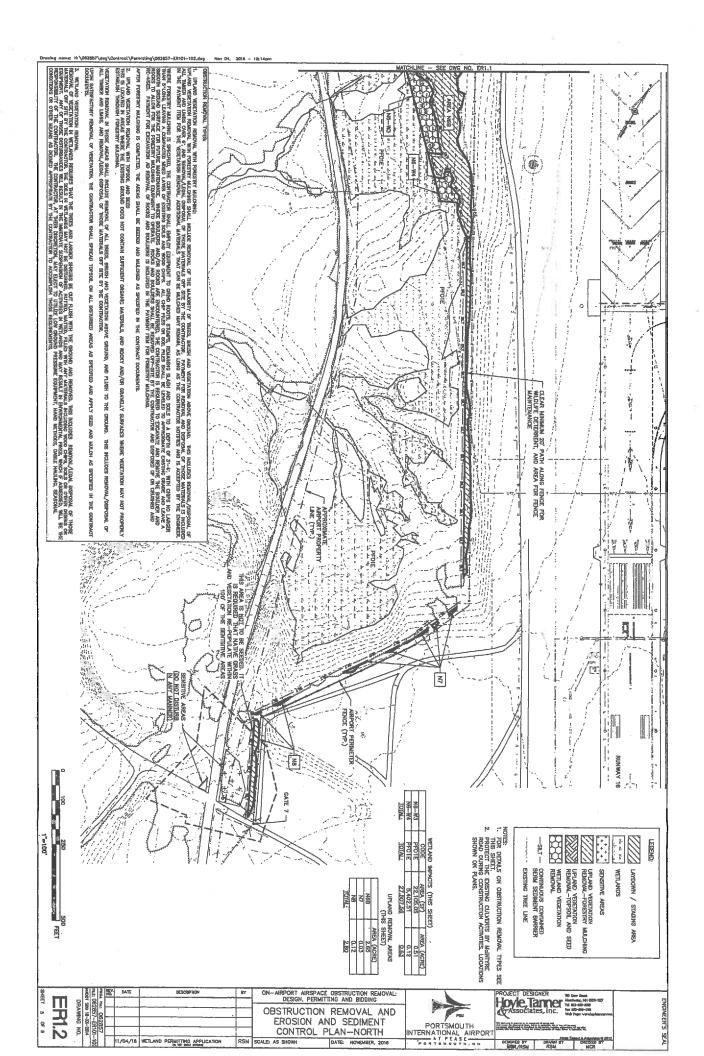
Having reviewed the above information, certified by the responsible airport official, it is the FAA's decision that the proposed project (s) or development warrants environmental processing as indicated below.

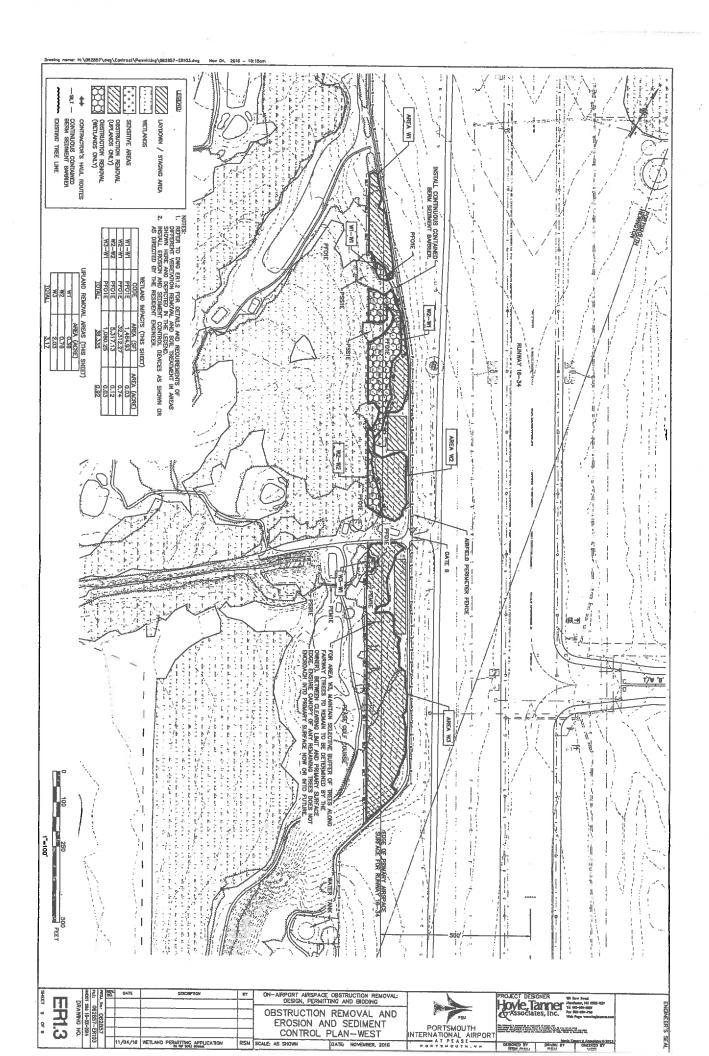
	No further NEPA review required. Project is categorically excluded per (cite applicable 1050, IE CATEX that applies) 105.16, 5-6.3.6.
	An Environmental Assessment (EA) is required.
	An Environmental Impact Statement (EIS) is required.
Ä	The following additional documentation is necessary for FAA to perform a complete environmental evaluation of the proposed project:
ا ھندر	Click here to enter text if necessary
Name:	Kichard Doucele Title: Environmental Mayou Mar.
Signatur	Résponsible PAA Official Date: 1/24/5

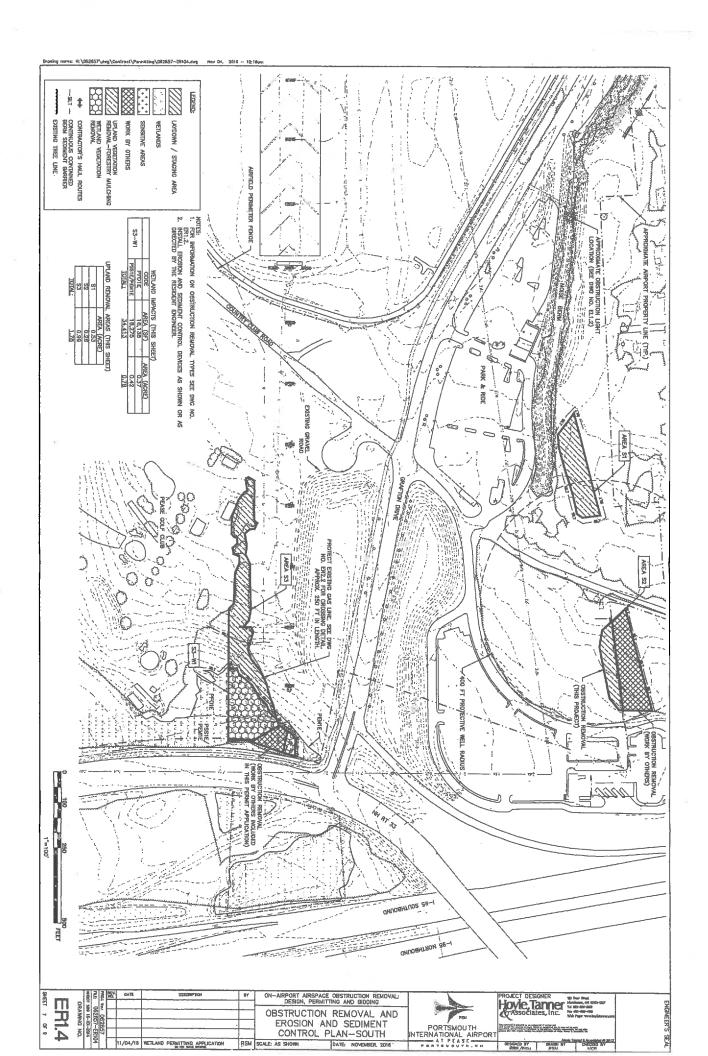














PEASE DEVELOPMENT AUTHORITY

AIRPORT COMMITTEE

Date:

January 19, 2017

Time:

8:00 AM

Place:

55 International Drive, Pease International Tradeport

I.

Call to Order (Chairman Preston)

Π.

Acceptance of Minutes: May 11, 2015*

Ш.

Flight Training Facility Proposal - CHI Aerospace*

IV.

Airport Brief Report (Pomeroy)

V.

New Business

VI.

Public Comment

VII.

Adjournment

VIII

Press Questions

* Related Materials Attached

** Related Materials Previously Sent

*** Related Material will be Provided Under Separate Cover Confidential Materials



MOTION

Director Allard:

In accordance with the recommendation of the Pease Development Authority Airport Committee, the PDA Board of Directors hereby approves of CHI Aerospace Fuel LLC dba CHI Aerospace's application to operate a flight school and provide flight training services at the Portsmouth International Airport at Pease; all in accordance with the memorandum of Andrew Pomeroy, Airport Operations Manager, dated January 10, 2017 attached hereto.

Note: Roll call vote required

N:\RESOLVES\FlightSchool0117.docx



DEVELOPMENT AUTHORITY

INTEROFFICE MEMORANDUM

TO:

PDA AIRPORT COMMITTEE

FROM:

ANDREW B. POMEROY, C.M. AIRPORT OPERATIONS MANAGER

SUBJECT:

REQUEST TO AIRPORT COMMITTEE FOR CHI AEROSPACE

DATE:

JANUARY 10, 2017

CC:

CHI Aerospace has submitted a proposal to open a flight training facility at the Portsmouth International Airport at Pease. After a review of the application, staff has determined that the proposal by CHI Aerospace does meet the Minimum Standards for Commercial and Noncommercial General Aviation Operators for PSM last updated on August 16, 2007.

CHI Aerospace has certified flight instructors on staff and currently performs flight instruction at Hampton Airfield with a fleet of four aircraft and has acquired a flight simulator for Instrument Flight Training as well. They would lease space from Port City Air in Hangar 212 and will make improvements to the facility to suit their needs.

I request that the Airport Committee recommend to the PDA Board of Directors at its January 19, 2017 meeting, to approve CHI Aerospace's application to provide flight training services at the Portsmouth International Airport at Pease. Attached is CHI Aerospace's request to provide such services.



November 25, 2016

Mr. David R. Mullen Executive Director Pease Development Authority 55 International Drive Newington, NH 03801

Reference: Application

Dear Mr. Mullen.

Please consider the following application for CHI Aerospace Fuels, LLC, d/b/a CHI Aerospace, operate a flight training facility at Pease International Airport.

1. Applicant:

CHI Aerospace Fuels, LLC, d/b/a CHI Aerospace

430 West Road

Portsmouth, NH 03801

- 2. Services to be Offered:
 - a. Flight training in light sport aircraft
 - b. Flight training for the mobility Impaired
 - c. Simulated flight training in FAA approved simulator(s)
 - d. Flying club activities, including but not limited to:
 - i. Model building
 - ii. Simulator contests
 - iii. Classes in aerospace operations and employment opportunitiues
- 3. Proposed start of service date: January 1,2017
- 4. Facilities: To be leased from Port City Air, INC
 - a. Heated hangar space for four light sport aircraft, and;
 - b. 2,297 SF of space within Hangar 212, North End, (58 Durham Road, Portsmouth, NH 03801) comprised of:
 - I. Approximately 2,045 SF of dedicated private office and simulator space, and;
 - ii. Approximately 252 SF of area common to the balance of the hangar. (Sanitary facilities, etc.)

5. Costs:

CHI Aerospace plans to make various non-structural modifications to the leased space, at an estimated cost of \$25,000, including:

- a. Two new doors to separate the public/common space, and;
- b. New entry door with side lites, and
- c. New awing over the new entry door, and;
- d. Office partitions to separate the various activities, and;

430 West Road, Portsmouth, NH 03801 978-764-2988

chosford@chiengineering.com

Page 1 of 4



- e. Remodeling of the sanitary facilities to provide handicapped access, and;
- f. New flooring and ceiling in the existing storage room, and;
- g. Sub metering of the electrical power to the leased space
- h. Various other non-structural modifications that might be required
- 6. Financial Responsibility:

The proposed activities will be funded by Christian S. Hosford, P.E., sole member of CHI Aerospace Fuels, LLC, who has been funding similar activities at 7B3 for the past three years. Hosford is the founder of CHI Engineering Services, 430 West Road, Portsmouth, NH 03801, and currently semi-retired and serving as a senior consultant to the firm. CHI Aerospace Fuels, LLC owns all of the aircraft and equipment to be located at KPSM out right and neither the corporation nor the member has any debt.

- 7. Names of Qualifications of Key Personnel:
 - a. Lee Faulkner, Chief Pilot/Operator
 - i. BS Embry-Riddle Aeronautical University.
 - ii. Commercial Pilot, Airplane SEL, MEL, SES, Instrument, CFII.
 - iii. FAASTeam Representative.
 - b. Christian S. Hosford, P.E. private pilot and business leader for 43 years:
- 8. Insurance:

Insurance is provided in accordance with the Port City Air lease, and includes: (Certificates to be provided before occupancy)

- a. Fire and extended insurance on Lessee's personal property, trade fixtures and equipment located in or on the Premises, in an amount equal to the full replacement value thereof: (\$250,000)
- b. Comprehensive General Liability (or aircraft liability extended to airport premises exposures) insurance for the Premises, on an occurrence basis having a combined single limit of not less than One Million Dollars (\$1,000,000) per occurrence, insuring Lessee against any liability arising out of the use or occupancy of the Premises.
- c. All Risks Aircraft Hull insurance on any aircraft owned, leased, managed or operated by Lessee which is in, on or about the Premises, in the amount of one hundred percent (100%) of the replacement value of such aircraft.
- d. Aircraft liability insurance on any aircraft owned, leased, managed or operated by Lessee (including Non-Owned Aircraft Liability Insurance) which is in, or about the Premises on an occurrence basis having a combined single limit of not less than One-Million Dollars (\$1,000,000) per

430 West Road, Portsmouth, NH 03801 978-764-2988 chosford@chiengineering.com Page 2 of 4



occurrence.

- e. Workers Compensation Insurance at statutory limits and Employers Liability Insurance in an amount not less than One Million Dollars (\$1,000,000) each accident / employee. (From Paychex)
- f. Comprehensive Automobile Liability Insurance applying to all owned, hired and non-owned vehicles entering upon the Premises or associated Office Space, or ways adjoining, with a limit of not less than One Million Dollars (\$1,000,000) per occurrence. (to be supplied on a per vehicle basis when secure entry is required)

9. Aircraft:

The following aircraft are owned outright by CHI and will be located at KPSM.

- a. N266VA, 2014 Van's RV-12 SLSA with dual digital avionics,
- b. N271VA, 2015 Van's RV-12 SLSA with dual digital avionics,
- c. N379LS, 2010 Flight Design CTLS, SLSA with digital avionics and ballistic rescue system
- d. N3443H, 1946 Ercoupe 415C light sport aircraft suitable for mobility impaired training (no rudder pedals)

10. Equipment, tools, etc

The following equipment will be located at Hangar 212.

- a. 2015 hydraulic "Hoyer" lift for the handicapped, with remote control, specifically designed for the Ercoupe.
- 2016 Redbird FMX Full motion simulator, fully rated for FAA approved flight training, including instrument training.
- c. 2016 Redbird full motion X-Wind cross wind flight trainer
- d. 2016 Redbird Jay table top flight simulator.
- e. 2 Hp. air compressor, 5 gallon tank, dryer, and 100 feet of air hose with Schrader valve and pressure gauge.
- f. Battery operated vacuum cleaning system
- g. Computer system that incorporates an point of sale terminal, inventory system, and scheduling system.
- h. Security CCTV system that is either part of the PCA system, or individual.
- i. Secure entry system(s) that is compliant with the TSA/PDA/PCA requirements.
- j. Limited inventory, perhaps 10 liters, of Shell Light Sport engine oil.
- k. Limited inventory of aircraft cleaning/polishing consumables.
- I. Limited inventory of flight training publications and equipment
- m. Limited inventory of promotional merchandise, such as tee shirts, jackets, etc.

11. Staff:

The compliment of the staff will be determined by that required to meet the demand. The initial staff will be:

a. Full time Chief Pilot

430 West Road, Portsmouth, NH 03801 978-764-2988 chosford@chiengineering.com Page 3 of 4



- b. One part time flight instructor
- c. One full time general manager/scheduler/retail clerk
- d. Two pert time schedulers/retail clerks
- e. One part time teenage trainee/helper
- 12. Hours of Operation:

The hours or operation will vary depending on student schedules, but generally will be 8:00 AM to 6:00 PM, seven days a week, fifty two weeks a year.

I believe the above represents a complete application and I look forward to appearing before you and your commission at your December 2016 meeting.

Sincerely,

Christian S. Hosford, P.E.

Member



PEASE DEVELOPMENT AUTHORITY

<u>AGENDA</u>

Marketing & Economic Development Committee

Friday, January 6, 2017

Time:

9:00 a.m.

Place:

55 International Drive, Pease International Tradeport

Portsmouth, New Hampshire

AGENDA

I. Call to Order (Loughlin)

II. Acceptance of Minutes to Form only: April 17, 2006*

III. Public Comment

IV. Old Business

V. New Business

A. Public Work Session: Committee and Staff re: RTG, Inc.

1. Presentation by Maria Stowell

2. Presentation by Marcus Ebert

3. Presentation by Irving Canner

4. Review of Annotated Lease Agreement by Lynn Hinchee*

5. Questions, Comments, Discussion; Additional Information Required

6. Committee Recommendation

VI. Upcoming Meetings:

Board Meeting

January 19, 2017

VII. Adjournment

VIII. Press Questions

* Related Materials Attached

** Related Materials Previously Sent

*** Related Materials will be provided under separate cover

+ Materials to be distributed at Board Meeting

Confidential Materials



MOTION

Director Lamson:

In order to permit a full discussion of this matter, I make the following motion: The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to complete negotiations with Royal Technical Group, LLC (RTG) and to execute a Lease with RTG for Hangar 227 upon substantially similar terms and conditions of the document attached hereto as Draft 002 LMH – 1/13/17.

Note: Roll call vote required

N:\RESOLVES\RTGLLC0117.docx

DRAFT 002 LMH - 01/13/2017

LEASE

BETWEEN

PEASE DEVELOPMENT AUTHORITY

AS

"LESSOR"

AND

ROYAL TECHNICAL GROUP, INC.

AS

"LESSEE"

TABLE OF CONTENTS

ARTICLE		PAGE
LEASE		3
RECITALS		
ARTICLE 1	PREMISES	5
ARTICLE 1.A.	TENANT'S WORK	9
ARTICLE 1.B.	FUTURE EXPANSION	
ARTICLE 2.	CONDITION OF LEASED PREMISES	14
ARTICLE 3	TERM	15
ARTICLE 4	BUILDING AREA RENT - MUNICIPAL SERVICES FEE - LANDIN	IG FEES
	& PARKING FEES	17
ARTICLE 5	IMPOSITIONS	24
ARTICLE 6	SURRENDER OF LEASED PREMISES	25
ARTICLE 7	INSURANCE	26
ARTICLE 8	LESSOR'S RIGHT TO PERFORM LESSEE'S COVENANTS	30
ARTICLE 9	USE OF LEASED PREMISES	31
ARTICLE 9A.	LESSOR SERVICES	34
ARTICLE 9A	LESSOR SERVICES	
ARTICLE 9B.	RESTRICTIONS ON CERTAIN AIRCRAFT OPERATIONS	35
ARTICLE 10	LIENS	36
ARTICLE 11	REPAIRS AND MAINTENANCE	
ARTICLE 12	RIGHT OF LESSOR TO INSPECT AND REPAIR	
ARTICLE 13	GENERAL INDEMNIFICATION BY LESSEE	39
ARTICLE 14	UTILITIES	
ARTICLE 15	ALTERATIONS - SIGNS	
ARTICLE 16	DESTRUCTION AND RESTORATION	44
ARTICLE 16(A)	EMINENT DOMAIN	47
ARTICLE 17	DEFAULT BY LESSOR	48
ARTICLE 18	DEFAULT BY LESSEE	
ARTICLE 19	DELEGATION - ASSIGNMENT - SUBLEASES - MORTGAGES	
ARTICLE 20	[RESERVED]	
ARTICLE 21	ESTOPPEL CERTIFICATES AND FINANCIAL STATEMENTS	
ARTICLE 22	INVALIDITY OF PARTICULAR PROVISIONS	
ARTICLE 23	NOTICES	
ARTICLE 24	QUIET ENJOYMENT	
ARTICLE 25	ENVIRONMENTAL PROTECTION	
ARTICLE 26	MISCELLANEOUS	67
ARTICLE 27	GUARANTY/SECURITY DEPOSIT	71

EXHIBITS TO LEASE

"H"

"T"

EXHIBIT 1 -**QUITCLAIM DEED AND EXHIBITS** FEDERAL FACILITIES AGREEMENT 2 LANDING FEE AND PARKING FEE REPORTS "A" PLANS DESIGNATING THE LEASED PREMISES (SUBDIVISION PLAN) "A-1" **EXCLUDED BUILDING AREAS** "A-2" ESTABLISHMENT OF A PART 145 REPAIR STATION IN NEW HAMPSHIRE "A-3" PHASE 2 EXPANSION OF THE PREMISES "A-4" PHASE 3 EXPANSION OF THE PREMISES "A-5" OCCUPANCY PHASE 1A "A-6" OCCUPANCY PHASE 1B "A-7" OCCUPANCY PHASE 1C "B" MINIMUM STANDARDS FOR COMMERCIAL AND NONCOMMERCIAL GENERAL AVIATION OPERATORS "B-1" RESTRICTIONS ON CERTAIN AIRCRAFT OPERATIONS $^{"}C"$ RESERVED "D" SUMMARY OF LEASE PROVISIONS REQUIRED BY THE FEDERAL AVIATION ADMINISTRATION $^{\rm n}E^{\rm n}$ LIST OF ENVIRONMENTAL LAWS AND REGULATIONS սես CERTIFICATE OF GOOD STANDING "G" **GUARANTY**

LETTER TO MICHAEL J. WIMSATT DATED DECEMBER 22, 2016

INSURANCE REQUIREMENTS - CONTRACTORS/SUBCONTRACTORS

LEASE

THIS LEASE ("Lease") is made by and between the PEASE DEVELOPMENT AUTHORITY ("Lessor" or "PDA") and ROYAL TECHNICAL GROUP, INC. with a principal place of business at Burlington, NC. ("RTG" or "Lessee"). (Lessor and Lessee may be referred to jointly as the "Parties.")

RECITALS

- A. Lessor is an agency of the State of New Hampshire established pursuant to RSA ch. 12-G, "Pease Development Authority," and is authorized to enter into this Lease pursuant to the provisions contained therein.
- In 1992, Lessor commenced its acquisition of fee title to portions of the former Pease Air Force Base from the United States of America ("Government" or "Air Force") by public benefit transfer (i.e. transfer without consideration) pursuant to the general authority contained in 49 U.S.C. Sections 47151-47153 and other applicable provisions of law (the "Airport" or "Pease"). The terms of such acquisition are set forth in an Amended Application for Public Benefit Transfer executed by Lessor ("Application") and accepted by the Air Force on April 14, 1992 (the "Acceptance"), as the same have been subsequently amended by Amendment No. 1 dated March 24, 1994 and executed June 27, 1997 ("Amendment No. 1"). (The Application, as amended by Amendment No. 1 may be referred to as the "Amended Application.") The Amended Application was approved December 12, 1995 and confirmed March 18, 1997 and the Air Force executed an acceptance of the Amended Application on June 26, 1997 ("Acceptance II"). (The Acceptance and Acceptance II may be referred to collectively as the "Acceptance.") Pending final disposition of the Airport in accordance with the terms of the Amended Application and Acceptances, the Lessor and Air Force entered into a Lease on April 14, 1992 for the Airport District, a Supplement No. 1 thereto dated August 4, 1992, a Supplement No. 2 thereto dated July 15, 1993, a Supplement No. 3 thereto dated June 27, 1997, and a Supplement No. 4 thereto dated October 15, 2003 (collectively the "Master Lease").
- C. By Quitclaim Deed (and Exhibits A G, inclusive) made and entered into on October 15, 2003 and by Quitclaim Deed made and entered into on September 16, 2005 (and Exhibits A D inclusive) (collectively the "Deed"), the Government, acting by and through the Secretary of the Air Force did grant to PDA the land and improvements located in the City of Portsmouth, Town of Newington and Town of Greenland, as contemplated by the Master Lease, Application and Acceptances, and which Deed includes the Leased Premises. The Parties acknowledge that the Deed imposes certain requirements on Lessee with respect to leases which are addressed in the terms and conditions of this Lease. A copy of the Deed is attached to this Lease as Exhibit 1.

- D. The Parties acknowledge that a Federal Facilities Agreement ("FFA") required under Section 120 of the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, 42 U.S.C. § 9601 et seq. has been entered into by the Air Force, the New Hampshire Department of Environmental Services ("NHDES") and the United States Environmental Protection Agency ("EPA") regarding certain contamination at Pease and that this FFA also imposes certain requirements upon Lessor and Lessee which are addressed in the terms and conditions of this Lease. A copy of the FFA is attached to this Lease as Exhibit 2. Unless the context refers specifically to the document constituting Exhibit 2, the term FFA shall include any amendments to said document.
- E. Lessee is a North Carolina corporation formed on August 30, 2013 and is registered to do business in New Hampshire.

NOW, THEREFORE, in consideration of the covenants herein contained and other valuable consideration, the receipt of which is hereby acknowledged, Lessor and Lessee hereby agree as follows:

ARTICLE 1.

PREMISES

1.1. Description of Leased Premises

Lessor, for and in consideration of the rents and covenants herein specified to be paid and performed by Lessee, hereby leases to Lessee, and Lessee hereby hires from Lessor, the land, buildings and other facilities and improvements located in the Airport Zone at 14 Aviation Avenue in Portsmouth, New Hampshire, ("14 Aviation" or "Building 227") consisting of 498,762+/-square feet of land area (11.45+/- acres) together with an existing hangar building consisting of 203,498 square feet (the "Hangar"), which land area is more particularly described on the plans attached as Exhibit A (the "Leased Premises" or the "Premises").

[N.B. For the purposes of the vote to be taken at the PDA Board meeting on January 19, 2017, a sketch depicting the Revised Lease Areas dated January 11, 2017 is included under cover of Exhibit A.]

Excluded from the Leased Premises are property or other rights obtained by a utility supplier from the Lessor pursuant to a Lease or other agreement in connection with the provision of utility lines and or utility services at the airport.

As of the Execution Date (defined in Article 3 below) the maximum available hangar square footage will be 174,673 square feet excluding a license area under agreement to Cianbro Corporation through December 31, 2017 and the multi-story area known as Tower D, both shown on the sketch attached hereto as Exhibit A-1.

1.2. Easements - Rights-of-Way

This Lease is subject to existing easements and rights-of-way of record and to (i) the Utility Sublease and License Agreement dated July 31, 1992 by and between PDA and Public Service Company of New Hampshire ("PSNH"); (ii) the utility Sublease and License Agreement dated March 23, 1995 by and between PDA and New England Telephone and Telegraph Company ("NETEL"); (iii) the Wastewater Disposal and Water Service Facilities Sublease and License Agreement dated as of January 1, 1993 and amended July 1, 1998 by and between PDA and the City of Portsmouth ("COP") and (iv) and to the Pipeline Easement and Transfer Agreement dated August 12, 1998 by and between PDA, Portland Natural Gas Transmission System and Maritimes & Northeast Pipeline, L.L.C.

The Government reserves for the use and benefit of the public, an avigation easement and a right of way for the free and unobstructed passage of aircraft in the airspace above the surface of the Airport, together with the right to cause in such airspace such sound, vibrations, fumes, dust, fuel particles, and all other effects as may be caused by the operation of aircraft, now

known or hereafter used, for the navigation through or flight in the said airspace, and for use of said airspace for landing on, taking off from, or operating on the Airport.

The Government reserves a no cost right of access for purposes of environmental investigation, response or other corrective action, as required by CERCLA Section 120(h)(3)(A)(iii), the FFA, and as otherwise set forth in Article 25 of this Lease.

1.2.1 Existing Agreements

The Parties acknowledge and agree that premises shown as a single subdivided lot on Plan D-27540 described in Section 1.1above include lease, license or other agreements which may burden the Leased Premises, including the hangar (collectively the "Existing Agreements"). The terms and conditions of said agreements, scheduled below, shall remain in full force and effect and, except for the Cianbro Corporation License and the Lonza Biologics, Inc. License, may be extended without Lessee's consent unless otherwise agreed in writing by the Parties at the request of Lessee. At the written request of Lessee, Lessor shall provide sixty (60) days written notice to Lonza Biologics, Inc. terminating its License prior to its natural expiration date.

Cianbro Corporation: License; expires December 31, 2017; License to use a portion of Hangar 227 located at 14 Aviation Avenue, (consisting of approximately 15,000 square feet of hangar space, as may be assigned and designated from time to time by PDA) and the parking area adjacent thereto

Lonza Biologics, Inc.: License; expires June 30, 2017; exclusive License (including as to PDA) to use a parking area adjacent to 14 Aviation Avenue, Portsmouth, NH, consisting of 119 spaces

Port City Air Inc. ("PCA"): Lease Agreement; The Fuel Farm located directly West of and at the rear of Hangar 227 occupying a 28,336 square foot area consisting of five 20,000 gallon Jet A fuel tanks, one 20,000 gallon fuel tank used for miscellaneous fuels, fuel spill dykes and alarms, pumps, plumbing and hardware, electrical controls and two associated sheds which house the electrical and alarm systems.

Port City Air, Inc.: Hangar 229 Right of Entry; expires June 30, 2017; for the purpose of the storage of ground support equipment in connection with PCA's aviation related activities at PSM.

Prior to expiration or termination of the Existing Agreements, each is available to Lessee upon request.

1.3. General Rights of Access

Subject to the provisions and additional restrictions set forth in Article 9 and other pertinent provisions of this Lease, Lessee shall have in common with other authorized Airport

users the right to use the entrances, exits and roadways designated by Lessor for common use at the Airport. Lessee shall also have in common with other airfield users the right to use the runway, taxiways and available common apron areas of the Airport.

The rights of Lessee under this Section 1.3 shall be subordinate to Lessor's rights to manage the Airport and other common areas and roadways, which rights shall include, without limitation, the right to impose reasonable rules and regulations relating to use of the Airport common areas and roadways and the right to add, delete, alter or otherwise modify the designation and use of all Airport facilities and parking areas, entrances, exits, roadways and other areas of the Airport, to the extent all of the foregoing are not part of the Leased Premises; provided, however, that Lessee shall continue at all times to have reasonable access to and use of the Leased Premises and the runway, taxiways, and available common apron areas.

The rights of Lessee or any of its employees, contractors, subcontractors, agents, servants or invitees to access, by ground vehicle or otherwise, restricted or controlled areas or the flightline area shall be subject to the training and security requirements set forth in the Pease International Tradeport Airport Certification Manual as the same may be from time to time amended.

Lessee shall comply with all federal, state and local laws, rules and regulations which apply to the conduct of the uses contemplated under this Lease, including, without limitation, rules and regulations promulgated by Lessor. Lessee shall pay to Lessor an amount equal to all fines levied by any governmental body against Lessor for any breach of applicable requirements by Lessee or any of its employees, contractors, subcontractors, agents, servants or invitees. Nothing in this Section 1.3 shall modify or amend the rights and obligations of the Parties with respect to environmental matters as set forth in Article 25 of this Lease.

1.4. Airport Access

Lessee shall ensure that its agents and contractors comply with all PSM Airport and TSA security requirements and is required to inform the PDA's Airport Management Department when contractors will be on site conducting work authorized under this Lease. Lessee acknowledges that the property is in the Security Identification Display Area (SIDA) at PSM. Designated representatives of Lessee will be required to obtain airport SIDA badges and qualify as escorts in order for representatives, employees and agents of Lessee to gain access to and remain in the SIDA. While in the SIDA, escort procedures per the requirements of the PSM's Security Program must be met. Prior to accessing the Premises, all persons who are going to obtain a SIDA badge must undergo criminal history check, and pass a TSA security threat assessment, and attend a training class that is offered no more than two times a month and pay any applicable fees. Information regarding escort requirements can be obtained by calling the Airport Management Department at (603) 433-6536, Monday through Thursday, 8:00 a.m. to 5:00 p.m. and 8:00am to 4:00pm on Fridays. No representative, employee or agent of the Lessee will be allowed in the SIDA without escorts meeting the requirements of the PSM's Security Program.

Lessee is responsible for maintaining airport security requirements for SIDA badges and for facilities that provide direct or indirect access to the airfield. Any TSA fines incurred by the Lessor due to Lessee's actions or inaction will be fully reimbursed by the Lessee. Lessee acknowledges that PDA retains the right to enter Lessee's leased apron areas and hangar areas where security inspections are conducted.

END OF ARTICLE 1

ARTICLE 1.A.

TENANT'S WORK

1.A.1 In order to induce the Lessor to enter into this Lease, the Lessee covenants and agrees that it will make application for, undertake and continue with due diligence (but subject specifically to the terms and conditions set forth herein), following execution of the Lease, at its sole expense, the design, installation and construction of improvements to the Premises necessary or appropriate to RTG's transfer and amendment of its repair station certificate for Limited Landing Gear Components to include the Premises as a satellite location and, further, to expand the capability approved to operate a full service MRO, as defined in Article 9 below.

Lessee is currently the holder of an Air Agency Certificate issued by the Greensboro, NC Flight Standards District Office ("FSDO") of the FAA. Lessee is authorized in NC to operate a repair station and is rated for "limited landing gear components." Lessee has represented its intention to operate an expanded facility at Pease for provision of full aircraft maintenance services, to include mobile repair station services. The jurisdictional FSDO for Pease is located in Portland, ME. A memorandum from Lessee setting forth the process for "Establishment of a Part 145 Repair Station in New Hampshire" is attached hereto at Exhibit A-2. RTG will make any required application to the Federal Aviation Administration ("FAA") within 30 days of the Execution Date as defined in Article 3 below.

Lessee's obligation shall include, without limitation, the obligation to make timely application, diligently pursue and obtain necessary approvals and/or any and all permits required for its renovation and construction and intended use of the Leased Premises in accordance with the schedule set forth below.

Without limiting the foregoing, Lessee agrees that during the term of the Lease, including any available extension options, improvements to the Leased Premises to be made by Lessee shall include construction on and under the Leased Premises (and the inclusion of necessary equipment) of:

Phase 1A Improvements to be completed not later than that Term Commencement Date:

- A. Complete Fire Suppression System Upgrading and Repairs
- B. Complete Upgrades and Repairs required to obtain a Certificate of Occupancy for not less than Phase 1A as shown on Exhibit A-5 attached hereto.

Phase 1B and 1C Improvements subject to PDA approval and a condition precedent to Lessee's unilateral exercise of Option 1 for an additional term of five (5) years.

Phase 2 Improvements subject to PDA's approval and condition precedent to Lessee's unilateral

exercise of Option 2 for an additional term of five (5) years

A. Expansion of the Premises as shown on Exhibit A-3 attached hereto.

Phase 3 Improvements subject to PDA approval and a condition precedent to Lessee's unilateral exercise of the Option 3 to extend the Lease Term for an additional term of five (5) years.

A. Expansion of the Premises as shown of the concept plan sketch attached hereto as Exhibit A-4.

The provisions of Article 15 and Article 25 applicable to construction work shall apply with equal force to any demolition and/or construction work by Lessee under this Article.

Any approval or agreement by Lessor with respect to any element(s) of the Construction Plan(s) shall not affect in any way any other approval or other process involving Lessor in its governmental capacity, including, without limitation, requirements under the Lessor's Land Use Controls as defined in Section 9.3 of this Lease.

Lessee agrees to be solely responsible for any plans and specifications used by it and for any loss or damages resulting from the use thereof, notwithstanding the same having been approved by Lessor and notwithstanding the incorporation therein of Lessor recommendations or requirements. Notwithstanding the requirement for approval by Lessor or the incorporation therein of Lessor requirements or recommendations, and notwithstanding any rights Lessor may have reserved to itself under this Lease, Lessor shall have no liabilities or obligations of any kind to any contractors engaged by Lessee for any other matter in connection with any such approval by Lessor or Lessor requirements or recommendations, and Lessee hereby releases and discharges Lessor, its board members, officers, representatives and employees of and from any and all liability, claims for damages or losses of any kind, or from any action or cause of action arising or alleged to arise out of the performance of any work pursuant to the contracts between Lessee and its contractors.

Not later than the Execution Date, Lessee will appoint a project manager (the "Project Manager") to administer Lessee's construction and other related activities at the Leased Premises. The Project Manager shall be responsible for coordinating with Lessor and keeping Lessor generally up to date on major construction and construction related activities of Lessee and shall be available at the Airport at all reasonable times and during on-site emergencies or situations requiring immediate or expeditious response or consultation with Lessor. Unless and until Lessor has been advised in writing of an appointee, Markus Ebert shall be the designated Project Manager for the purposes set forth herein.

At the completion of construction, Lessee shall provide Lessor with reproducible as-built drawings of buildings and building support systems (i.e., electrical, HVAC, plumbing) comprising the Facility (but not including any proprietary equipment) when completed.

1.A.2. Risk of Loss - Builder's Risk Insurance Indemnification

In addition to its obligations under Article 7, Article 13 and Article 15, Lessee hereby assumes the risk of loss or damage to all of the construction work for or relating to the Facility and any other improvements prior to the completion thereof and arising out of or in connection with the performance of Lessee's construction work. Lessee shall provide Builder's Risk insurance to cover such risk of loss during the period of construction upon terms and conditions satisfactory to Lessor and designating Lessor as an additional insured/loss payee, as the same may be appropriate. Binders for Builder's Risk Insurance required to be provided under this Section 1A.2 shall be submitted to Lessor for its review and approval prior to commencement of construction work.

Lessee shall require each of its contractors and subcontractors, to defend, indemnify and hold harmless Lessor, its board members, officers, agents and employees from and against all claims and demands, of third persons arising or alleged to arise out of the performance of work in connection with construction of the Facility and any other improvements by Lessee or its contractors or subcontractors, including all expenses in the defense, settlement or satisfaction thereof, including without limitation thereto, claims and demands for death, for personal injury or for property damage, arising from the acts or omissions of such contractors and subcontractors, excepting only claims and demands which result solely from the negligence of Lessor and its employees, officers, agents, contractors, and subcontractors.

1.A.3. Performance Guaranty

Lessee shall provide or require its general contractor(s) to provide performance and payment bonds or a Letter of Credit (the "Performance Guaranty") in an amount and subject to conditions reasonably acceptable to Lessor to ensure the total performance of the general contractor(s) for all aspects of the construction work under this Article 1A. The Performance Guaranty shall be for the benefit of both Lessee and Lessor in the case of performance and payment bonds provided by the general contractor or exclusively for the benefit of Lessor in all other cases, and shall be used, if necessary, to complete the construction work, provided, however, that the benefits of said Performance Guaranty shall run to the sole benefit of Lessor in the event Lessee is in default of any of its obligations under this Lease. The form of the Performance Guaranty (completed with amounts of coverage and all applicable conditions) shall be submitted sufficiently in advance of the commencement of any work associated with the construction of the Facility to allow a reasonable period of review by Lessor. The Performance Guaranty shall be subject to the approval of Lessor, which approval shall not be unreasonably withheld or delayed.

1.A.4. Title

Except as provided in Article 6 of this Lease, upon expiration or termination of this Lease, including any authorized extension thereof, title to the Facility shall be vested in Lessor. Prior to that time, title to any buildings or improvements situated or erected on the Leased

Premises and the building equipment and other items installed thereon and any alteration, change or addition thereto shall remain solely in Lessee and Lessee alone shall be entitled to deduct any applicable depreciation on Lessee's income tax returns for any such buildings or equipment and to any other applicable income tax benefits that are available by reason of such buildings, improvements and equipment.

1.A.5. Transportation Infrastructure Improvement Fee

Lessee acknowledges that its MRO operations and future expansion of hangar the will generate additional traffic at Pease International Tradeport and consequently have a direct impact on traffic patterns and conditions at the Tradeport.

Lessee agrees to pay a proportional share of any Transportation Infrastructure Improvement Fee ("TII Fee") for infrastructure improvements including, but not limited to, signals, signage, markings, geometric changes to intersections and/or roadways and other traffic control devices. Lessee's proportional share of the TII Fee shall be based upon a formula which will be established by Lessor and applied uniformly and proportionally to all projects which are subject to said fee. Lessee's TII Fee shall not exceed the best estimate of its reasonable share of these improvements based on the actual traffic impact caused by the additional p.m. peak hour traffic generated by RTG's operations as determined by PDA's transportation consultant, Vanasse, Hangen & Brustlin, Inc. based on information provided by RTG or otherwise verified by PDA. Once established by the PDA and billed to all similarly situated projects, payment of the Transportation Infrastructure Improvement Fee shall be made in the same manner as Building Area Rent payments set forth in Article 4 and may be paid in equal installments over a twelve month period commencing on the first day of the month following authorization by the PDA Board of Directors and notification to Lessee of the its share of the fee. The current estimated proportional share will be based on a projection of \$1,285 per pm peak hour trip end.

Lessor and Lessee agree that its proportional share of the TII Fee may be reviewed and adjusted at the following times: i) the first to occur of receipt of an occupancy permit, and ii) receipt of an occupancy permit for any additional square footage constructed by Lessee during the term of this Lease.

END OF ARTICLE 1.A

ARTICLE 1.B.

FUTURE EXPANSION

1.B.1. Future Expansion

Lessee contemplates the design and construction of two separate expansions to the existing Hangar within the Leased Premises. It is the current expectation of Lessee to expand the Hangar, during the term of the Lease as follows:

Phase 2:

Construction of a new nose dock of approximately 85' long and 60' deep

(5,100 sq. ft.) as shown on Exhibit A-3 attached hereto; and

Phase 3:

Construction of a 675' long x 90" deep expansion (60.750 sq. ft.) as

shown on Exhibit A-4 attached hereto

END OF ARTICLE 1.B.

ARTICLE 2.

CONDITION OF LEASED PREMISES

2.1. Lessee acknowledges that it has inspected the Leased Premises, including all buildings, improvements and other facilities thereon, as of the date of execution of this Lease and that it has determined that the said Leased Premises are in good and tenantable condition. Except as otherwise expressly set forth herein, Lessee accepts said Leased Premises in their present condition and without any representation or warranty by Lessor as to the condition of said Leased Premises or as to the use or occupancy which may be made thereof and without obligation on the part of the Lessor to make any alterations, repairs or additions to said Leased Premises that has not been fully set forth in this Lease. Further, except as otherwise expressly set forth in this Lease, Lessor shall not be responsible for any latent or other defect or change of condition in said Leased Premises, and the rent hereunder shall in no event be withheld or diminished on account of any such defect in said Leased Premises nor any such change in its condition, nor, except as provided herein, for any damage occurring thereto.

END OF ARTICLE 2

ARTICLE 3.

TERM

- 3.1. This Lease shall be effective upon execution (the "Execution Date") and shall continue for a base term of ten (10) years ("Base Term") which term shall commence on the earlier to occur of the following events; (i) receipt of an occupancy permit for Phase 1A, consisting of 63,458+/- square feet or, (ii) twelve (12) months from the execution of the Lease ("Term Commencement Date"). Lessee is also granted six (6) five (5) year options to extend the Lease. In no event shall the Base Term and all option periods extend beyond forty (40) years from the Term Commencement Date. Any extension of the term through exercise of an option shall be upon the same terms and conditions applicable to the Base Term, provided that rental rates shall escalate as provided in Article 4 (and any other applicable provision addressing rental rates).
- 3.2. As a condition precedent to the exercise by Lessee of any of its options to extend the term of this Lease, Lessee shall give a written notice ("Option Notice") to Lessor of its exercise of each such option at least six (6) months prior to the end of the Base Term or the end of any applicable Option Period.
- 3.3. In addition to the notice requirement set forth in Section 3.2 above, the following shall be a condition precedent to the unilateral exercise by Lessee of extension options 1, 2 and 3.
 - Option 1 Years 11 -15: Lessee shall have received a certificate of occupancy for Phases 1A, 1B, and 1C of the Hangar, a total of 190,778+/- square feet and, to the extent Tower D is no longer subject to remedial action and is characterized as having no significant risk, the additional 14,325+/- square feet of Tower D. Notwithstanding any provision of this Lease to the contrary, Lessee shall have not less than twelve (12) months from the designation of Tower D as no significant risk to obtain an occupancy permit and shall have satisfied the employment requirements set forth in Article 4A of the Lease.
 - Option 2 Years 16 -20: Lessee shall have completed Phase 2 of its expansion as shown on Exhibit A-3 and shall have satisfied the employment requirements set forth in Article 4A of the Lease.
 - Option 3 Years 21 -25: Lessee shall have completed Phase 3 of its expansion as shown of Exhibit A-4 and shall have satisfied the employment requirements set forth in Article 4A of the Lease.
 - Options 4, 5, and 6: Except as otherwise provided in this Lease, there are no condition precedents to Lessee's unilateral exercise of Options 4, 5, and 6.
- 3.4. The options to extend the term hereby granted may not be exercised at any time during which Lessee is in default under any of the terms of this Lease, and, at the election of Lessor, shall not be effective if any default occurs after the exercise of such option and before the

expiration of the applicable term, it being the intent of the Parties that the options granted hereby may not be exercised or become effective at a time when a default by Lessee exists under this Lease.

- 3.5. Notwithstanding any provisions herein to the contrary, Lessor and Lessee may mutually agree to the exercise by Lessee of any of extension options 1, 2, or 3 whether or not the conditions precedent have been met by Lessee.
- <u>3.6.</u> Unless the context clearly indicates otherwise when used in this Lease the phrase "term of this Lease" shall mean the Base Term plus any duly exercised allowable extensions thereof.

END OF ARTICLE 3

ARTICLE 4.

BUILDING AREA RENT - MUNICIPAL SERVICES FEE - LANDING FEES & PARKING **FEES**

4.1. Lessee shall pay to Lessor Building Area Rent ("Building Area Rent") at the following annual minimum rates for the areas of the Leased Premises described in Section 1.1:

Lease Execution to Term Commencement Date - not to exceed 12 months

Term Commencement Date to Occupancy of Phase 1A – not to exceed 24 months (Lease Years 1 and 2)

\$1.75 per square foot (\$194,626.25) based on access for cold storage and tenant work of 111,215 square feet; and

> \$3.50 per square foot (\$222,103.00) based on occupancy of 63,458 square feet (See Exhibit A-5)

\$1.75 per square foot (\$305,677.75 per annum)

174,673 square feet (See Exhibit A-1)

based on access for cold storage and tenant work of

Lease Year 3 to occupancy of Phase 1B - not to exceed 24 months (Lease Years 3 and 4)

\$1.75 per square foot (\$130,095.00) based on access for cold storage and tenant work of 74,340 to include the former 15,000 square feet licensed to Cianbro; and

\$3.50 per square feet (\$403,665.50) based on occupancy of 115,333 square feet (See Exhibit A-6)

Lease Year 5 Full occupancy of Hanger 227 Phase 1C but excluding Tower D

\$3.50 per square foot (\$667,723) based on occupancy of 190,778 square feet (See Exhibit A-7)

Year 6:

an annual amount equal to the Base Rate for Year 5 plus a five (5) year CPI adjustment

Years 7-10:

an annual payment equal to the Base Rate for the prior year plus CPI adjustment not to exceed the lesser of CPI or 3% per year; such adjustment not to exceed 12% in this four (4) period

Years 11-15 and each successive five (5) year term

an annual payment equal to the Base Rate rate for the previous year plus CPI adjustment not to exceed the lesser of CPI or 3% per year; such adjustment not to exceed 12% in this five (5) year period

The annual Building Area Rent for the Option Area will be established at a rate that includes any applicable adjustments in rates applicable to the Premises, to the same extent there would have been an adjustment in same if such Option Area had been included in the Leased Premises on the Term Commencement Date.

The annual Building Area Rent for the Leased Premises and Option Area will be based on the total acreage of the Premises and Preferential Use apron area. The per square foot rate at the Term Commencement Date is calculated at \$.35 per square foot.

- 4.2. The Building Area Rent due under Section 4.1 shall commence upon the Lease Execution Date. The annual Building Area Rent shall be payable in each case in equal monthly installments of one twelfth thereof in advance on the first day of each month without offset in lawful money of the United States at the office of Lessor at the Airport or at such other address as Lessor may hereafter designate. In addition, Lessee agrees to pay when due, such other amounts that may be required to be paid as additional rent. Lessee's rent obligation for any fractional portion of a calendar month at the beginning or end of the term of this Lease shall be a similar fraction of the rental due for an entire month.
- 4.3. As of each Adjustment Date (as hereinafter defined), the Building Area Rent shall be adjusted as provided in Section 4.4 to reflect changes in the Consumer Price Index for All Urban Consumers applicable to the Boston area (all items 1982 1984 = 100) published by the United States Department of Labor, Bureau of Labor Statistics (the "Index").
- 4.4. On the first day following the expiration of the fifth year of the term of this Lease and on the first day of each year thereafter (individually an "Adjustment Date" and collectively the "Adjustment Dates"), Building Area Rent shall be subject to adjustment for the remainder of the term of this Lease as follows:
 - (1) For the first adjustment (commencing on the first day following the expiration of the fifth year of the term of this Lease), the basis for computing such adjustment shall be the Index most recently published prior to the beginning of the first year of the term ("Beginning Index"). If the Index most recently published prior to the first Adjustment Date ("Extension Index") has increased over the Beginning Index, the Building Area Rent for the one-year period commencing as of such first Adjustment Date shall be the result obtained by multiplying the annual Building Area Rent in effect on the day of the Adjustment Date (i.e. the annual rental for year five by a fraction, the numerator of which is the Extension Index and the denominator of which is the Beginning Index).

- (2) For all subsequent adjustments, the Building Area Rent shall be adjusted in the same manner as that for the first adjustment; provided, however, that the rental base shall be the rental in effect just prior to the then applicable Adjustment Date, the Extension Index for the preceding period shall be the Beginning Index and the Extension Index shall be the index most recently published prior to the then applicable Adjustment Date. On each Adjustment Date, the Parties shall execute an acknowledgment reflecting the new rent. Failure to execute such an acknowledgment shall not affect either the validity of this Lease or the effective date of any adjustment to the rent hereunder.
- (3) If for any Adjustment Date the Index most recently published prior to the Adjustment Date has not increased over, or has decreased from, the Beginning Index for that period, no escalation in rent shall be required on that Adjustment Date, and the rent shall remain at its then current rate until the next Adjustment Date.

If the Index is changed in any manner, including without limitation, a change in the base year, the Index shall be converted in accordance with the conversion factor published by the United States Department of Labor, Bureau of Labor Statistics. If the Index is discontinued or revised during the term of this Lease, such other government index or computation with which it is replaced shall be used in order to obtain substantially the same result as would be obtained if the Index had not been discontinued or revised. If the Parties shall be unable to agree upon a successor index, the Parties shall refer the choice of a successor index to arbitration in accordance with the rules of the American Arbitration Association.

<u>4.5.</u> [RESERVED]

- 4.6. The Building Area Rent payable hereunder shall be net to Lessor, free and clear of any and all Impositions (as defined in Section 5.1), or expenses of any nature whatsoever in connection with the Premises. The Parties agree that, except as expressly provided herein, upon execution of the Lease, all costs, expenses and charges of every kind and nature relating to the Leased Premises which may be attributed to, or become due at any time after the execution of the Lease, during the initial or any renewal term of this Lease, shall constitute additional rent to be paid by Lessee and, upon failure of Lessee to pay any such costs, expenses or charges, Lessor shall have the same rights and remedies as otherwise provided in this Lease for the failure of Lessee to pay rent. It is the intention of the Parties that Lessee shall in no event be entitled to any abatement or reduction in rent payable hereunder, except as expressly provided herein. Any present or future law to the contrary shall not alter the agreement of the Parties.
- 4.7. In addition to the Building Area Rent required to be paid under the terms of this Lease, Lessee shall also pay to Lessor, as additional rent, a municipal services fee in accordance with the provisions of RSA 12-G:14, III and the Municipal Services Agreement by and between the City of Portsmouth, the Town of Newington and the Pease Development Authority effective July 1, 1998. This fee is for fire, police and roadway services provided by or on behalf of Lessor at the Airport and will be subject to increases each year only to the extent the cost to Lessor of

providing such services increases. The municipal services fee shall be paid quarterly in advance commencing on the Execution Date of the Lease (as distinguished from the Term Commencement Date) at the office of Lessor at the Airport or at such other address as Lessor may hereafter designate. Lessee's obligation for any fractional portion of the Municipal Services Fee at the beginning or end of the term of this Lease shall be prorated, as required and appropriate. To the extent the Leased Premises are subject to municipal taxation, and provided such municipal taxes include the costs of the provision of fire, police and roadway services, Lessee may offset against any fee paid to Lessor the portion of such municipal taxes as are attributable to fire, police and roadway services, and Lessor shall have no further obligation to provide such services. For so long as municipal taxes are imposed against the Leased Premises, or on Lessee for all three of fire, police and roadway services and Lessor either has no obligation to provide such services (or ceases to provide such services), the municipal services fee required to be paid under this Lease shall terminate.

In the event the Leased Premises, or any portion thereof, are removed from the Airport District, Lessee shall make payments in lieu of taxes to the appropriate municipality in accordance with the provisions of RSA 12-G:14, II (or any successor statute) regarding taxation by a municipality of property that is within the boundaries of Pease, but outside the Airport District.

Any tax, fee or payment in lieu of tax imposed for the provision of fire, police, public works or other municipal services shall be considered an Imposition under Article 5 of this Lease.

- 4.8. Landing Fees. For all non-based aircraft operations involving aircraft over 12,500 pounds or for any aircraft involved in revenue producing operations arising out of or in connection with Lessee's use of the Leased Premises at the Airport, Lessee shall collect and pay to Lessor or its designated agent a landing fee, at rates established from time to time by Lessor ("Landing Fee"). As of the anticipated Term Commencement Date, the current Landing Fee is \$.85 per 1000 pounds of Weight. As used herein, "Weight" shall mean the FAA's maximum gross certified landing weight for each particular aircraft type of all aircraft landed, whether empty or loaded. Exhibit "3-1" attached hereto and incorporated herein contains examples of Landing Fee Applicability as intended by the Parties.
- 4.9. Parking Fees. For all aircraft operations arising out of or in connection with Lessee s use of the Leased Premises and apron area designated for RTG preferential use at the Airport, Lessee shall collect and pay to Lessor or its designated agent, a parking fee (Parking Fee) for Aircraft parked outside of the Leased Premises at the Airport for any period exceeding four (4) hours following landing. As of the projected Term Commencement Date, the current Parking Fee is \$.35 per square foot per annum.
- 4.10. Landing and Parking Fee Reports and Payments. Landing fees and aircraft parking fees shall be assessed in accordance with Exhibit 3 attached hereto and incorporated herein by reference (or such other landing fee and/or aircraft parking fee schedule(s) as may from time to

time be adopted by Lessor in its sole discretion). During the term of this Lease, Lessee shall account for and pay the required landing fees and airport parking fees for use of ramp and other airfield areas designated by Lessor for aircraft parking purposes. The full amount required to be collected, without offset or deduction, shall be paid to Lessor within twenty-five (25) days after the end of each calendar quarter, along with a report detailing by aircraft type and weight all aircraft utilizing the Airport, the dates of such use and parking and landing fees which are due and payable. Accompanying such report shall be a statement executed by an officer of Lessee certifying that all information contained therein is true and accurate as of the date the same is given.

- 4.11. Audit. Lessee shall maintain detailed, accurate records in accordance with generally accepted accounting principles of all Lessee activities for which Lessee is required to pay a fee to Lessor under this Article 4 or any other applicable provisions of this Lease. Such records shall be maintained by Lessee for a period of at least three (3) years and shall be available for inspection and audit by Lessor or Lessor's representative or agent at all reasonable times upon three (3) business days prior notice from Lessor. The obligations of Lessee under this Section shall also apply to any collection of fees on behalf of Lessor in accordance with this Lease.
- 4.12. Prospective Fees. Lessor has enacted a fee waiver program and does not currently assess airport terminal, fuel flowage or landing fees. Parking fees are waived for the first 24 hours after which parking fees are assessed. To the extent PDA determines it is in its best interests to discontinue the fee waiver program and/or Lessor is required by the Federal Aviation Administration (FAA), or any other the federal government agency having jurisdiction over the airport, to implement airport use fees (as distinguished from fees already imposed by the federal government and not waived herein) those fees will become due and payable in accordance with the terms of this Lease. Any provision of this Lease or fee waiver program which is deemed to be in violation of the FAA's grant assurances shall be deemed to be void.

END OF ARTICLE 4

ARTICLE 4A.

RTG EMPLOYMENT REQUIREMENTS

4A.1. RTG will provide or cause to be provided at the Leased Premises a minimum of 25 full-time jobs by the end of the first year of the Base Term, 50 full-time jobs by the end of the second year of the Base Term and 100 full-time jobs by the end of the third year of the Base Term and at all times thereafter during the term of this Lease.

As a condition precedent to the unilateral exercise by RTG of extension option 2 as described in Section 3.3 above, RTG will provide or cause to be provided at the Leased Premises a miniumum of 250 full-time jobs.

As a condition precedent to the unilateral exercise by RTG of extension option 3 as described in Section 3.3 above, RTG will provide or cause to be provided at the Leased Premises a miniumum of 400 full-time jobs.

4A.2. Within thirty (30) days after the end of each year of the term of this Lease, RTG will provide PDA with a report ("Annual Job Report") specifying the extent to which RTG has complied with the requirements of Section 4A.1. during the preceding year.

In the event the Annual Job Report fails to establish that the minimum number of jobs specified under Section 4A.1. were provided as required, or RTG has otherwise failed to meet such minimum job requirements, then at the request of PDA, RTG shall confer forthwith with PDA and develop a mutually acceptable plan pursuant to which RTG will rectify any employment shortfalls and maintain the required minimums. In such event RTG shall also provide PDA with monthly updates containing information in a form reasonably satisfactory to PDA in order for PDA to determine whether RTG is in compliance with such plan and the other obligations of RTG under this Article 4A, said monthly reports to continue until compliance is achieved.

- 4A.3 The failure of RTG to develop and implement a plan to rectify any employment shortfalls to the extent required under Section 4A.2 after having failed to achieve the minimum job requirements specified in Section 4A.1. on the date specified for such requirement and at all times thereafter during the term of this Lease will constitute a Default by Lessee giving rise to any of the remedies available to PDA for breach as set forth in Section 18.2.
- 4A.4. The Parties acknowledge that the obligation of RTG to provide the specified minimum level of jobs is an essential component of PDA's willingness to lease the Premises to RTG upon the terms and conditions set forth in this Lease. RTG agrees that it shall exercise good faith at all times in its hiring practices in order to achieve a stable work force and the required number of lobs at the Airport and shall maintain in good faith, orderly and accurate records in order to

provide meaningful Annual Job Reports to PDA and such other inf')rmation as PDA may reasonably request with respect to RTGs compliance with its obligations under this Article 4A. ("Job Records"). All Job Records shall be maintained in accordance with generally accepted accounting principles to the extent applicable or such other requirements to which RTG may be subject under law and shall be kept at the Leased Premises. All Job Records and related information and data shall be subject to review and examination by PDA upon three business days prior notice. RTG shall cooperate in good faith with PDA during the course of any review and examination of RTG records under this Article and shall allow PDA to make copies of all pertinent records requested by PDA.

It is acknowledged that financial or other proprietary records provided by RTG to PEA may be designated by RTG as confidential and such records shall be withheld from disclosure to third parties by PDA to the maximum extent allowed by law.

END OF ARTICLE 4A

EXHIBIT "A"

PLANS DESIGNATING THE LEASED PREMISES (SUBDIVISION PLAN)

SCALE: 1"=200"

DATE: 1/11/17

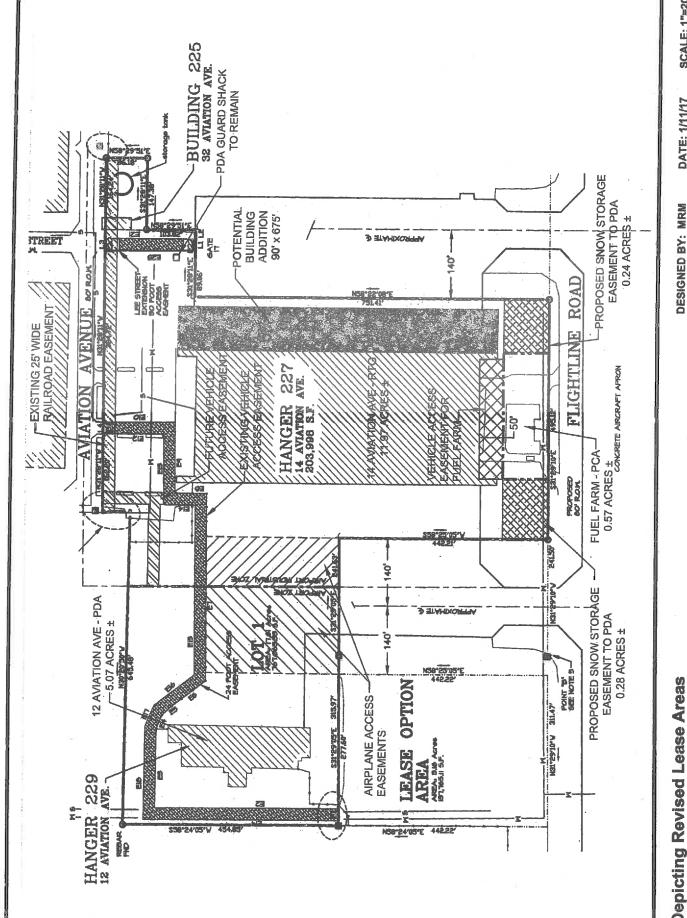
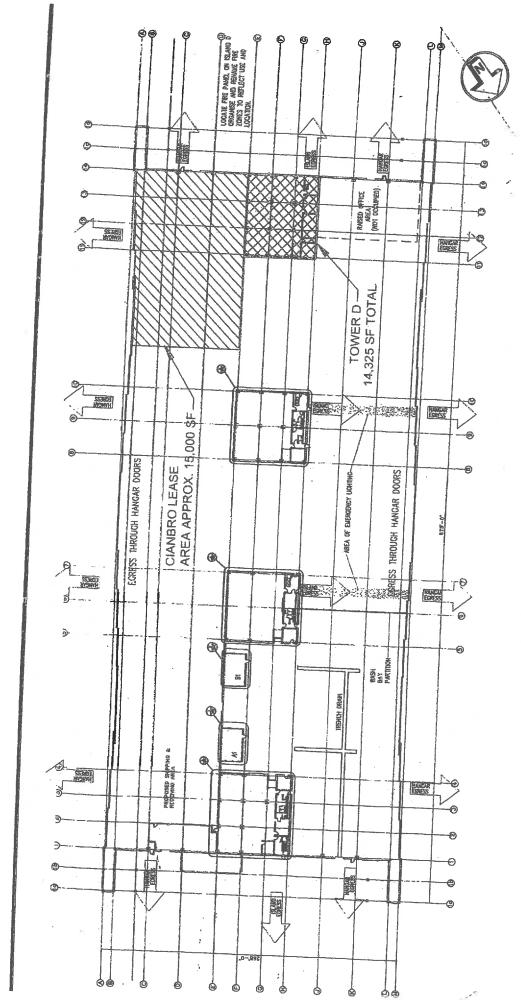


Exhibit Depicting Revised Lease Areas

DEVELOPMENT AUTHORITY PEASE

EXHIBIT "A-1" EXCLUDED BUILDING AREAS



3 Floors @ 4,775 SF = 14,325 SF Remaining 15,000 SF 174,673 SF Clanbro Lease Total Building Area Remaining to be Leased to RTG Total Building Area Tower D

QUARE FOOT BREAKDOWN OF RTG LEASE AT 14 AVIATION AVE

AUTHORITY DEVELOPMENT PEASE

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801

SCALE: NTS

DATE: 12/29/16

DESIGNED BY: MRM

EXHIBIT "A-2"

ESTABLISHMENT OF A PART 145 REPAIR STATION IN NEW HAMPSHIRE

MEMORANDUM

To: Lynn Hinchee

From: Markus Ebert

Date: October 31, 2016

Re: Establishment of Part 145 Repair Station in New Hampshire

I have set forth below a summary that addresses the procedures and mechanisms for the establishment of our Part 145 Repair Station in Portsmouth, New Hampshire. In the interest of time, this process will begin with the establishment of a satellite Repair Station under our existing Certificate (as defined below). Once the satellite facility has been established in Portsmouth, we will consult with the FAA their preference with respect to RTG operating as a standalone or satellite facility in New Hampshire.

I. Part 145 Certificate

Royal Technical Group, Inc. already has a Part 145 Repair Station Certificate (6RYR210C) ("Certificate"). We also have an EASA Repair Station Certificate (145.6602) (i.e., the European equivalent of the FAA Certificate). As you may be aware, the process of obtaining a Certificate is very detailed and includes a thorough review of the management and owners of the Repair Station. Given the importance of the work being conducted by Part 145 Repair Stations, the FAA reviews the backgrounds of all managers and owners, to ensure that proper maintenance is being performed on commercial aircraft in order to protect the public. To expedite the process of becoming operational in New Hampshire, we will be establishing a satellite Repair Station in pursuant to Section 145.107 (see attached). As mentioned, following the establishment of the satellite Repair Station, we will review with the FAA as to whether they would like us to undertake the process of obtaining a standalone Repair Station facility certificate for New Hampshire or continue operating as a satellite facility.

II. Satellite Repair Station

As referenced in the attached regulations, while it will be possible for RTG to obtain a standalone Repair Station certificate for Portsmouth, the FAA has been promoting the satellite system since that mandates a commonality in procedures for the respective organization and streamlines the inspection process for the FAA. Under the FAA regulations, the only requirement for the issuance of the satellite repair station will be an expansion of our capability list to include the larger aircraft that we will be servicing in New Hampshire.

III. Expansion of Capability List

Our Certificate permits for self-evaluation and expansion of our capability list. Such capability list expansion will be verified and inspected by the FAA once we have brought all our tooling and equipment to Building 227 and submitted our Repair Station Manual for New Hampshire to the FAA. The combination of self-evaluation and establishment of a satellite Repair Station will facilitate the ability for us to be operational in New Hampshire within several weeks of executing the lease for Building 227. Under our particular Certificate, the expansion of our capability list mandates that we have (a) the tooling and equipment necessary for the expanded services, (b)

access to the necessary staff, and (c) the hangar facility capable of housing the aircraft that will be included in our expanded capability list. Our purchase of all the assets of MidairUSA satisfies the tooling and equipment ownership requirement for the FAA. Access to qualified mechanics and staff beyond our existing management team is relatively easy in New England and we have already contracted with a staffing and recruiting firm specializing in the placement of airframe and powerplant ("A&P") mechanics as well as aerospace engineers. Therefore, the only outstanding requirement for our expanded capability list and FAA licensed Repair Station facility in New Hampshire is a lease for the hangar.

IV. Applicable Regulations

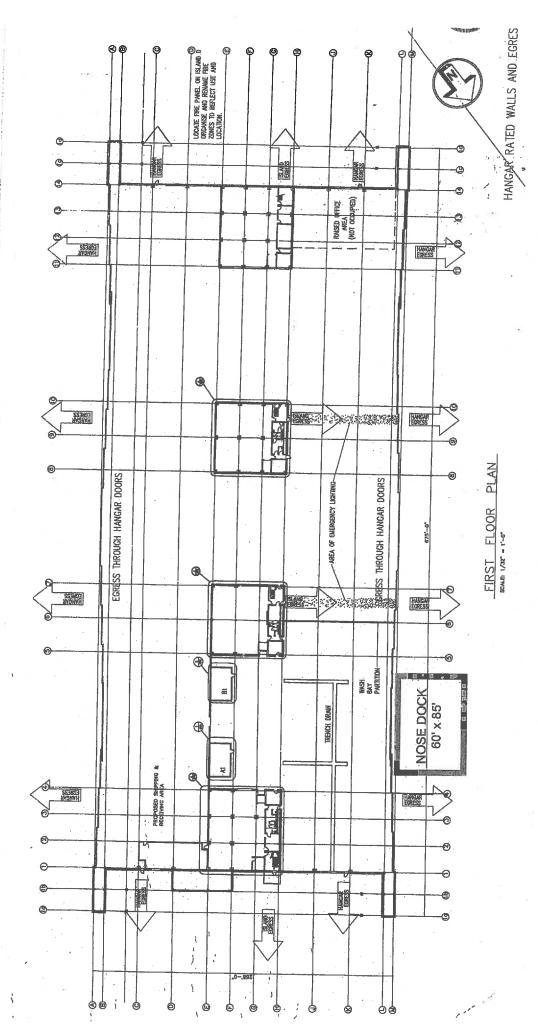
The applicable regulations have been attached with emphasis added. These regulations address not only the initial application procedures that RTG had to satisfy to obtain its existing Certificate, but also cover the establishment and certification of the satellite Repair Station facility in New Hampshire. As can be seen from the attached regulations, the establishment of a Repair Station certificate is a highly regulated process. The FAA regulations cover a wide range of requirements from the background and training of personnel up to and including the storage and handling of hazmat materials. Repair Stations undergo continual inspections and are required to notify the FAA of any changes to its management or ownership structure as well as operating procedures to ensure ongoing compliance with all FAA regulations, and to avoid the revocation of their Repair Station.

As an aside, in addition to the regulatory oversight by the FAA, Repair Stations are also subject to Transportation Security Administration ("TSA") regulations and inspections. Pursuant to the TSA's aviation repair station security rule 79 Fed. Reg. 2119, the TSA has the responsibility to inspect and oversee all FAA certified Repair Stations. This additional level of inspection monitors the owners, managers and personnel of all Repair Stations in addition to the operation of Repair Stations to ensure aviation safety.

V. Conclusion

Once we are in receipt of the lease for Building 227, RTG will be able to contact the FAA's Flight Standards District Office ("FSDO") in Portland, Maine as well as our home FSDO to initiate the process of adding the New Hampshire facility to our Certificate as a satellite facility. We anticipate that the entire process will take no more than four weeks from the time that we have access to Building 227 so that we can begin the process of "setting up" the Repair Station in preparation for all the FAA inspections. Once the satellite Repair Station has been established, we will consult with the FAA as to whether they would prefer for RTG to operate in New Hampshire as a satellite or standalone Repair Station.

EXHIBIT A-3 PHASE 2 EXPANSION OF THE PREMISES



NOSE DOCK 5,100 SF

Occupancy Phasing for RTG at 14 Aviation Ave - Phase 2

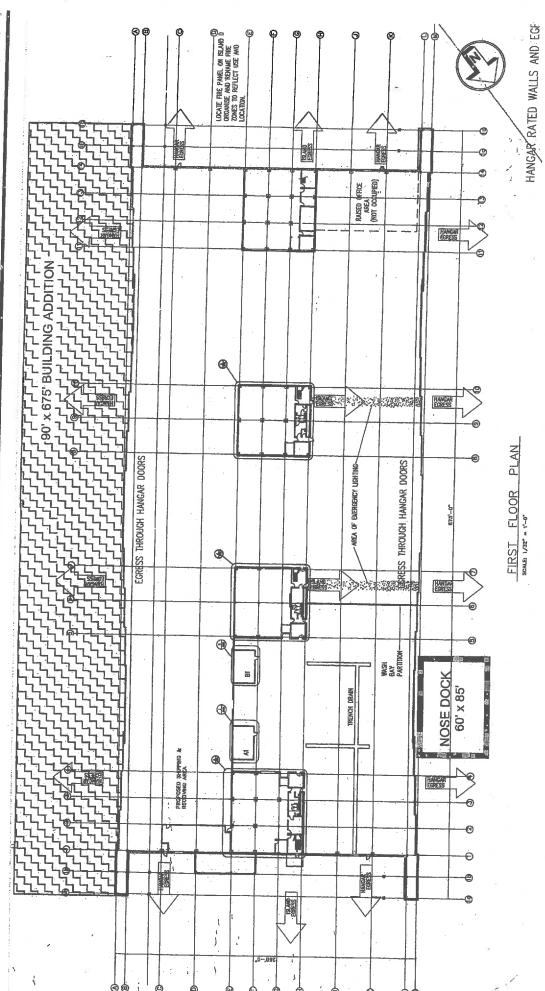
DESIGNED BY: MRM

DATE: 1/11/17

SCALE: NTS

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801

EXHIBIT A-4 PHASE 3 EXPANSION OF THE PREMISES



DESIGNED BY: MRM

3

5,100 SF 60,750 SF 65,850 SF

NEW CONSTRUCTION NOSE DOCK
BUILDING ADDITION
TOTAL

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801

DATE: 1/11/17

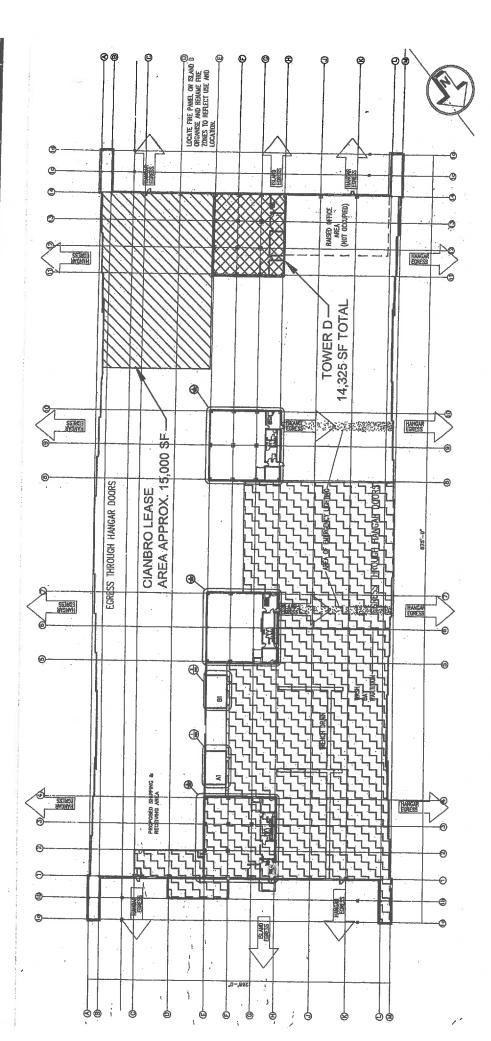
SCALE: NTS

Occupancy Phasing for RTG at 14 Aviation Ave - Phase

AUTHORITY DEVELOPMENT

PEASE

EXHIBIT A-5 OCCUPANCY PHASE 1A



Occupancy Phasing for RTG at 14 Aviation Ave - Phase 1A

DATE: 1/11/17

DESIGNED BY: MRM

SCALE: NTS

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801

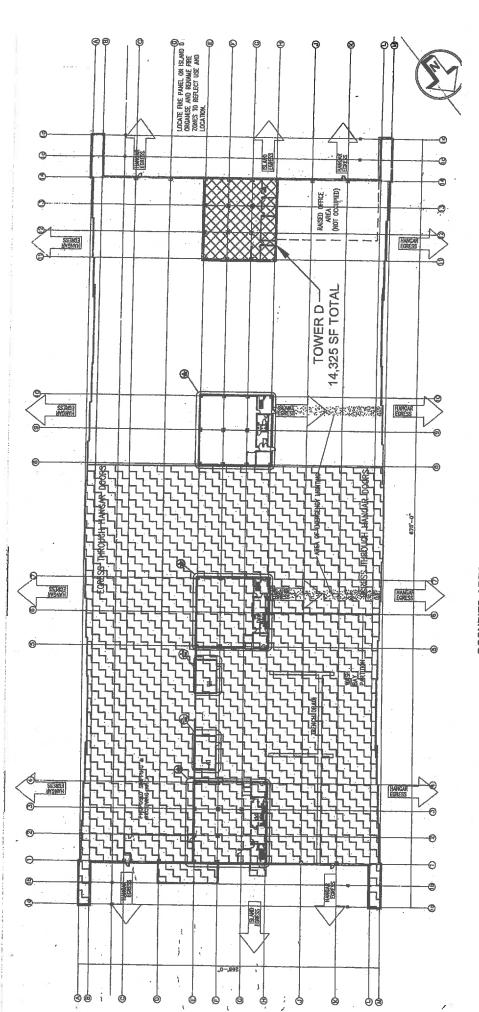
AUTHORITY

DEVELOPMENT

PEASE

ad filest14 aviation are occupancy, phasing

EXHIBIT A-6 OCCUPANCY PHASE 1B



OCCUPIED AREA
HANGAR SPACE:

TOWER A

TOWER A1

TOWER A1

TOWER B

Occupancy Phasing for RTG at 14 Aviation Ave - Phase 1B

DESIGNED BY: MRM

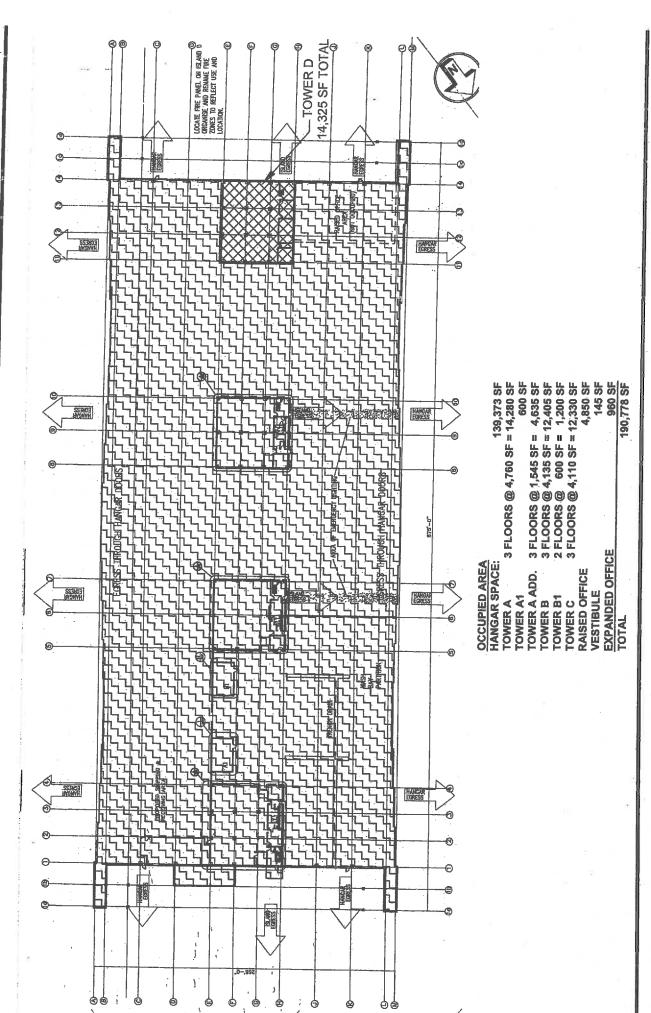
M DATE: 1/11

DATE: 1/11/17

SCALE: NTS

Y PEASE

EXHIBIT A-7 OCCUPANCY PHASE 1C



at 14 Aviation Ave - Phase 1C Occupancy Phasing for RTG

DESIGNED BY: MRM

DATE: 1/11/17

SCALE: NTS

AUTHORITY

PEASE

DEVELOPMENT

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801

FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 FY 2017 FINANCIAL REPORT

BOARD OF DIRECTORS' MEETING JANUARY 19, 2017





CONSOLIDATED STATEMENT OF REVENUES AND EXPENSES 2 FOR THE FIVE MONTH PERIOD ENDING

Wash.	NOVEMBER 30, 2016	AND	2015)			
							(\$ 000 <i>(</i> s)	(s,
	FY 2017 BUDGET VARIANCE ANALYSIS	And Andready among managements and the Market Management in Andready and the Andready and t	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	CURRENT YEAR BUDGET
2	OPERATING REVENUES- LOWER BY 0,4%	OPERATING REVENUES (PAGE #3)	6,561	6,586	(25)	6,447	114	14,250
	LOWER THAN ANTICIPATED FUEL	OPERATING EXPENSES						
	SALES WITHIN THE DPH, OFFSET BY: INCREASED GOLF FFFS. DUF	PERSONNEL SERVICES AND BENEFITS (PAGE #4 AND #5)	2,537	2,525	12	2,367	170	5,807
	TO INCREASE IN ROUNDS PLAYED / WEATHER.	BUILDINGS AND FACILITIES MAINTENANCE	549	882	(333)	717	(168)	2,321
	REVENUES FROM HIGHER GRILL 28 SALES.	GENERAL AND ADMINISTRATIVE	300	286	14	303	(3)	722
10	OPERATING COSTS-	UTILITIES (PAGE #6)	267	383	(116)	327	(09)	884
	LOWER BY 14.4 %	PROFESSIONAL SERVICES	104	93	11	92	12	223
	COMPREHENSIVE FY 2016 YEAR END ACCRUAL PROCESS	MARKETING AND PROMOTION	79	185	(106)	88	(6)	348
	FUEL PROCUREMENT COSTS LOWER DUE TO LOWER DPH FUEL SALES.	ALL OTHER (PAGE #6)	489	869	(209)	527	(38)	1,171
	INDIRECT LABOR ALLOCATION TO		4,325	5,052	(727)	4,421	(96)	11,476
	BUDGETED.	OPERATING INCOME	2,236	1,534	702	2,026	210	2,774
	NONOPERATING (INCOME) AND EXPENSES	NONOPERATING (INCOME) AND EXPENSE	9	37	(31)	28	(22)	88
	INTEREST EXPENSE LOWER DUE TO LESS THAN ANTICIPATED CAPITAL EXPENDITURES.	DEPRECIATION	2,539	2,513	<u>26</u>	2,518	21	6,031
		NET OPERATING INCOME	(309)	(1,016)	707	(520)	211	(3,346)

CONSOLIDATED OPERATING REVENUES FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 AND 2015

(\$,000 \$)

	200		e delitario estado de la compansa de	ì				(2000 4)
FEE REVENUES	FEE REVENUES YEAR TO DATE		YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	PRIOR YEAR TO DATE ACTUAL	YEAR TO YEAR VARIANCE	CURRENT YEAR BUDGET
7%		RENTAL OF FACILITIES	4,107	4,196	(68)	4,070	37	9,595
		FEE REVENUES (SEE CHART)	1,473	1,414	59	1,467	9	2,910
1370	9629	FUEL SALES (SEE CHART)	444	266	(122)	504	(09)	870
1965		CONCESSION REVENUE	163	166	(3)	157	9	337
M GOLF FEES	WHARFASE AND DOCKAGE	GOLF MERCHANDISE	134	94	40	107	27	196
# GOLF MEMBERSHIPS BM	MPNOORING FEES MGOLF STPULATOR	ALL OTHER- NET	240	150	06	142	88	342
PPIER USAGE AND REGISTRATIONS AL	ALOTHER	MARKAMININ THE	6,561	6,586	(25)	6,447	114	14,250
FUEL ANALYSIS	ACTUAL	BUDGETED	SALES	A	ACTUAL COGS	BUDGETED		COGS
SKYHAVEN AIRPORT	43	29		(16)	36		43	
PORTSMOUTH FISH PIER	228	305		(77)	167	2	288	(121)
RYE HARBOR	78	104		(26)	28		26	(39)
HAMPTON HARBOR	95	86		(3)	65		92	(27)

(27)

(194)

520

326

(122)

266

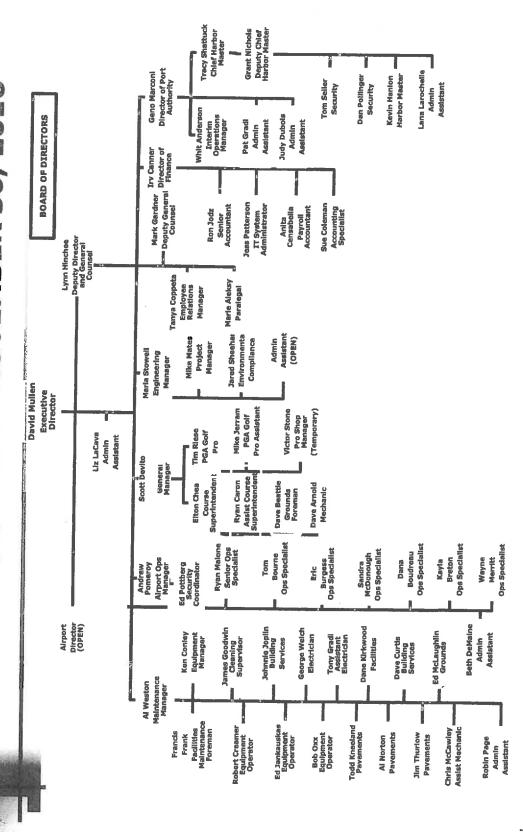
4

•

CONSOLIDATED PERSONNEL SERVICES AND BENEFITS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 AND 2015

					there are training of the Confession of the Conf	" de la constante								
(\$,000 \$)	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	PRIOR YEAR TO DATE ACTUAL		ഗ	TAFF A	NALY	STAFF ANALYSIS- FILLED POSITIONS	LED	POSIT	SNOI		
PERSONNEL SERVICES						SAL	SAL/ NON	HR/ BEN	HR/ NON	SE	NOO	NOV	OCT	SEPT
BENEFITED	1,522	1,594	(72)	1,485								END	END	END
NONBENEFITED	255	251	4	267	Į.	,	•							
OVERTIME	77	37	40	54	EXECUIIVE	.	- -	-	1	ı	•	ო	ന	က
ACCRUED VACATION AND	(15)	1	(15)	30	MAINTENANCE	-	1	16	•	•	1	17	18	18
NO.	1,839	1,882	(43)	1,836	PORTSMOUTH AIRPORT	2	1	œ	S	t	•	15	14	14
TRANSFER OUT	(106)	(182)	76	(192)	SKYHAVEN				c	,		1		
	1,733	1,700	R	1,644		ı	•	1	N	 .	•	m	7	7
FRINGE BENEFITS					GOLF COURSE	က	t	c)	~	21		30	37	43
HEALTH INSUR	435	404	31	411	ENGINEERING	က	ř	•	1	ı	•	ო	m	m
RETIREMENT	199	221	(22)	164	LEGAL	က	1	_		•	ı	4	4	4
FICA	134	148	(14)	132	FINANCE	2		ന	1		-	· u		٠ ٧
WORKERS COMP	30	22	(27)	4	PORT	+	ı		Ç	c	. ,	> ;	> (o
ALL OTHER	28	20	(12)	8	AUTHORITY	-	•	D	2	9	-	24	32	39
	836	880	(44)	781		16		43	8	25	2	105	122	132
TRANSFER OUT	(32)	(22)	23	(28)	open det i metalika metalika mengan mengan mengan mengan mengan mengan dan mengan mengan mengan mengan mengan	بطيبية وإموادك ب متشكته دا الطيابا	make a special displace on side.	- and a gentle careful and a condition	row like this tale like many lift' or other delicable age of	PRINCIPLE PRODUCTION	The state of the s	ger ger gamen er manner i S. S. et a. et e 1985		
	804	822	(21)	723										
per prompte from Longstylan son at a some dividencial special of project. Hele elicited	2,537	2,525	12	2,367										

ORGANIZATION CHART- NOVEMBER 30, 2016 PEASE DEVELOPMENT AUTHORITY



NOTE: 1, EXCLUDES, NON-BENEFITED EMPLOYEES, CONTRACT AND SEASONAL EMPLOYEES.

CONSOLIDATED OTHER OPERATING EXPENSES FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 AND 2015

	CURRENT YEAR BUDGET	20	4	:	73	23	223	a derric poulle de la la descripción de la companya	EMT	× jū	807	140	153	71	1,171		
	CUR YE BUB							And to company of special states and	CURRENT	BUDGET							
	PRIOR YEAR TO DATE ACTUAL	14	20	P.	20	00	92	androny is o'the water the water plate in the contract of the	PRIOR	DATE	391	56	69	41	527		
	YEAR TO DATE BUDGET	21	33	}	30	OI	93	Allegament County of the superman state obserts as to the county of the	YEAR TO	BUDGET	519	29	73	47	869		
	YEAR TO DATE ACTUAL	40	18	,	37	6 1	104	Adilla garan karan da kana karan	YEAR TO	ACTUAL	324	28	98	51	489		
	PROFESSIONAL SERVICES	LEGAL	INFORMATION	TECHNOLOGY	AUDI	ALL OTHER- NET	A self-with supplier and suppli		ALL OTHER		FUEL	COAST TROLLEY	GOLF MERCHANDISE	GOLF CART LEASE			
	CURRENT YEAR BUDGET	449	138	106		29	<u>129</u>	884	NIT	2016 162	815 31	201 153	1,362	524 462 500 502		Helo	
	PRIOR YEAR TO DATE ACTUAL	176	33	00		12	81	327	BUSINES	74	817	196 154	1,354	1 425 397 349		GOLF	BFY 20132
	YEAR TO DATE BUDGET	158	28	39		26	102	383	KWH CONSUMPTION ANALYSIS BY BUSINESS UNIT 2,214	FY YTD KWH TRADEPORT	PSM SKYHAVEN	GOLF DPH	TOTAL	438	94 94 88	SKYHAVEN	#FY 20142
the second latest desired to the second seco	YEAR TO DATE ACTUAL	144	25	9	(∞ ;	\$	<u> </u>	UMPTION /	5 2,095						PSM	WPY 20152
a grandage of the same of the	UTILITIES	ELECTRICITY	WASTE DISPOSAL	NATURAL GAS AND OTI	SAS AND OIL	PKOPANE	WAIER	PROCESSANDER COME COME OF COME OF CONTRACT	KWH CONS	2,065	TOTAL KWH	FY 2015 3,691	FY 2013 3,312	458 401 446 405		TRADEPORT	FY 2016
	is .			2		ارد چ		9	2400	2100	1800	1500	1200		300	•	
									(5,000) i	(KMH	1					

CONSOLIDATED NONOPERATING (INCOME) EXPENSE FOR THE FIVE MONTH PERIOD ENDING **NOVEMBER 30, 2016 AND 2015**

(\$,000 \$)

m	FISCAL BUDGET	92	16	92		
INTEREST EXPENSE	YEAR TO DATE	1	6	6		
INTERE		PROVIDENT BANK	CITY OF PORTSMOUTH	TOTAL		
CURRENT YEAR BUDGET		92	(3)		1	68
PRIOR YEAR TO DATE ACTUAL		59	(1)		1	78
CURRENT YEAR VARIANCE	;	(29)	(2)		ı	(31)
YEAR TO DATE BUDGET	1	88	(1)		ı	37
YEAR TO DATE		מ	(3)		1	Ø
		EXPENSE	INTEREST INCOME AND	OTHER	(GAIN) / LOSS ON SALE OF ASSETS	9

NOTE: 1. SEE PAGE #15 FOR FURTHER INFORMATION REGARDING THE PDA CURRENT LONG TERM DEBT STRUCTURE AND CURRENT INTEREST RATES.

(\$ 000 \(\septimes \)

CONSOLIDATED STATEMENTS OF NET POSITION

477 28 604 604 6 **CASH AND EQUIVALENTS AT NOVEMBER 30, 2016** UNRESTRICTED 3,424 241 3,665 239 229 130 598 4,263 TOTAL REVOLVING LOAN-**TENANT ESCROW** GENERAL FUNDS DEVELOPMENT GENERAL FUNDS FOREIGN TRADE HARBOR MANAGEMENT **DIVISION OF** FISHERY FUND PORTS AND HARBORS AUTHORITY DREDGING ALL OTHER HARBOR PEASE 1,855 279 116 4,256 **JUN 30** 2016 597 2,847 4,714 67,845 207 7,561 1,159 (3,211)66,055 211 2,771 225 116 3,511 4,256 399 452 4,708 8,219 207 890'99 66,318 225 (1,198)2016 ACCOUNTS PAYABLE- CONSTRUCTION NET INVESTMENT IN CAPITAL ASSETS CURRENT PORTION- LT LIABILITIES NONCURRENT LIABILITIES TOTAL CURRENT LIABILITIES **DEFERRED INFLOWS OF CURRENT LIABILITIES** REVOLVING LOC FACILITY NET PENSION LIABILITY **TOTAL NET POSITION** REVLOVING LOAN FUND OTHER LT LIABILITIES FOREIGN TRADE ZONE UNEARNED REVENUE ACCOUNTS PAYABLE RESOURCES HARBOR DREDGING TOTAL LIABILITIES RESTRICTED FOR: **NET POSITION** JNRESTRICTED LIABILITIES PENSION 1,713 589 2,769 1,093 1,690 68,054 68,588 **JUN 30** 467 597 73,047 776 534 2016 4,263 725 5,335 **NOV 30** 347 604 1,098 1,702 65,915 1,018 66,933 73,970 776 2016 TOTAL RESTRICTED ASSETS OTHER- LT RECEIVABLES CASH AND EQUIVALENTS TOTAL CURRENT ASSETS ACCOUNTS RECEIVABLES-CASH AND EQUIVALENTS ACCOUNTS RECEIVABLE-NET DEFERRED OUTFLOWS OF RESOURCES RESTRICTED ASSETS PROCESS (PAGES #10-#14) LAND, BUILDINGS AND **CURRENT ASSETS** CONSTRUCTION IN CAPITAL ASSETS **TOTAL ASSETS** OTHER ASSETS EQUIPMENT **ASSETS** PENSION

SUMMARY OF INTERGOVERNMENTAL RECEIVABLES AS OF NOVEMBER 30, 2016

(\$ 000\s)

PROJECT NAME	APPROVAL	TOTAL GRANT PROJECT AWARD	GRANT	EXPENDED TO DATE	PDA SHARE	RECEIVED TO DATE	BALANCE DUE PDA	AMOUNT
TRADEPORT MULTI-USE PATH	11-20-08	802	642	1,171	(243)	928	ä	I
PSM ASR CONSTRUCTION PROJECT (SBG 1602)	04-16-13	2,150	2,044	1,912	(96)	1,766	20	ı
PSM PAVEMENT AND DRAINAGE (SBG 1603)	11-06-13	1,310	1,244	1,163	(28)	1,105	•	1
PSM OBSTRUCTION REMOVAL / PERMIT/DESIGN (SBG 04-2014)	04-25-14	1	r	191	(10)	•	181	103
PSM RUNWAY 16-34 PRE-DESIGN	TBD	•	•	20	(70)	•	•	3
PSM TERMINAL BATHROOM RENOVATIONS	04-21-16	•	•	160	(17)	(61)	82	i
PSM SECURITY IDENTIFICATION SYSTEM (SBG 05-2016)	03-21-16	ı	ı	191	(10)	•	181	130
SKYHAVEN RUNWAY 15-33 (SBG 05-2012)	06-18-14	3,790	3,601	3,446	(327)	3,111	00	Ľ;
SKYHAVEN TAXILANE PAV AND DRAIN (SBG 06-2015)	03-31-15	l p	ı	116	(9)	110	1	1
SKYHAVEN RUN DESIGN AND RECON (SBG 04-2012)	09-04-13	292	539	533	(27)	200	9	9
DPH- UPGRADE PORT SECURITY AND SOFTWARE		59	59	ıc	I	•	ហ	ı
							,	

239

513

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF NOVEMBER 30, 2016

(\$ 000\s)

The second secon	The section of the se	1 (Ph. P. La de Constitute Constitute & Cons				
PROJECT NAME	BALANCE AT 06-30-16	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 11-30-16	
PORTSMOUTH AIRPORT						
PSM TERMINAL BATHROOM RENOVATIONS (FAA- TBD)	65	96	•	96	163	
PSM OBSTRUCTION PERMITTING AND DESIGN (FAA-TBD)	2	189	ı	189	191	
PSM RUNWAY 16-34 PRE-DESIGN (FAA- TBD)	53	17	1	17	2	
PSM LIGHTING AND SOFTWARE UPGRADE	45	1	45	(45)	! '	
PSM ATCT PARTIAL DEMO AND REROOFING	40	257		757	700	
PSM SECURITY IDENTIFICATION SYSTEM	71	119	ï	110	190	
PSM ASR CONSTRUCTION (SBG-16-02)	•	43	43	1	067	
	276	721	88	633	606	

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF NOVEMBER 30, 2016 (CONTINUED):

(\$000,\$)

PROJECT NAME	BALANCE AT 06-30-16	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT	
SKYHAVEN AIRPORT						
RUNWAY 15-33 RECONSTRUCT-MARKING AND SIGNAGE (SBG 05-2012)	'	16	16	,	•	
RUNWAY DESIGN AND RECONSTRUCTION (SBG 04-2012)	1	6	6	1	•	
TAXILANE PAVEMENT AND DRAINAGE (SBG 06-2015)	116	1	116	(116)	ı	
	116	25	141	(911)	11	
MAINTENANCE						
ELECTRICIAN VAN	•	65	65	•	1	
DUMP TRUCK BODY	9	1	:1	•	' ' ' '	
MITSUBISHI FORK LIFT TRUCK	C.	28	28	1	•	
	9	<u>83</u>	83	11	9	

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF NOVEMBER 30, 2016 (CONTINUED):

(\$ 000\s)

PROJECT NAME	BALANCE CURRENT AT YEAR 06-30-16 EXPENDITURES	CURRENT YEAR EXPENDITURES	INT TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 11-30-16
GOLF COURSE					
CLUBHOUSE EXPANSION (DESIGN ONLY)	64	1	•	•	64
SIMULATOR EQUIPMENT	i	13	13	ı	•
GRILL 28 RESTAURANT MODIFICATIONS	i	2	ı	2	2
WELL VIABILITY STUDY	. '	Н	1	1	H
	64	16	13	mj	29
ADMINISTRATION					
	űi	*1	ŭ	ñ	*1

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF NOVEMBER 30, 2016 (CONTINUED):

(\$000)

- The first and a second control of the control of	handler and the second state of the second state of the second se	التحاريبيي والدائد كالراوارة والمتالية فالمتالية والمراهية والمراهية والتاوارية	manyang iyan kata yalan angalaya iya iyan saran daman manan anga iyan yalan manan anga iyan yalan a	beld flattik tillhamen sjöner syme symi saxme je tila tilper pråktige etalamen sjönanse sjönan	· Very to prote that the state of the state
PROJECT NAME	BALANCE AT 06-30-16	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE AT 11-30-16
TRADEPORT					
INTERSECTION AND INFRASTRUCTURE IMPROVEMENTS	31	ľ	ı	•	31
LEE STREET HVAC UPGRADE	26	•	26	(56)	, '
	57	• 1	26	(26)	e di

SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF NOVEMBER 30, 2016 (CONTINUED):

(\$ 000,s)

PROJECT NAME	BA 06	BALANCE AT 06-30-16	CURRENT YEAR EXPENDITURES	TRANSFER TO PLANT IN SERVICE	NET CURRENT YEAR CHANGE	BALANCE
DIVISION OF PORTS AND HARBORS						07-06-11
WATER QUALITY IMPROVEMENT		٠	1		1	
TIGER GRANT APPLICATION (2016)		6	(6)	1	(6)	, ,
INSTALL EMERGENCY CALL BOXES		9	m	6	(e)	'
REPLACE FENDER PILES- PSF		Ī	12	12		1
FILE EXCHANGE SERVER		ı	17	17	,	
UPGRADE PORT SECURITY AND SOFTWARE		1	ις	i '	N	י וט
		15	28	@	(10)	IO(
	TOTAL	534	883	399	484	1,018

LONG TERM LIABILITIES AS OF NOVEMBER 30, 2016

REPAYMENT
DEBT SERVICE
SCHEDULE OF I

And a design to the first of debits of department in the contract of the first in the second section of the section	Anthon Principle Manne Commission			SCHEDOLE OF	SCHEDULE OF DEBI SEKVICE R
DEBT HOLDER / INTEREST RATE	CURRENT	LONG TERM PORTION	TOTAL AMOUNT DUE	FISCAL	CITY OF PORTSMOUTH
CITY OF	116	349	465	YEAR	@ 4.50%
WATER				2017	116
CONTROL NOTE				2018	116
(J. 4.50%	21			2019	116
TOTAL	116	340	765	2020	117
!			C)		465
el e tra principal de desembración more a la casa e cuatra seguir en presenta	AMERY Administration of security for the second designation of the second of the secon	Aller der vertrettig fermer felte der stellen Arterna Leiter servickeren bestehnt der	- Learning and Control of the Contro	PAID IN FY 2017	,

TOTAL

STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 PORTSMOUTH AIRPORT

(\$ 000,s)

tel	The state of the s		The Party of the P			to the second					
	Assessment of the contract of	emper of billion in-states of pellocities of	And the book with my trade harmony	Charles Sheet Selection of the semantic			YEAR	YEAR TO	CURRENT	FISCAL	PRIOR YEAR
OPERATÍNG REVENUES	YEAR TO DATE	YEAR TO DATE	CURRENT	FISCAL	PRIOR YEAR TO		TO DATE ACTUAL	DATE	YEAR VARIANCE	YEAR BUDGET	TO DATE ACTUAL
	ACTOAL	BUDGET	VARIANCE	BUDGET	DATE ACTUAL	OPERATING REVENIES	383	411	(28)	096	363
FACILITIES RENT	264	255	6	585	248	OPERATING					
CARGO AND HANGARS	88	29	21	161	92	EXPENSES PERSONNEL SERVICES	377	477	(52)	1 002	ć
CONCESSION REVENUES	4	സ	~	7	7	AND BENEFITS		ì		1,007	6/5
FEE REVENUES	~	99	(65)	156	14	FACILITIES MAINTENANCE	717	461	(249)	1,247	321
ALL OTHER	56	20	9	51	18	GENERAL AND ADMINISTRATIVE	29	9	7	145	69
party - effective to	383	411	(28)	096	363	UTILITIES	88	110	(21)	344	106
70,000	And the section with the property of the section of	ENPLANEMENT DATA	ENT DATA			PROFESSIONAL SERVICES	11	1		•	1
60,000					64,940	MARKETING AND PROMOTION	7	œ	(1)	19	Ø
20,000					44,820	ALL OTHER	ı	ı	ı	•	,
900 08				o i	43,282		747	1,066	(319)	2,762	884
20,000		3	4.			OPERATING INCOME	(364)	(655)	291	(1,802)	(521)
10,000 XM	B HAR APR	PWY 338	JUL AUG	SEP 0CT 1	NOV DEC	NONOPERATING (INCOME) AND	•	ji,	6	•	•
•	2015	2014	2014	2016		EXPENSE					
V			2016 2015	2014		DEPRECIATION	1,516	1,583	(29)	3,800	1,598
	YEAR TO DATE		64,940 43,282	44,820		NET OPERATING INCOME	(1.880)	(2,238)	03 02 04	(5,602)	(2,119)

STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 SKYHAVEN AIRPORT

(\$ 000\s)

PRIOR YEAR	TO DATE ACTUAL	122			15	22	}	13	7	က	,	54	114	60	*		. 06	(82)
FISCAL	YEAR BUDGET	251			46	82		36	32	ιΛ	ı	102	306	(22)	٠,		290	(345)
CURRENT	YEAR VARIANCE	(17)			(3)	(18)	•	(3)	(5)	Ħ	1	(9)	(32)	18	•		36	(18)
YEAR TO	DATE	113		;	19	36		15	13	2	•	43	128	(15)	٠		120	(135)
YEAR	ACTUAL	<u>96</u>		,	16	18		12	8	က	•	36	8	m	•		156	(153)
		OPERATING REVENUES		DEDECONNEL CEDATORIO	AND BENEFITS		FACILLILES MAINTENANCE	GENERAL AND ADMINISTRATIVE	UTILITIES	PROFESSIONAL SERVICES	MARKETING AND PROMOTION	ALL OTHER- FUEL		OPERATING INCOME	NONOPERATING (INCOMF) AND	EXPENSE	DEPRECIATION	NET OPERATING INCOME
	PRIOR YEAR TO	DATE ACTUAL	09	62	•	122		AVE PRICE	\$ 4.12	\$ 4.20	FISh July way will solds	TOTAL	īV	205	(667)	(866)		(1,455)
	FISCAL	BUDGET	130	120	Н	251	Landing 10 (Black 17 ' va. 1644 6' annually-sa gl. sch	TOTAL YEAR P	10,439	26,851	a delay of many agreed a state of agreement of the state	GRANT	27	451	2,834	769		4,081
	CURRENT	VARIANCE	(1)	(16)	•	G12	b) It is a sea of the contract of the sea of	YEAR TO DATE	10,439	14,707	a distribute of pell to the catedory special states of	DEBT REPAY	٠	•	,	(100)	,	(100)
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	YEAR TO Date	BUDGET	54	59	ı	113	were deplicated that the continues of	CURRENT YI	1,853	2,825	er platte. We was de ser 'er Lichelpson, Austria, Austria, Austria,	CAPITAL EXPEND	(25)	(193)	(3,392)	(1,085)		(4,695)
. med harman managa, .m. anah.	YEAR TO DATE	ACTUAL	23	43		96	SNS.		117	116	to complete the experience into the even con	OPERA	æ	(53)	(109)	(582)		(741)
Total strain for the hospital series of the hospital series.	OPERATING Y REVENUES	•	CARGO AND HANGARS	FUEL SALES	ALL OTHER	gel ted (\$40)(\$100 t - 1 de la se de ries gles medit perfequence que a signa	GALLONS	OF FUEL SOLD	FY 2017	FY 2016	To the state of th	NET CASH FLOW	FY 2017	FY 2016	FY 2015	FY 2009-	F1 2014	chimilitati e e e e e e e e e e e e e e e e e e e

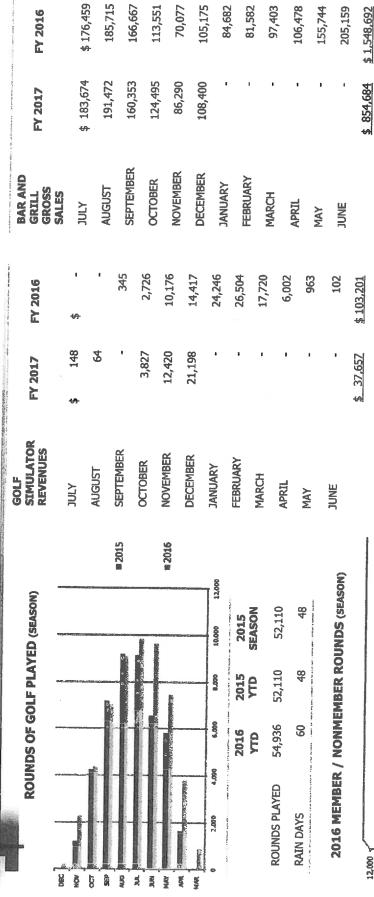
STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 TRADEPORT

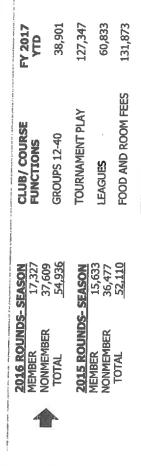
T. C.		the state of the s			Live .	A CALLERY OF THE PROPERTY OF T	o and the second of the second				
and a second of the second of				And the second s			YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	FISCAL YEAR BUDGET	PRIOR YEAR TO DATE ACTUAL
OPERATING REVENUES	YEAR TO DATE	YEAR TO DATE	CURRENT YEAR	FISCAL YEAR PLINCET	PRIOR YEAR TO DATE	OPERATING REVENUES	3,553	3,603	(20)	8,208	3,455
DENTALOE	100		ANGEL		ACLOAL	OPERATING EXPENSES					
FACTLITIES	3,41/	3,54/	(130)	8,062	3,404						
ALL OTHER	136	26	8	146	51	PERSONNEL SERVICES AND BENEFITS	•	1	1	1	1
	ļ					BUILDINGS AND FACILITIES MAINTENANCE	82	149	(64)	389	133
THE REAL PROPERTY OF THE PRINCE OF THE PRINC	3,553	3.603	(20)	8,208	3,455	GENERAL AND ADMINISTRATIVE	20	19	 1	47	19
						UTILITIES	22	09	(38)	145	32
						PROFESSIONAL SERVICES	•	ı	1	r	ž
						MARKETING AND PROMOTION	•	89	(89)	89	20
	ŘΙ					ALL OTHER	27	28	(31)	140	25
							152	354	(200)	789	<u>229</u>
						OPERATING INCOME	3,399	3,249	150	7,419	3,226
						NONOPERATING (INCOME) AND EXPENSE	•		1	•	•
						DEPRECIATION	336	337	(1)	816	354
						NET OPERATING INCOME	3,063	2,912	151	6,603	2,872

STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016 GOLF COURSE

entremplacement a duly of the contraction of the co	CONTRACTOR OF STREET,	and the sample of the contract of the dependence of the contract of the contra	After an de la contraction de sont management and an annual services.		tercons depositem en ensemblecipaleten	are					
	YEAR TO DATE	YEAR TO DATE	CURRENT	FISCAL	PRIOR YEAR TO DATE	OPERATING	YEAR TO	YEAR TO	CURRENT	i -	PRIOR YEAR
(\$,000,\$)	ACTUAL	BUDGET	VARIANCE	BUDGET	ACTUAL	REVENUES	ACTUAL ACTUAL	DATE	YEAR		TO DATE
OPERATING	1,420	1,219	201	2,331	1,339				ONIC PAIC A		1 OA!
KEVENUES						CONCESSION	154	159	٣	(5)	145
OPERATING						KEVENUES					
EAFENSES						FEE REVENUES					
PERSONNEL SERVICES AND BENEFITS	437	427	10	934	404	GOLF FEES	893	747	14	146	867
BUILDINGS AND FACILITIES	173	137	36	325	174	MEMBERSHIPS	209	202		7	205
MAINTENNCE						SIMULATOR	16	12		4	13
GENERAL AND ADMINISTRATIVE	98	72	14	157	82	LESSONS	10	91		41	Z
UTILITIES	109	136	(27)	212	129		1,128	<u>796</u>	161	<u>13</u>	1,092
PROFESSIONAL SERVICES	m	4	(1)	6	ю	MERCHANDISE AND OTHER	138	93	4	45	102
MARKETING AND	35	17	18	41	19	es to Arthur migratophase combines to the company of the company o	1,420	1,219	201		1,339
NOTOLOGI							And the state of the care of t	of Analy schooling Albertandrales are specifical properties the ac-	فيتعيمون واستمله فمدارة ماديات	and consideral propagation of	The second section of the second section of
ALL OTHER	137	121	16	224	111	UNIT			F00D /		
	980	914	99	1,902	922		SHOP	OPERA B	BEV SI	SIM T	TOTAL
OPERATING INCOME		305	135	429	417	OPERATING REVENUES	134	1,116	154	16	1,420
NONOPERATING (INCOME) AND EXPENSE	1	,				OPERATING EXPENSES (EXCLUDING)	103	768	88	21	086
DEPRECIATION	163	161	2	389	165	NET					
net operating Income	777	144	133	9	252	OPERATING INCOME	31	348	99	<u> </u>	949

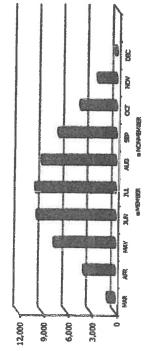
KEY GOLF COURSE BENCHMARKING DATA AS OF DECEMBER 31, 2016





39,169 107,785 61,093

FY 2016 YTD 172,836



(\$,000 \$)

PORT AUTHORITY OF NEW HAMPSHIRE (UNRESTRICTED) STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016

153 (152)ADMIN 276 Ŋ 1,115 PRIOR YEAR TO DATE ACTUAL 137 89 23 띪 330 442 62 HARBOR MANAG (27) 153 180 9 84 652 335 114 170 225 750 2,351 FISCAL YEAR BUDGET 135 224 MARKET STREET 359 202 37 239 PORTSMOUTH FISH PIER 271 S 140 8 106 355 507 1,192 **/EAR TO** 54 DATE YEAR TO DATE ACTUAL 281 Ŋ 136 87 17 1,051 4 汉 HARBOR 155 103 52 쒸 126 144 HAMPTON HARBOR REGISTRATIONS MOORING FEES WHARF / DOCK OPERATING REVENUES FE REVENUE CONCESSION TOTAL FUEL SALES ALL OTHER PARKING **SEVENUE** -ACILITY RENTALS EXPENSES (EXCLUDING DEPRECIATION) **OPERATING** BUSINESS **OPERATING** ANALYSIS NET OP INC REVENUES LIND 1,115 446 PRIOR YEAR TO DATE **4** 4 173 (88) 22 13 3 338 262 ACTUAL 1,036 2,351 150 154 167 26 705 2,240 909 (495)111 FISCAL YEAR BUDGET CURRENT YEAR VARIANCE (141)33 (14) 유 (22) Ξ (189)(186) (12) 45 57 YEAR TO DATE 1,192 432 28 1,085 BUDGET 42 2 107 (145)Ξ 477 252 YEAR TO Date 1,051 465 4 52 33 668 152 11 (157) 309 ACTUAL OPERATING INCOME PERSONNEL SERVICES AND BENEFITS BUILDINGS AND FAC AND MAINTENANCE NONOPERATING **NET OP INCOME** GENERAL AND ADMINISTRATIVE ALL OTHER - FUEL **DEPRECIATION** MARKETING AND PROMOTION (INCOME) AND PROFESSIONAL SERVICES OPERATING REVENUES OPERATING **EXPENSES** UTILITIES EXPENSE

PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) STATEMENT OF OPERATIONS FOR THE FIVE MONTH PERIOD ENDING NOVEMBER 30, 2016

design about the second of the	that have the county of the comments of	e de la Semila distribuir des como describuir	SERVE CHANGE AND TO . The second of the State St. of	er man semasjemba '9 s. jebië shekre?' assessana	A property of the state of the						(\$,000 \$)
HARBOR	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	FISCAL YEAR BUDGET	PRIOR YEAR TO DATE ACTUAL	PRIOR YEAR FOREIGN TO DATE TRADE ZONE	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	CURRENT YEAR VARIANCE	FISCAL YEAR BUDGET	PRIOR YEAR TO DATE ACTUAL
OPERATING REVENUES	34	30	4-1	107	%	OPERATING REVENUES	rol	21	MI	· 26	101
OPERATING EXPENSES						OPERATING EXPENSES					
PERSONNEL SERVICES AND BENEFITS	ı	ði l		ı	•	PERSONNELSERVICES AND BENEFITS	•	r	•	я	•
BUILDINGS AND FACILITIES MAINTENANCE	į	21	(21)	20	œ	BUILDINGS AND FACILITIES MAINTENANCE	ī	,	ı	ı	ų.
GENERAL AND ADMINISTRATIVE	1	•	•	ı	7	GENERAL AND ADMINISTRATIVE	ı	H	(1)	+-1	8
UTILITIES	ı	•	590	,	1	UTILITIES	•	•		ı	,
PROFESSIONAL SERVICES	1	•	•	•	r	PROFESSIONAL SERVICES		1	1	ı	()()
MARKETING AND PROMOTION	1	ı	9	ı	,	MARKETING AND PROMOTION	H	က	(2)	œ	rel
ALL OTHER	1	1	ı	ı	ı	ALL OTHER	•	•	•	r	
	X 1	21	(21)	20	15		-1	41	වු	6	-
OPERATING INCOME	34	6	25	57	19	OPERATING INCOME	4	(2)	9	(4)	ı ıo
NONOPERATING (INCOME) AND EXPENSE	•	1	ı		1	NONOPERATING (INCOME) AND EXPENSE	×	ř	•	•	ı
DEPRECIATION	27	16	11	38	13	DEPRECIATION	ı	•	•	•	
NET OPERATING INCOME	7	8	41	19	Ø	NET OPERATING INCOME	41	(2)	(0)	4	ומו

PERIOD ENDING NOVEMBER 36, 2016 PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) STATEMENT OF OPERATIONS FOR THE FIVE MONTH

	the constitution of the same o	del tere endeme est astante. El de de haba de cipación como de de entre esta entre e	And the second s						(\$,000 \$)
	YEAR TO DATE		CURRENT	FISCAL YEAR	PRIOR YEAR ACTUAL TO				
REVOLVING LOAN FUND	ACTUAL	BUDGET	VARIANCE	BUDGET	DATE	BEVOLV	NAC GAR	DEVOLVENCE LOAN GIAN DECONOR FATSON	
OPERATING DEVENIES	19	15	41	37	13	despublica des es demandades es des desença esp. Relegio por esta de conscionar		V RECONCILIA	NOT
OPERATING							BALANCE AT 11-30-2016	BALANCE AT 06-30-2016	BALANCE AT 06-30-2015
EXPENSES						CASH BALANCES			
PERSONNEL SERVICES AND BENEFITS	į	•	1	•	•	GENERAL FUNDS	78	78	330
BUILDINGS AND FACILITIES	•		ı	্য	e	SEQUESTERED FUNDS	ı	ı	43
MAINTENANCE							78	78	373
GENERAL AND ADMINISTRATIVE	•	•			H	LOANS			
UTILITIES	•	•	•	•	1	CURRENT	135	131	115
PROFESSIONAL SERVICES	6	6	•	22	œ	LONG TERM	928	954	999
MARKETING AND	1	•	ı		3		1,093	1,085	781
PROMOTION					Ĭ		1,171	1,163	1,154
ALL OTHER	ī	•	1	•	•	CAPITAL	ć	ć	
	6 1	O)	, 1	23	61	RATE- % (*)	<u> </u>	93.3	70.3
OPERATING INCOME	10	9	4	14	4				
NONOPERATING (INCOME) AND EXPENSE	ı	1	1	•	ı	FUND EXCESS (DEFICIENCY)- % (*)	18.3	18.3	(4.7)
DEPRECIATION	97	•	1	•	ě.				
NET OPERATING INCOME	07	Ø	41	14	41	(*) EXCLUDES SEQUESTERED FUNDS.	TERED FUNDS.		

(\$ 000,s)

PEASE DEVELOPMENT AUTHORITY

STATEMENT OF NET POSITION (EXCLUDING PORT AUTHORITY OF NEW HAMPSHIRE)

318 1,302 2,005 3,368 JUN 30 2016 269 116 349 3,717 5,722 191 56,957 (2,537)54,420 **NOV 30** 2,294 116 2,913 394 109 3,368 433 6,714 3,801 191 55,484 (699) 2016 54,815 ACCOUNTS PAYABLE- CONSTRUCTION NET INVESTMENT IN CAPITAL ASSETS **CURRENT PORTION- LT LIABILITIES** NONCURRENT LIABILITIES **FOTAL CURRENT LIABILITIES DEFERRED INFLOWS OF** REVOLVING LOC FACILITY **CURRENT LIABILITIES NET PENSION LIABILITY** REVLOVING LOAN FUND TOTAL NET POSITION OTHER LT LIABILITIES FOREIGN TRADE ZONE UNEARNED REVENUE ACCOUNTS PAYABLE HARBOR DREDGING RESOURCES TOTAL LIABILITIES RESTRICTED FOR: **NET POSITION** JNRESTRICTED LIABILITIES PENSION 1,033 1,988 521 434 τ_1 1 | 57,174 57,692 **JUN 30** 518 2016 623 59,679 3,665 74 314 4,723 55,330 **NOV 30** 56,344 1,014 61,067 623 2016 TOTAL RESTRICTED ASSETS CASH AND EQUIVALENTS OTHER- LT RECEIVABLE ACCOUNTS RECEIVABLES-CASH AND EQUIVALENTS ACCOUNTS RECEIVABLE-TOTAL CURRENT ASSETS DEFERRED OUTFLOWS OF RESOURCES RESTRICTED ASSETS PROCESS (PAGES #10-#14) LAND, BUILDINGS AND **CURRENT ASSETS** CONSTRUCTION IN CAPITAL ASSETS TOTAL ASSETS OTHER ASSETS EQUIPMENT Ę ASSETS PENSION REVENUE ESCALATION / CPI HAS BEEN EXCREDED BY COST ESCALATION RELATIVE TO PERSONNEL SERVICES AND BENEFITS. **NET UNRESTRICTED POSITION** CONTINUED FINANCIAL OBLIGATION TO SUPPORT NONGRANT RELATED CAPITAL PROJECTS AND DEBT REPAYMENT. **DISCUSSION AND ANALYSIS** S AT JUNE 30 FY 2014 FY 2013 (s,000 \$) 3,000 -3,000 -5,000 -1,000

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- UNRESTRICTED FUNDS

		And the second s	The second second second	75.35 APP	The second section was a second section with the second section sectio		
DIG	DISCUSSION AND ANALYSTS	ASSETS	NOV 30 2016	30N 30	TABI	NOV 30	JUN 30
	CTO LAW AND TOTO					2010	2016
•	CONTINUED FINANCIAL OBLIGATION	CURRENT ASSETS			CURRENT LIABILITIES		
	TO SUPPORT UNREIMBURSED CAPITAL PROJECTS HAS DETERIORATED ENANCTAL	CASH AND EQUIVALENTS	298	089	ACCOUNTS PAYABLE	225	395
	STRUCTURE AND MAY CHALLENGE CURRENT	ACCOUNTS RECEIVABLE-	(19)	89	ACCOUNTS PAYABLE- CONSTRUCTION	Ŋ	4
	SENTICE LEVELS.	NE			UNEARNED REVENUE	116	279
	\$ 1.9 MILLION IN STORM WATER MANAGEMENT SYSTEM MODIFICATION AND IMPROVEMENT	OTHER ASSETS	33	33	REVOLVING LOC FACILITY	1	
	PROJECT COSTS IN PAST THREE FISCAL YEARS. THE PIER EXPANSION FUND HAS	TOTAL CURRENT ASSETS	612	781	CURRENT PORTION- LT LIABILITIES	•	1
	PROVIDED \$1.0 MILLION IN MONIES WHILE \$0.9 MILLION HAS BEEN ABSORBED BY	RESTRICTED ASSETS			TOTAL CURRENT LIABILITIES	346	829
	CANEST FACTED FORD BALANCES.	CASH AND FOLITYALENTS			NONCURRENT LIABILITIES		
	NET UNRESTRICTED POSITION AT JUNE 30		1 11	r <u>ü</u>	NET PENSION LIABILITY OTHER LT LIABILITIES	888	888
200		TOTAL RESTRICTED ASSETS	ı			200	888
,000			1	'1	TOTAL LIABILITIES	1,253	1,566
\$)		CAPITAL ASSETS			DEFERRED INFLOWS OF		
3	0	LAND, BUILDINGS AND	9,898	10,191	PENSION	46	46
		EQUIPMENT			NET POSITION		
		CONSTRUCTION IN PROCESS (PAGES #10-#14)	'n	6	NET INVESTMENT IN CAPITAL ASSETS	9,898	10,196
-200			9,903	10,200	RESTRICTED FOR:		
		TOTAL ASSETS	10,515	10,981	revloving Loan Fund Harbor Dredging	ı į	
		DEFERRED OUTFLOWS			FOREIGN TRADE ZONE UNRESTRICTED	- (520)	- (723)
-1,000		PENSION	153	153	TOTAL NET POSITION	69E'6	(6/4) 9,522

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- FOREIGN TRADE ZONE

(\$,000 \$)

		SERVICE SERVICES AND	The second second second second second			()	
		ACCETC	NOV 30	30N 30	Andread and interest interestation for the property of the pro	NOV 30	JUN 30
DI	DISCUSSION AND ANALYSIS	ASSE	2016	2016	LIABILITIES	2016	2016
		CURRENT ASSETS			CURRENT LIABILITIES		
-	STEADY STATE WITH NO INDICATION OF FINANCIAL CHALLENGES.	CASH AND EQUIVALENTS	1	1	ACCOUNTS PAYABLE	1	•
	DURING FY 2016 WESTINGHOUSE ELECTRIC	ACCOUNTS RECEIVABLE-	,	,	ACCOUNTS PAYABLE- CONSTRUCTION	1	1
	SUSPENDED THEIR PARTICIPATION IN FTZ			,,,,,,,	UNEARNED REVENUE	*	,
			•	ľ	REVOLVING LOC FACILITY		•
	NET RESTRICTED POSITION	TOTAL CURRENT ASSETS	а	311	CURRENT PORTION- LT LIABILITIES	•	ı
8	000000	RESTRICTED ASSETS			TOTAL CURRENT LIABILITIES	п	ű
		CASH AND EQUIVALENTS	49	រី	NONCURRENT LIABILITIES		
		ACCOUNTS RECEIVABLES- NET	i rul	11	NET PENSION LIABILITY OTHER LT LIABILITIES	je r	
8		TOTAL RESTRICTED ASSETS	2	21	TOTAL LIABILITIES	11	10.1
		CAPITAL ASSETS		4-20,6	DEFERRED INFLOWS OF	11	•1
\$		LAND, BUILDINGS AND	•	ı	RESOURCES PENSION	"	-11
		CONSTRUCTION IN	ı		NET POSITION		
		PROCESS (PAGES #10-#14)	•	•	NET INVESTMENT IN CAPITAL ASSETS	ı	å
20	FY 2013 FY 2014 FY 2015 FY 2016		#1	11	RESTRICTED FOR:		
		TOTAL ASSETS	켊		REVLOVING LOAN FUND HARBOR DREDGING		1 3
		DEFERRED OUTFLOWS OF RESOURCES	•	Section of the sectio	FOREIGN TRADE ZONE UNRESTRICTED	54	51
		PENSION	ı	for de	TOTAL NET POSITION	22	21

(s,000 \$)

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- HARBOR DREDGING

	1 P. M. T. T. Constitution of the state of t	The state of the s		فالوقارات والمستحد وا		
DISCUSSION AND ANALYSIS	ASSETS	NOV 30 JUI 2016 20	JUN 30 2016	LIABILITIES	NOV 30	30N 30
Control of the second of the s	CURRENT ASSETS			CURRENT LIABILITIES		
SUPPORT UNNEIMBURSED CAPITAL PROJECTS OF PERAIPS AND MAINTENANCE FOR POST	CASH AND EQUIVALENTS	12.	1	ACCOUNTS PAYABLE	252	265
OPERATIONS.	ACCO		•	ACCOUNTS PAYABLE- CONSTRUCTION	ı	9
₩.				UNEARNED REVENUE	1	,
■ FY 2012- SEABROOK / HAMPTON 200 ■ FY 2013- TURNING BASIN 128	OTHER ASSETS	•	•	REVOLVING LOC FACILITY	,	•
BRIDGE	TOTAL CURRENT ASSETS	11	11	CURRENT PORTION- LT LIABILITIES	•	•
FY 2015 GROUND TRUCK SCALE 78	RESTRICTED ASSETS			TOTAL CURRENT LIABILITIES	252	271
■ ALL OTHER 25 ■ FY 2016	CASH AND EQUIVAL FINTS	477	472	NONCURRENT LIABILITIES		
TRUCK SCALE 40	ACCOUNTS RECEIVABLES-	<u> </u>	c m	NET PENSION LIABILITY OTHER LT LIABILITIES		
2017 EENDED DY ES	NET		l			•
FINDER PILES 12 EMERG CALL BOXES 4	TOTAL RESTRICTED ASSETS	477	476	TOTAL LIABILITIES	252	27.
S NET RESTRICTED POSITION O AT JUNE 30	CAPITAL ASSETS			DEFERRED INFLOWS OF RESOURCES		
10 s)	- LAND, BUILDINGS AND EOLIPMENT	989	692	PENSION	11	ű
350	CONSTRUCTION IN PROCESS (PAGES #10-#14)		9	NET POSITION NET INVESTMENT IN CAPITAL ASSETS	989	692
		989	869	RESTRICTED FOR:		
175	TOTAL ASSETS	1,163	1,174	REVLOVING LOAN FUND HARBOR DREDGING	225	211
	DEFERRED OUTFLOWS OF RESOURCES			FOREIGN TRADE ZONE UNRESTRICTED	1 1	1 1
FY 2013 FY 2014 FY 2015 FY 2016	PENSION	ı	1	TOTAL NET POSITION	911	903

PORT AUTHORITY OF NEW HAMPSHIRE STATEMENT OF NET POSITION- REVOLVING LOAN

(\$ 000,s)

				90 1311	en de de l'année de l'	A STATE OF STREET OF STREET, AND ADDRESS OF S	had the beginning the characteristics
OIG	DISCUSSION AND ANALYSIS	ASSETS	2016	2016	LIABILITIES	NOV 30 2016	JUN 30 2016
		CURRENT ASSETS			CURRENT LIABILITIES		
• (STEADY STATE WITH NO INDICATION OF ANY FINANCIAL CHALLENGES RELATIVE	CASH AND EQUIVALENTS	1	'	ACCOUNTS PAYABLE	2	ო
	IO I HE FUND BALANCE,	ACCOUNTS RECEIVABLE-	1	•	ACCOUNTS PAYABLE- CONSTRUCTION		- 1
	CURRENT REGULATORY CLIMATE DOES HOWEVER POTENTIALLY CHALLENGE	NET			UNEARNED REVENUE	ľ	×
	THE DEMAND FOR FUTURE LOANS AND POTENTIALLY REPAYMENT OF CLIRRENT	OTHER ASSETS	ı	•	REVOLVING LOC FACILITY	r	ı
	LOANS OUTSTANDING.	TOTAL CURRENT ASSETS	11	11	CURRENT PORTION- LT LIABILITIES	1	•
		RESTRICTED ASSETS			TOTAL CURRENT LIABILITIES	71	നി
	NEI KESIKICIED POSITION		ŗ	1	NONCURRENT LIABILITIES		
	Al John Su	CASH AND EQUIVALENTS	78	78	NET PENSION LIABILITY	•	
(s,00		ACCOUNTS RECEIVABLES- NET	1,093	1,084	OTHER LT LIABILITIES	1	
0 \$		TOTAL DECTRIFTED ACCESS	,	1		11	11
)		TOTAL RESTRICTED ASSETS	1/1/1	1,162	TOTAL LIABILITIES	CI)	(n)
1,100		CAPITAL ASSETS			DEFERRED INFLOWS OF RESOURCES		
		LAND, BUILDINGS AND	•		PENSION	11	п
1.000		EQUIPMENT			NET POSITION		
		CONSTRUCTION IN PROCESS (PAGES #10-#14)	ı	•	NET INVESTMENT IN CAPITAL ASSETS	•	i
			**	п	RESTRICTED FOR:		
006	Andrew of Sound of So	TOTAL ASSETS	1,171	1,162	REVLOVING LOAN FUND HARBOR DREDGING	1,169	1,159
		DEFERRED OUTFLOWS	ાવ	* 1	FOREIGN TRADE ZONE UNRESTRICTED		, ,
		PENSION			TOTAL NET POSITION	1,169	1,159

CASH FLOW PROJECTIONS FOR THE NINE MONTH PERIOD ENDING SEPTEMBER 30, 2017

BOARD OF DIRECTOR'S MEETING JANUARY 19, 2017



CASH FLOW SUMMARY OVERVIEW (EXCLUDING DIVISION OF PORTS AND HARBORS) JANUARY 1, 2017 TO SEPTEMBER 30, 2017 PEASE DEVELOPMENT AUTHORITY

(\$,000 \$)

(\$,000 \$)	AMOUNT	OSIG	DISCUSSION
OPENING FUND BALANCE	1.725	THE DAY SHOW SHOW ITHE	TOATE THE NETS TO PERSON
SOURCES OF FUNDS		UTILIZE IT'S SHO	AT TERM LINE OF CREDIT WITH THE
TRADEPORT TENANTS	9	PITAL	INTURES.
GRANT AWARDS (SEE PAGE #8)	5.798	CURRENT SENSITIVITIES TI	
GOLF COURSE FEE AND CONCESSION REVENUES	1,280	ACCURACY OF CAPITAL TRADEPORT REVENUE	EXPENDITURE FORECAST AND STREAMS
PORTSMOUTH AIRPORT	420	4)	
SKYHAVEN AIRPORT HANGAR AND FUEL REVENUES	157	PROJECTED CA	PROJECTED CASH AND DEBT BALANCES
MUNICIPAL SERVICE FEE (COP)- NET	1.271	000'9 (5,01	UNRESTRICTED
EXTERNAL BANK WORKING CAPITAL- NET	1	\$ 500 \$)	CASH \$ 5,035
	15,826	4,000	
USES OF FUNDS		2,000	
CAPITAL EXPENDITURES- GRANT (SEE PAGE #4)	6,648	7,000	TOTAL DEBT OF \$ 349
PERSONNEL SERVICES AND BENEFITS	4,135	O O O O O O O O O O O O O O O O O O O	
OPERATING EXPENSES	965	JAN FEB MAR APR	MAY JUN JUL AUG SEP
CAPITAL EXPENDITURES- NON GRANT (SEE PAGES #5-#7)	652	UNRESTRICTED CASH	
LONG TERM DEBT RETIREMENT	116	TOTAL FUND BALANCES	BAI ANCE AT BAI ANCE AT
	12,516		12-31-2016 06-30-2016
NET CASH FLOW	3,310	PDA UNRESTRICTED	1,725 1,022
CLOSING FUND BALANCE	5,035	PDA DESIGNATED	240 12

1,034

1,965

TOTAL

STATEMENT OF CASH FLOW (EXCLUDING THE DIVISION OF PORTS AND HARBORS) JANUARY 1, 2017 TO SEPTEMBER 30, 2017 PEASE DEVELOPMENT AUTHORITY

							Sale	Contraction of the second second	Print with the print when the party of the p	SCAN PARRIET TRA
	JAN	田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田	MAR	APR	MAY	JUN	701	AUG	SEPT	TOTAL
OPENING FUND BALANCE	1,725	2,249	2,768	3.143	3,150	2,919	1,370	2,688	4,281	1,725
SOURCES OF FUNDS										
TRADEPORT TENANTS	1,075	595	615	1,075	900	615	1,080	620	625	6,900
GRANT AWARDS (SEE PAGE #8)	160	365	239	130	754	800	1,655	1,425	270	5,798
MUNICIPAL SERVICE FEE	375	250	250	375	250	250	375	250	250	2,625
GOLF COURSE	150	40	40	65	165	200	215	210	195	1,280
PORTSMOUTH AIRPORT	20	45	45	20	45	45	20	45	45	420
SKYHAVEN AIRPORT	16	16	16	17	18	18	19	18	19	157
WORKING CAPITAL RLOC- NET	J	1	1	1	1	•	ı	r	1	•
	1,826	1.311	1,205	1,712	1,832	1,928	3,394	2,568	1,404	17,180
USE OF FUNDS										
PERSONNEL SERVICES AND BENEFITS	450	460	460	455	440	465	470	470	465	4,135
CAPITAL- GRANT RELATED (SEE PAGE #4)	515	174	175	963	1,456	1,500	1,425	370	70	6,648
CAPITAL- NONGRANT (SEF PAGES #5-#7)	95	43	82	187	25	95	9	35	1	652
MUNICIPAL SERVICE FEE	21	•	1	1	1	1,312	21	•	ı	1,354
OPERATING EXPENSES	105	115	110	100	115	105	100	100	115	965
LONG TERM DEBT RETIREMENT	116	11	11	- 11	11	11	11	***	11	116
	1,302	792	830	1,705	2,063	3,477	2,076	975	650	13,870
NET CASH FLOW	524	519	375	7	(231)	(1,549)	1,318	1,593	754	3,310
CLOSING FUND BALANCE	2,249	2,768	3,143	3,150	2,919	1,370	2,688	4,281	5,035	5.035

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY

JANUARY 1, 2017 TO SEPTEMBER 30, 2017

							and and the last	NAMES OF THE PARTY	CONTRACTOR AND STATE STATE OF STATEMENTS	以此以此以此以此的 · 自然如此此时
	JAN		MAR	APR	MAY	SUN	301	AUG	SEPT	TOTAL
GRANT RETMBURSEMENT										
PORTSMOUTH AIRPORT										
AIR NATIONAL GUARD TAXIWAY ALPHA	53	10	15	200	800	800	800	220	20	3,200
TERMINAL ENHANCEMENTS- STUDY **	1	•	² 75	125	ı	1	ı	ı	•	200
TERMINAL ENHANCEMENTS **	1	•	1	175	250	200	125	,	í	750
OBSTRUCTION MITIGATION- PHASE II	20	20	20	10	9	ı	1	n •	i	26
IDENTIFICATION MANAGEMENT SYSTEM	80	80	20	m	t t	,	1	,	ı	213
RW PRELIMINARY DESIGN	ιΩ	70	•	1	,	ı	1	ı	ı	10
ASR CONSTRUCTION (SBG 1602)	15	•	,	1	ı	•	ı		ı	12
PAVEMENT AND DRAINAGE (SBG 1603)	10	ı	1	ı	1	1	1	1	1	5
BATHROOM RENOVATIONS	150	61	13	*1	11	0 1	11	"	a 1	159
	285	124	160	813	1,056	1,000	925	220	20	4,633
SKYHAVEN AIRPORT							٠			
RUNWAY CONSTRUCTION	225	20	•	1	ı	1	ı	1	1	275
TAXILANE PAVEMENT (CONSTRUCTION)	1	ı	15	150	400	200	200	150	20	1.735
TAXILANE PAVEMENTS (DESIGN)	1	1	ı	1	1	1	ŧ	1	'	
RUNWAY DESIGN	'	П	**	п	11	11		*1	11	ru
	230	23	15	150	400	200	200	150	20	2,015
	515	174	175	963	1.456	1,500	1,425	370	20	6,648

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY

JANUARY 1, 2017 TO SEPTEMBER 30, 2017 (CONTINUED):

	JAN		MAR	APR	MAY	NOC	301	AUG	SEPT	TOTAL
NONGRANT REYMBURSEMENT										
TRADEPORT										
WATER TOWER LOGO	r	33	1	ı		ı	•	•	t	33
OIL WATER SEPARATOR CLEANING	35	•	•	ı	1	•	1	t	ı	32
DRAINAGE DITCHES	10	*	•	•	•	1	1	e		10
SURFACE TRANSPORTATION PLAN	ž	10	3	1	1	•	•	1	1	10
	45	<u>43</u>	**	11	11	%1	п	31	11	88

9

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) JANUARY 1, 2017 TO SEPTEMBER 30, 2017 (CONTINUED): PEASE DEVELOPMENT AUTHORITY

(\$ 000,8)

	JAN		MAR	APR	MAY	NA	301	AUG	SEPT	TOTAL
NONGRANT REIMBURSEMENT										
SKYHAVEN AIRPORT										
RE-ROOF TERMINAL BUILDING **	r)	н	+1	п	н	11	11	25	11	25
ADMINISTRATION										
COMPUTERS / PRINTERS / SOFTWARE / SERVERS / TELECOMMUNICATIONS **	roj	п	11	п	11	N	u		***	<u>10</u>
GOLF COURSE										
DEBRIS BLOWER **	1		,	œ	•	ar	•	ı	•	00
GREENS ROLLER **	•	K S	•	15	•	1	1	1	•	15
BLUE COURSE BRIDGES **	ı	ı	1	,		ı	10	ı	r	10
CLUBHOUSE EQUIPMENT **	•	1	,	ī	٠		20	•	1	20
ROUGH MOWER **	ı		ı	29	•	•	•	ı	,	29
COURSE IRRIGATION ALTERNATIVES **	1	ı		2	7	Ü	ı	1	•	4
	п	11	11	23	2	i I	09	п	11	154

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY

JANUARY 1, 2017 TO SEPTEMBER 30, 2017 (CONTINUED):

	JAN	凹	MAR	APR	MAY	NOI	TĀ.	AUG	SEPT	TOTAL
NONGRANT REIMBURSEMENT (CONTINUED):										
PORTSMOUTH AIRPORT										
AIRFIELD RUNWAY RELAMPING (LED)	15	r	,	1	ı	1	ı	•	1	7.
ROOF REPLACEMENT TERMINAL BUILDING	30	1	š	ı	,	٠	E	•	'	2 8
REROOFING OF HUT # 7 AND #8 **	J	ā	20	1	79	,	1	•	.1	S 5
NORTH WEATHER STATION GENERATOR **	1	ı	35	1	1	,	,	ı	•	, K
PARKING LOT POLES- SIGNAGE **	•	1	•	10	•	•	1	1	1	10
TERMINAL CARPET REPLACEMENT **	11	*1	t)	н	11	25	чŰ	1.1	-11	25
	\$	1)	82	10	П	25	*1	"	11	165
MAINTENANCE										
HVAC SYSTEM UPGRADE- 7 LEE STREET **	£	1	ı	35	1	1		1		86 20
TERMINAL RTU **	1	j	į	20	20	1	,	1	ı	100
75 ROCHESTER- FIRE ALARM **	1	•	1	1	•	1	•	10	٠	10
VEHICLE FLEET REPLACEMENT **	11	ιĚ	н	п	11	<u>65</u>	ñ	"1	11	8
	11	a I	11	200	20	65	11	OT	п	210
TOTAL NONGRANT	55	54	8	187	22	95	09	35	11	652

RECEIPT GRANT AWARDS (EXCLUDING THE DIVISION OF PORTS AND HARBORS) JANUARY 1, 2017 TO SEPTEMBER 30, 2017 PEASE DEVELOPMENT AUTHORITY

	JAN	FEB	MAR	APR	MAY	N)		AUG	SEPT	TOTAL
PORTSMOUTH AIRPORT										
AIR NATIONAL GUARD TAXIWAY ALPHA	•	1	25	ı	202	800	800	800	270	3,200
TERMINAL ENHANCEMENTS	•	91	•	1	1	å	•	200	1	200
OBSTRUCTION MITIGATION- PHASE II	•	20	ı	•	40	Ē	1	•	•	06
IDENTIFICATION MANAGEMENT SYSTEM	1	100	•	1	10	ı	ı	t	1	110
RW PRELIMINARY DESIGN	ŧ	•	6	•	თ	,	r	ı	1	18
ASR CONSTRUCTION (SBG 1602)	ı	r	r	20	•	1	1	٠	٠	20
PAVEMENT AND DRAINAGE (SBG 1603)	•	20	•	•	1	ı	•	ı		50
BATHROOM RENOVATIONS	1	190	1	110	ı	•		1	1	300
SKYHAVEN AIRPORT										
RUNWAY CONSTRUCTION	ı	1	200	ι	•		1	1	1	200
TAXILANE PAVEMENT- CONSTRUCTION	160	į	•	ı	190	ī	855	125	•	1,330
TAXILANE PAVEMENT- DESIGN	•	Ŋ	•	•	ı	ľ	•	ı	1	LO
RUNWAY DESIGN	•	ı	Ŋ	1	e	•	1	ı	1	rv
TOTAL GRANT	160	365	239	130	754	000	1,655	1,425	270	5,798

PEASE DEVELOPMENT AUTHORITY CREDIT FACTLITIES AND OUTSTANDING DEBT ANALYSIS

2016		2012			
AUG SEP OCT NOV DEC	JUN JUL	MAR APR MAY	0.25 JAN FEB		
000		d	0.35	DOES NOT CARRY THE STATE	OTHER
00			0.45		
			0.65	NO MINIMIM	MINIMUM SIZE OF DRAWDOWN
			25 0.85 0.75	+ 250 BASIS POINTS	
			0.95	ONE MONTH FHLB (CLASSIC)	INTEREST RATE
TRENDING THE ONE MONTH FHLB (BOSTON) INTEREST RATE	ONTH FHLB (BOS	ING THE ONE M	TREND	WORKING CAPITAL	
				TO PROVIDE	PURPOSE
	4.50	4.50	WEIGHTED AVERAGE	12-31-2017	TERM DATE
	465	465			
12-31-2020 4.50	465	465	CITY OF PORTSMOUTH	03-10-2011	EFFECTIVE DATE
12-31-2017 VARIABLE		E	THE PROVIDENT BANK (RLOC)	5,000	AMOUNT AVAILABLE
MATURITY INTEREST DATE RATE %	BALANCE AT 06-30-2016	BALANCE AT 12-31-2016	OUTSTANDING DEBT ANALYSIS	THE PROVIDENT BANK (RLOC) 5,000	AMOUNT OF ORIGINAL CREDIT FACILITY

CASH FLOW SUMMARY OVERVIEW (EXCLUDING RESTRICTED FUNDS) DIVISION OF PORTS AND HARBORS

JANUARY 1, 2017 TO NOVEMBER 30, 2017

(\$,000 \$)

(\$,000 \$)	AMOUNT			NO IS	
OPENING FUND BALANCE	405	×	CURRENT SENSITIVITIES TOWARD FUTURE PROJECTI INCLUDE 1) ACCURACY OF CAPITAL EXPENDITURE FC 2) WORKERS COMPENSATION CLAIMS AND OB 1 FCAL	TOWARD FUTURE PROJECTIONS - CAPITAL EXPENDITURE FORECAST, TON CLAIMS AND OB 1 FEAT	DJECTIONS RE FORECAST, FEAL
SOURCES OF FUNDS			SETTLEMENTS, 3) FUEL CONSUMPTION AND 4) CONTINUED CONTAINMENT OF EMPLOYER	3) FUEL CONSUMPTION AND CONTAINMENT OF EMPLOYEE OVERTIME.	VERTIME.
FACILITY RENTALS	486	3.	LEASE AGREEMENT WITH STA	ATE OF MAINE DEP	ARTMENT OF
MOORING FEES	325		TRANSPORTATION EXPIRES DECEMBER 31, 2017.	DECEMBER 31, 20	17.
REGISTRATIONS / WHARFAGE	200		\$ 252 LOAN AMORTIZATION PERIOD AND INTEREST RATE ASSOCIATED WITH HB 25-FN-A (PISCATAOLIA RIVER TIRNING	PERIOD AND INTER-A (PISCATAOUA R	REST RATE
FUEL SALES	235		BASIN), HAS YET TO BE DETE	RMINED.	
PARKING FEES AND CONCESSIONS	189		PROJECTED UNRESTRICTED CASH BALANCES	RICTED CASH BALA	INCES
	1,435	, (\$,0	4		
		8 00 \$)			
USES OF FUNDS		200			
PERSONNEL SERVICES AND BENEFITS	821	400			
OPERATING EXPENSES	410	300			,
FUEL PROCUREMENT	217		JAN FEB MAR APR MAY	JUN JUL	AUG SEP
CAPITAL EXPENDITURES	30		TOTAL FIND BALANCES	DAI ANCE AT	
ALL OTHER	•			12-31-2016	06-30-2016
	1,478		UNRESTRICTED FUNDS	405	089
NET CASH FLOW	(43)		HARBOR DREDGING	491	473
CLOSING FUND BALANCE	362		FOREIGN TRADE ZONE	46	46
			REVOLVING LOAN FUND	06	78

1,277

STATEMENT OF CASH FLOW- UNRESTRICTED FUNDS JANUARY 1, 2017 TO SEPTEMBER 30, 2017 **DIVISION OF PORTS AND HARBORS**

								7.55	计算 上上面 1989	
	JAN	田田	MAR	APR	MAY	NOC	河	AUG	SEPT	TOTAL
OPENING FUND BALANCE	405	437	622	542	551	24	446	455	471	405
SOURCES OF FUNDS										
FACILITY RENTALS	23	23	ጃ	52	72	72	52	55	55	486
CONCESSION REVENUES	•	1	•	2	ო	2	က	4	1	14
MOORING FEES	65	200	99	٠	1	,	ı	1	1	325
REGISTRATIONS / WHARFAGE	20	40	15	20	10	12	15	20	15	200
PARKING FEES	1	1	٠	10	15	32	35	45	35	175
FUEL SALES	20	20	25	30	30	30	30	25	25	235
	158	313	154	146	112	136	137	149	130	1,435
USE OF FUNDS										
PERSONNEL SERVICES AND BENEFITS	47	48	165	48	49	170	25	59	180	821
BUILDINGS AND FACILITIES	18	10	15	20	10	10	10	15	10	118
GENERAL AND ADMINISTRATIVE	10	11	6	12	6	11	10	11	12	95
UTILITIES	22	25	22	19	14	15	15	15	15	162
PROFESSIONAL SERVICES	,	15	ı	ı	10	ı	ı	10	1	35
FUEL PROCUREMENT	19	19	23	78	27	28	28	23	22	217
CAPITAL EXPENDITURES AND OTHER	10	•	•	10	1	•	10	•	ı	30
	<u>126</u>	128	234	137	119	234	128	133	239	1,478
NET CASH FLOW	32	185	(80)	6	3	(86)	6	16	(109)	(43)
CLOSING FUND BALANCE	437	622	542	251	244	446	455	47.1	362	362

STATEMENT OF CASH FLOW- HARBOR DREDGING FUND JANUARY 1, 2017 TO SEPTEMBER 30, 2017 **DIVISION OF PORTS AND HARBORS**

(\$,000 \$)

						œ				
	JAN		MAR	APR	MAY	NUC	JUL.	AUG	SEPT	TOTAL
OPENING FUND BALANCE	491	499	496	503	511	478	442	450	417	491
SOURCES OF FUNDS										
PIER USAGE FEES	9	Ŋ	9	9	4	5	ιυ	က	ო	43
REGISTRATIONS		**1	-	7	1	-	2	↔	2	12
FUEL FLOWAGE FEES	2	ო	2	7	7	7	2	m	က	77
	Ø	61	OI	10	7	00	ଠା	7	∞	26
USE OF FUNDS										
PERSONNEL SERVICES AND BENEFITS	ī	٠	•	1	Ð	•	i	ı	ľ	í
BUILDINGS AND FACILITIES	Ţ	•	IT	7	ı	•	H	1	•	4
GENERAL AND ADMINISTRATIVE	1	7	•	Ī		2	ı	ı	ı	4
UTILITIES	1	•	1	1	ı	,	1	ı	ı	
PROFESSIONAL SERVICES	1	r	7	1	1	2	(I	1	2	6
ALL OTHER	1	10	1	ŧ	4	40	•	40	09	190
	⊣i	12	7	7	윙	41	←-i j	8	62	204
NET CASH FLOW	œ	(3)	7	ω	(33)	(36)	ω	(33)	(54)	(128)
CLOSING FUND BALANCE	499	496	203	511	478	442	450	417	363	363

STATEMENT OF CASH FLOW- FOREIGN TRADE ZONE JANUARY 1, 2017 TO SEPTEMBER 30, 2017 **DIVISION OF PORTS AND HARBORS**

(\$,000 \$)

	JAN		MAR	APR	MAY	NOT	701	AUG	SEPT	TOTAL
OPENING FUND BALANCE	46	41	4	4	84	8	%	9	9	46
SOURCES OF FUNDS										
FACILITY RENTALS	E	1	5	1	1	ı	,	S##	ŗ	ıo
ALL OTHER	1	1	1	•	ı	•		31	1	•
USE OF FUNDS	**	П	N	11	11	11	ìı	П	11	W
PERSONNEL SERVICES AND BENEFITS	1	ı	ı	ı	1	•	8	•	•	ı
BUILDINGS AND FACILITIES	•	•	ı	1	r	1	1	,	1	1
GENERAL AND ADMINISTRATIVE	2	•	1	~ 1	٠	1	2	1		i id
UTILITIES	1	•	í	•	1	1	•	•	ı	, ,
PROFESSIONAL SERVICES	ı	•	1	1	•	1	1	,	•	i
ALL OTHER	•	1	1	ı		(1)	1	ı	ı	
w.	7	11	11	- -1	п	11	2	11	11	IOI
NET CASH FLOW	(2)	•	ru	(£)	ı	ı	(2)	•		
CLOSING FUND BALANCE	44	4	45	48	8	48	46	46	94	46

STATEMENT OF CASH FLOW- REVOLVING LOAN JANUARY 1, 2017 TO SEPTEMBER 30, 2017 **DIVISION OF PORTS AND HARBORS**

(\$,000 \$)

							貞	0 K-10" +		
	JAN	99	MAR	APR	MAY	JUN	<u>1</u> 01	AUG	SEPT	TOTAL
OPENING FUND BALANCE	06	104	117	131	e e	40	2	8	95	06
SOURCES OF FUNDS										
LOAN REPAYMENTS	12	12	12	12	13	13	13	13	13	113
INTEREST INCOME-LOANS	4	4	4	4	4	Ŋ	75	Ŋ	73	40
INTEREST INCOME- FUND BALANCE	ᆏ	1	1	1	-	•		1	H	m
SEQUESTERED FUNDS	"1	11	11	п	11	ń	•1	11	н	il
	17	16	16	<u>16</u>	81	18	18	8	ฤ	156
USE OF FUNDS										
NEW LOANS ISSUED	ı	•	•	112	,	ı	•	1		112
PERSONNEL SERVICES AND BENEFITS	1		(00)	1		1	٠	,	1	3
BUILDINGS AND FACILITIES	•	•	•	٠	*	•	•	•	•	ж
GENERAL AND ADMINISTRATIVE	•	•	•	1	ı	•	,	'	1	S 28
UTILITIES	1		1	٠		1	٠	1	ı	,
PROFESSIONAL SERVICES	ო	ന	7	2	m	7	2	m	2	22
ALL OTHER	1	•	t	٠	1	1	1	٠	F	'
	M	മ്പ	2	114	ന്വ	7	2	M	7	134
NET CASH FLOW	14	13	14	(86)	15	16	16	15	17	22
CLOSING FUND BALANCE	104	117	131	33	48	29	8	95	112	112



MOTION

Director Preston:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to execute a Right of Entry with In Control Family Foundation, Inc. from January 1, 2017 through December 31, 2017, for the purpose of conducting closed course, hands—on crash prevention training on a portion of the North Apron, subject to FAA approval of the non-aviation use of the North Apron; and substantially on similar terms and conditions set forth in the draft Right of Entry dated January 20, 2017 attached hereto.

Note: Roll call vote required

N:\RESOLVES\InControl0117.docx



Filed as a non-profit 501(c)(3) 188 Main Street – Suite 202 Wilmington, MA 01887

> 978.658-4144 Fax 978.388.8443 www.DriveInControl.org

November 17, 2016

Marie S. Aleksy
Pease Development Authority
55 International Drive
Portsmouth, NH 03801

Dear Marie:

Per your request, I am writing to request approval for In Control to receive a one year Right of Entry to perform training at your facility for 2017. We have already been contacted by two insurance carriers (Hanover and Safety Insurance) about spring classes at Pease, so we're anxious to try to get some excitement around those visits this winter. Additionally a one year approval timeline would make attracting financial support to promote the program to teens and families much easier. We would not expect to have significantly more visits and would plan to work directly with airport management for prior approval well before each visit (as we do now)

In Control offers the nation's first state certified crash prevention training program graduating ever 30,000 students with skills that will likely save their life someday. Car crashes are generally the #1 killer for people under age 45 and the statistics for teens are frightening. This program has been shown to drastically reduce crashes in drivers of all ages and receives countless praise from attendees, civic organizations, etc.

In Control has been recognized as a 501(c)(3) non-profit and works with a variety of partners to introduce our training to teens and their families across New England. The Exeter Area New Car Dealers have been kind enough to introduce us to your area and have offered subsidies to encourage teens to frain with us.

If you have any specific concerns or questions, please do not hesitate to call or write. Thank you again for your time and support!

Sincerely

Dan Strollo

President/Executive Director Dan@DrivelnControl.org (617) 826-9805 mobile



The Problem:

Motor vehicle crashes are the number one cause of death among young drivers and their passengers. More teens and young adults die in violent auto collisions each year in the United States than the number two through five causes of death combined. In terms of lowest number of fatalities from motor vehicle crashes per capita, the U.S.A. typically ranks 40th in the world. Countries that lead the world in safe driving require crash prevention training.

Our Mission:

To drastically reduce automobile crashes, fatalities and injuries.

Our Solution:

In Control provides a hands-on, high speed, learning experience where drivers are put through real world, emergency situations on a closed course. Our program is modeled upon the driver training that is required in the countries with the safest driving records. Trainees develop skills and build instinctual reactions to make the right decisions in high speed collision avoidance situations.

The In Control Difference:

In Control provides an active solution. We engage the community to keep safe driving awareness front & center and we get new drivers behind the wheel. Our Crash Prevention Training is the first state certified program of this kind in the United States. The results speak for themselves: our program has reduced crash rates in new drivers by 70%.

Our Commitment:

In Control is committed to saving lives by providing crash prevention training to all young drivers throughout New England and eventually beyond. We invest in community engagement efforts to educate parents and drivers of all ages about the dangers of driving and resources available to them. Long term, we believe this approach will influence the general public and legislators with the ambition that crash prevention training will be added to the Junior Operators Licenses.

What We've Accomplished In Control has trained over 30,000 drivers; saving the lives of passengers and drivers who how how to react in einergency situations. We constantly receive testimornals from course, the graduates and parents about clashes that have near avoided as a result of salls developed in object and have been accounted as a result of salls developed in object and have been accounted by the control works with the insurance industry, taw entorsement, obtains and particles.

wividuals to engage the community and to

Our History and How We Are Funded: In Control was founded in 2003 and is now the In Sant of Family Roundation, a 501(c)(3) non-profit organization. In 2014, we were monored as a compresit excellence Award finalist by the Massachusetts Nonprofit Network. In 2015/16 we were privileged to be awarded over \$150k in grants from The Massachusetts Executive Office of Public Safety & Security. We receive funding from training participants, private donors, public and private grants as well as collected sponsors, who are inspired by our mission to save lives and reduce injuries due to inotor vehicle crashes

Learn More

To learn more about us visit www.DriveInControl org or call (978)712-8350

HANDS-ON



EXPERIENTIAL LEARNING

EE . DOOVEN DECITITE . COST EFFECTIVE . FILE



January 20, 2017

Dan Strollo, President
The In Control Family Foundation, Inc.
188 Main Street, Suite 202
Wilmington, MA 01887

Re: Right of Entry for Use of North Apron

Pease International Tradeport, Portsmouth, NH

Dear Mr. Strollo:

This Right of Entry will authorize The In Control Family Foundation, Inc. ("In Control") and/or any agents or contractors to enter upon a portion of the above referenced Premises (see Exhibit A) effective from the date of FAA approval (see Paragraph 12 below) through December 31, 2017, for the purpose of conducting, at its sole risk, closed course, hands-on crash prevention training and for no other use without the express written consent of the Pease Development Authority ("PDA"). The use, occupation and maintenance of the Premises shall be: (a) without cost or expense to the PDA; (b) subject to the general supervision and approval of the PDA; and (c) subject to such rules and regulations as the PDA may prescribe from time to time. This Right of Entry shall terminate at midnight on December 31, 2017

- 1. In Control understands and acknowledges that this Right of Entry; (a) allows only temporary use of the facilities; (b) is granted on a non-exclusive basis; and (c) may be revoked at will by PDA or terminated at will and that PDA need not state a reason for any such revocation or termination. The use of the Premises shall be orderly and efficient, shall not constitute a nuisance and shall not cause disruption to other Airport activities.
- 2. In Control's agreement herein that any use of the Premises is at its sole risk and that its signature below constitutes its agreement to assume full responsibility for any and all risk of loss or damage to property and injury or death to persons by reason of or incident to its entry or the entry by any of its employees, agents or contractors upon the premises and/or the exercise of any of the authorities granted herein. In Control expressly waives all claims against the PDA for any such loss, damage, personal injury or death caused by or occurring as a consequence of In Control's use of the Premises or the conduct of activities or the performance of responsibilities under this authorization. In Control further agrees to indemnify, save, hold harmless, and defend the PDA, its officers, board members, agents and employees, from and against all suits, claims, demands or actions, liabilities, judgements, costs and attorney's fees arising out of In Control's use of the Premises or any activities conducted or undertaken in connection with or pursuant to this authorization.
- 3. PDA shall not be responsible for damages to property or injuries to persons which may arise from or be attributable or incident to the condition or state or repair of the Premises, or the use and occupation thereof, or for damages to the property or injuries to the person of In Control's officers, agents, servants or employees, or others who may be on the Premises at their invitation or the invitation of any one of them.

Dan Strollo, President The In Control Family Foundation January 20, 2017 Page 2

4. In Control and any agent or contractor of In Control providing PDA with satisfactory evidence of comprehensive general liability insurance to a limit of not less than Two Million Dollars (\$2,000,000), naming the PDA as additional insured. In Control and any agent or contractor of In Control providing PDA with satisfactory evidence of automobile liability insurance coverage in the amount of \$1,000,000.00 and workers' compensation coverage to statutory limits.

Each such policy or certificate therefor issued by the insurer shall contain (i) a provision that no act or omission of any employee, officer or agent of In Control which would otherwise result in forfeiture or reduction of the insurance therein provided shall affect or limit the obligation of the insurance company to pay the amount of any loss sustained, (ii) an agreement by the insurer that such policy shall not be canceled without at least thirty (30) days prior written notice by registered mail to PDA, (iii) provide that the insurer shall have no right of subrogation against the PDA and (iv) a provision that any liability insurance coverage required to be carried shall be primary and non-contributing with respect to any insurance carried by PDA.

- 5. In Control understands and acknowledges that for each specific period of use requested during the Term, In Control shall coordinate with and shall obtain prior approval from the PDA Airport Management Department for use of the Premises. Authorization for use of the Premises shall be granted on a "first come first served" basis to equal priority users. PDA reserves the right to schedule use of the Premises for high priority users whenever necessary.
- 6. In Control understands and agrees that it will not enter the premises or conduct crash prevention training during the Term of this Right of Entry without the express prior approval of PDA.
- 7. In Control covenants and agrees that at no time during the use of the North Apron shall any testing be performed within 200 feet of the area utilized by the National Guard.
- 8. In Control agrees to pay PDA a user's fee in the amount of One Hundred Ninety-One and 78/100 Dollars (\$191.78) per day for each day the premises are used for crash prevention training. On the first day of each month during the term of this Right of Entry, PDA will bill In Control for the user's fee incurred during the previous month.
- 9. In Control hereby acknowledges that vehicles will enter and exit the premises through Gate 12. Access to Gate 12 must be arranged in advance through the PDA Airport Operations Department (603) 433-6536.
- 10. In Control agrees that during each training period, the training area shall be designated by the placement of orange traffic cones around the perimeter of the training area. Except during the training sessions, In Control hereby acknowledges and agrees for itself, and its agents shall observe the 15 MPH speed limit, and access to and from the training session shall be made in vehicles which are lighted and marked as required in the sole discretion of the PDA Airport Operations Manager.
- 11. In Control acknowledges and agrees that it will be responsible for snow removal that is needed for its operations. Snow removal operations must meet the requirements of PDA Airport Operations and will not impede aircraft operations or the operations of other airfield tenants. In Control acknowledges that because there is no stormwater discharge permit in the Right of Entry Area, no deicing chemicals or salt will be used or permitted on the Airport Operations Area ("AOA"). In Control further acknowledges that if sand is needed, In Control shall make arrangements with the PDA Maintenance

Dan Strollo, President The In Control Family Foundation January 20, 2017 Page 3

Division for the purchase of FAA-grade sand. Only FAA-grade sand supplied by the PDA Maintenance Division will be permitted to be used.

- 12. This Right of Entry is subject to the receipt of a written FAA Determination that the project: a) poses no hazard to air navigation and b) is determined to be compliant with the airports federal obligations and assurances. This determination requires the applicant to file FAA Form 7460-1 "Notice of Proposed Construction or Alteration" with the FAA at least 45 days prior to the proposed project start date.
- 13. The North Apron is part of the Airport Security Identification Display Area ("SIDA"). Designated representatives of the In Control will be required to obtain security badges and qualify as escorts in order for representatives, employees and agents of the In Control to gain access to and remain on the North Apron. While in the SIDA, escort procedures per the requirements of the Pease International Airport Security Program must be met. Prior to accessing the North Apron, all persons providing SIDA escort must undergo verification of their criminal history for the past ten (10) years, attend a training class that is offered no more than once every two weeks and pay any applicable fees. Information regarding escort requirements can be obtained by calling the Airport Operations Department at (603) 433-6536, Monday through Friday, 8:00 a.m. to 5:00 p.m. No representative, employee or agent of the In Control will be allowed in the SIDA without escorts meeting the requirements of the Pease International Airport Security Program

Please indicate by your signature or the signature of a duly authorized representative, the consent of the In Control to the terms of this Right of Entry and return the same to me before testing begins.

Sincerely,

David R. Mullen
Executive Director

Agre	ed and accepted this	day of	 , 2017
The I	n Control Family Four	dation, Inc.	
By: _	Duly Authorized	·	
cc:	Andrew Pomeroy, A Mark H. Gardner, I		_

P:\ROE\In Control\InControlCrashROE2017.docx

EXHIBIT "A" PREMISES



MEMORANDUM

To: Pease Development Authority Board of Directors

From: David R. Mullen, Executive Director

Date: January 19, 2017

Re: Sublease between Pioneer Aviation LLC and Imagic, Inc.

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between Pioneer Aviation LLC ("Pioneer") and Imagic, Inc. for 5,320 square feet located at 125 Aviation Avenue, The Pioneer/ Imagic, Inc. lease is for a base term of five (5) years effective December 1, 2016. Imagic, Inc., a software developer, will use the premises for general offices.

The Delegation to Executive Director: Consent, Approval of Subleases provides that:

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible.

Conditions one through three have been met. As to condition four, PDA relies on Pioneer's continued primary liability for payment of rent and other obligations pursuant to the PDA/Pioneer Sublease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\PIONEER\125 Aviation\Board\BoardmemImagic0117.docx



MOTION

Director Loughlin:

The Pease Development Authority Board of Directors authorizes the Executive Director to execute such document necessary and desirable to grant an option to Two International Group, LLC ("TIG") for the 11 acre parcel located at 100 New Hampshire Avenue, for a period of six (6) months at a fee of \$12,100.00; with one (1) six (6) month option to extend at a fee of \$24,200.00 exercisable by mutual agreement of the parties; all on substantially the same terms and conditions set forth in the Option Agreement and Term Sheet attached hereto.

N:\RESOLVES\TwoIntlOption100NH0117.docx

OPTION AGREEMENT AND TERM SHEET

	Of HOIVIGINEERIE IN THE PROPERTY SHEET										
OPTION	NOR: Pease Development Authority ("PDA" or "Lessor")										
OPTION	NEE: Two International Group, LLC ("Client" or "Lessee")										
PREMIS	SES: 100 New Hampshire Avenue, Pease International Tradeport										
DATE:	, 201										
	This Option Agreement and Term Sheet (the "Agreement"), when executed, shall be effective, 2017										
(formerl	WHEREAS, PDA is the owner of certain property located at 100 New Hampshire Avenue y known as 80 Rochester Avenue) Pease International Tradeport, Portsmouth, NH (the es" or "Property"); and										
to lease Agreeme	VHEREAS, PDA and CLIENT desire to enter into this Agreement to grant Client an option the Property from PDA pursuant to the option terms and conditions set forth in this ent. PDA and CLIENT are each sometimes referred to in this Agreement as a "Party" and times collectively referred to as the "Parties".										
containe hereby a	NOW, THEREFORE, for and in consideration of the mutual covenants and agreements contained herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged and confessed by the parties hereto, the PDA and Client hereby agree to the option terms and conditions as follows:										
1. <u>C</u>	Option and Option Area										
lease the 11+/- ac Exhibit "(6) mont	ollowing execution of this Agreement, Client shall have an exclusive right and option to land (the "Option") described generally as 100 New Hampshire Avenue and consisting of res as more particularly shown on the plan attached hereto and incorporated herein as A" (the "Option Area"), for general office use. The "Option Period" shall be a period of six hs beginning the effective date first above written, for which Client shall pay PDA an option 12,100.00 (the "Option Payment").										
2. <u>C</u>	Option Payment(s)										
	the first Option Payment in the amount of \$12,100.00 for the first Option Period shall be due ble upon execution of this Agreement.										
Option P	t least () days prior to the expiration of the Option Period, but not later than, 201, Client shall provide written notice to PDA of its request to extend the eriod for one additional six (6) month period (the "Option Extension Period"). Said notice accompanied by payment of an Option Payment to PDA of \$24,200.00 for the Option										

Extension Period.

Client acknowledges that any extension of the Option Period shall require consent of the PDA Board of Directors and be further subject to the Client demonstrating to PDA that it has made substantial progress with respect to the development of the parcel. In the event the PDA Board of Directors does not consent to the Option Extension Period, the additional Option Payment for said Option Extension Period shall be returned to Client and the Option Period shall be deemed to have terminated on ______, 201____.

3. Exercise of Option

The Option may be exercised by Client at any time prior to the expiration of the Option Period by providing written notice (the "Option Exercise Notice") of such exercise to PDA prior to the expiration of the Option Period.

Upon the valid exercise of the Option, Client and PDA shall negotiate a Lease Agreement (the "Lease") for the Option Area on terms and conditions mutually agreeable to the parties at an initial base rent of \$16,500 per acre per year. The Lease shall be subject to Client's obligation to (i) obtain all necessary governmental approvals, including approval of the PDA Board of Directors, as may be required in connection with its exercise of the Option; (ii) an initial base term of not more than 40 years; (iii) an initial base rent of \$16,500 per acre per year and subject to annual escalation as such escalation shall be set forth in the Lease; (iv) payment of a municipal services fee in accordance with the provisions of RSA 12-G:14; and (v) shall be subject and subordinate to the Federal Grant Assurances to which PDA is subject.

Except as otherwise specifically agreed in writing by the Parties, if a Lease has not been executed or if all necessary governmental approvals required to commence construction on the Option Area, as contemplated by Client, have not been obtained within one hundred eighty (180) days of the Option Exercise Notice, Client shall have no further rights to the Option Area and the property shall revert to PDA.

4. Access to Option Area

PDA agrees to permit Client or its representative to undertake such reasonable environmental and/or geotechnical investigations of the Option Area as Client shall request in writing to PDA, provided that such rights may be exercised only: (i) during the time that this Agreement has not terminated; and (ii) subject to the execution of a right of entry setting forth the specific rights and obligations of the Parties and the provision of required insurance to protect the interests of PDA.

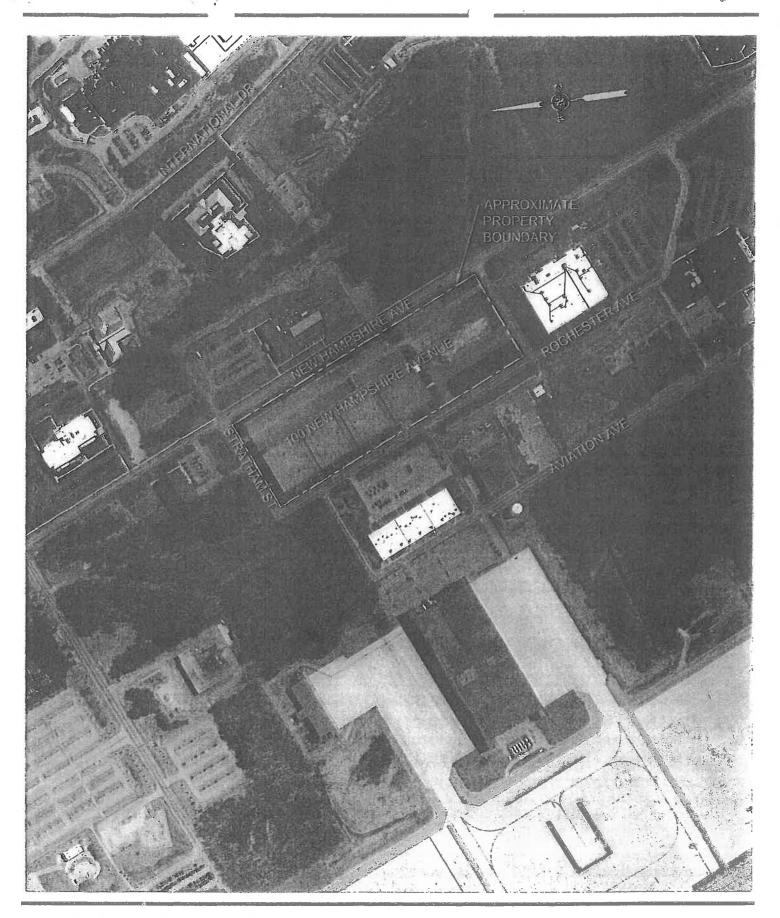
5. <u>Termination of Option</u>

Notwithstanding any other provision of this Agreement, and in addition to the termination provisions provided herein, the Option shall terminate automatically on the failure to extend the Option Period for a successive six (6) month period.

Upon expiration or termination of the Option without exercise of the Option Exercise Notice, Client shall have no further right to the Option Area and it shall revert to PDA.

EXECUTION		
IN WITNESS W of the day of	HEREOF, Lessor and Client have executed th	nis Agreement effective as
	PEASE DEVELOPMENT AUTHORIT	Y
	Ву:	
	Its: Executive Director	
	TWO INTERNATIONAL GROUP, LL	C
	By:	
	Its:	

EXHIBIT A OPTION AREA



100 NEW HAMPSHIRE AVE SITE PLAN

DESIGNED BY: MRM

DATE: 6/1/15

SCALE: 1"=400'





MOTION

Director Lamson:

The Pease Development Authority Board of Directors hereby approves of the proposed sign for Wentworth - Douglass Hospital at 73 Corporate Drive; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated January 11, 2017 attached hereto.

Note: Roll Call Vote required

N:\RESOLVES\SignsWDouglass0117.docx



MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Maria J. Stowell, P.E., Engineering Manager

Date:

January 11, 2017

Subject:

Sign Approval Request for Wentworth-Douglass at 73 Corporate Drive

Wentworth-Douglass is seeking approval to place additional signage on their lot located at 73 Corporate Drive. As shown on the attached drawings, three new signs are being proposed and one existing sign will be updated. Specifically, Wentworth-Douglass is proposing:

- 1. the installation of a new sign measuring 1' 8.75" x 17' 9.25" or 30.7 square feet. It will not be illuminated and will be placed on the west side of the building facing NE Rehab Hospital.
- 2. the installation of two new wayfinding signs along their driveway north of NE Rehab Hospital to help direct customers down the long drive to their facility. Each sign is 5 square feet for a total of 10 square feet
- 3. to update their existing free standing sign along Corporate Drive. They are proposing to add text that describes the services provided at their facility. This additional signage measures 1' 9" x 9' 10" or 17.2 square feet.

There currently exists two other signs on site that total 113.9 square feet. Together with the newly proposed signage, Wentworth-Douglass will have 171.8 square feet of signage on their lot which is below the 200 square foot maximum.

As proposed, these signs meets the dimensional requirements and all other conditions of the PDA Land Use Controls.

At this month's meeting, please ask the Board to approve the new signage as proposed.

N:\ENGINEER\Board Memos\2017\Wentworth Douglas Signs.docx

RETURNS: Black Actyric. ITRIMCAP: N/A BACKS: RACEWAY: Blidg Color: CODE OF WORK	FACES: Black Acrylic	3630-36 Blue
ITRIMCAP: N/A BACKS: RACEWAY: Bidg Color: SCORE OF IVOIN	RETURNS: Black Acrylic	
Bldg Color: Store Grivork	TRIMCAP: N/A	
RACEWAY: Bidg Colors Score Of WORK	BACKS:	
Bidg Colort Score of Work	RACEWAY:	
SEOPE DE MONK	Bldg Color:	
	500FE 0F (\0)000	

B-16-12-01305 SHEEF: 1.0

ITEM.A. FCO LETTERS OVER ENTERANCE.
SCALE: 102"=1"0"

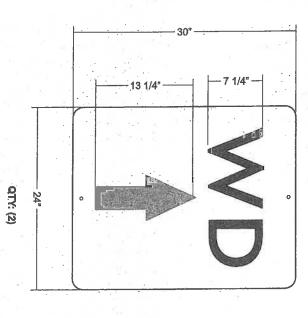


FC	THREADED STUD
SECTION DETAIL 3/4"-1"	FASCIA
[
	"FLUSH LOOK" SPACERS NEED FOR VERTICAL DÉTAILS

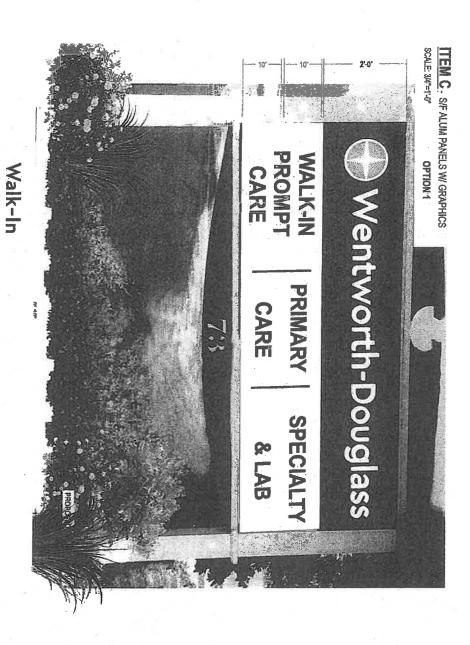
after not to Consider how County of the		decrical work by: UBarlo □Others	Photos of Existing Breaker: Yes No	Service Switch Location: On Sign On Pole	Service Type: Overhead Underground	BMS Sig Prov By	□ BMS/EMS □ Time Clock Req. □ Photo Eye Req.	Breaker Box C At Sign Building	vollage - costing: Keq: DNA						
III STELLE WITH THE	Production:	Sales:	Estimating	Engineering:	Design:	PROJECT AP	Landlord:	Client:	Burger Spirite pours Assessment #4	Location; 73 Corpo	Job Name: Wentwo	Letters/PS	Footage	Rows	
Calle: ID C- C-U		Date: Fle Name: Wortworth-D	Date	Date:	Date: Transferond in the recording	BHOW THE BUSINESS OF THE BE	Date:	Sales Repr. A	Drawn By: N	Location: 73 Corporate Dr. Portsmouth, NH 03801-2847	Job Name: Wentworth-Douglass Hospital Primary Care at				

Letters/PS	Footage	Rows	Letter	TOTAL FOOTAGE/POWER SUPPLY:	P.S. MFG: WATTS:	LED MFG: KELVIN:	Whip Length: 14' - 18ga, LED Cable with UL	ubber Gromm	RACEWAY MFG: PART#:	MOUNTING:	LIGHTING:	BACKS:	RETURNS:	MYLARITRES:	LAMINATES:	FACES:				STORY OF THE STORY	
					TS: PART#	IN: PART #	LED Cable with UL stamp. Electrical Out Back Localion:	bv:	(T#: SIZE		MODEL:						COLOR SZE WEG AND PART HWHERE APPLICABLE			GRICKBLOCK	

JB#:



Installation	Production:	Sales:	Estimating:	Engineering:	Design:	PROJECT GERROVAL	Landlord;	- Allertine	Client	Design Sp. of carriers A. contact By	Location: 73 Corporate Dr. Portsmouth, NH 03801-2847	Job Name: Wentworth-Douglass Hospital Primary Care at Pease		Manufacture and Deliver (2) 24"x30". Ref holes. To be delivered by sales or Crew.	98	Bldg Color:	RACEWAY	BACKS:	TRIMCAP:	RETURNS:	FACES: Wh	
	Date:	Date:	Date:	Date:	Date:	V.				A control 8%	orate Dr. Portsm	orth-Douglass Ho		Deliver (2):24:x3 ered by sales or	SCOPE OF VIOLE						te Reflective	
8116	Lito Isolito, A&6	Ella Namer Mil			ALL ACTIONS OF THE CASE.	BCOPYRIGHT					outh. NH 031	ospital Prima)". Reflective Crew.							-	
B-16-12-01305	THE MAINE, PREIMAGINE CONTRACT TO THE TOTAL OF THE TOTAL	white Douglass H	Company of the last of the las		EN CONSEAN IN THE PROPERTY OF THE SUPERIOR HOT TO THE UT	COPYRIGHT 2016 THE BARLO GROUP	Dats: 12/14/16	PM: KC	Sales Rep: MALT	Drawn By: MGB	301-2847	ry Care at Pease		Manufacture and Deliver (2):24:x30". Reflective Background S/F Signs with Vinyl copy and to mounting holes. To be delivered by sales or Crew.							7725-27	
	neneration marken	AUT 18420430E	1000	2000	MINAL DESCRIPTION COM		Per Se	1	2					ns with Vinyl copy a							Indiao & 7725-14	
SHEET: 2.0	00-12-19-10	CO 13-10-16		3	CHANGE CONTROL OF EXAMILED BY MALL HOUSEN, CONTROL OF THE PROOF OF		reiza: 800-227-6674	7 St. Hadron, 144 03051		k 2	ですく		2	nd to mounting						,	5-14 Orange	



EACES: White BEA

RETURNS:
RACEWAY:
Big Color:
CODE OF NOTE:
Control to Douglass Hospital Primary Care at Pease
Localor: 73 Corporate Dr. Portsmouth. NH 03801-394.7

Localor: 73 Corporate Dr. Portsmouth. NH 03801-394.7

Localor: 73 Corporate Dr. Portsmouth. NH 03801-394.7

Control to Date: 120 D

WALK-IN PROMPT

PRIMARY

SPECIALTY

118"

CARE

& LAB

QTY: (2)

CARE

Wentworth-Douglass

J0B#:



DEVELOPMENT AUTHORITY

MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

David R. Mullen, Executive Director

RE:

Contract Reports

DATE:

January 19, 2017

In accordance with Article 3.9.1.1 of the PDA Bylaws, I am pleased to report the following:

1. Project Name:

Alternative Sales

PDA Obligation

\$3,676.47

Board Authority:

Director Allard

Summary:

For the purchase and installation of an LP Griddle and an LP

Charbroiler in the Golf Course Clubhouse kitchen.

In accordance with the "Delegation to Executive Director: Consent, Approval and Execution of Documents and Expenditures for Emergency Repairs", PDA entered into the following contract:

1. Project Name:

Eckhardt & Johnson, Inc.

PDA Obligation

\$22,150

Board Authority:

Vice-Chairman Loughlin

Summary:

For emergency replacement of the HVAC system at the PSM

Terminal by Eckhardt & Johnson, Inc., PDA's on-call HVAC

maintenance provider.

P:\BOARDMTG\Contractrpt0117.docx

MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Scott DeVito, PGA General Manager

Date:

December 21, 2016

Subject:

Request to purchase Countertop LP Griddle and a Countertop LP Charbroiler

This is a request to purchase a Countertop LP Griddle and a Countertop LP Charbroiler from Alternative Sales 135 Route 125, Kingston NH 03848. Total cost is \$3,676.47 for the two units installed, the old units removed, and a \$200.00 trade in credit which will be used during invoicing. The only lower option for each unit are online websites. We would like to purchase from Alternative sales because they will be removing the old units, installing new units LP ready, and if there are any warranty issues they are a local company that would be able to respond more efficiently.

Thank you for your consideration.



Quote

11/22/2016

Bill To ::
Grill 28
Kevin Harrington
200 Grafton Road
Portsmouth, NH 03801
603-433-1331 (Contact)
kharrington64@comcast.net

Ship To:: Grill 28 200 Grafton Road Portsmouth, NH 03801 kharrington64@comcast.net

Alternative Sales
Philip Basiliere
135 Route 125
Kingston, NH 03848
(603)642-3873
pbasiliere@alternativesales.net

From:

Job Reference Number: 2151

Sell Total Item Description Sell Qty 1 ea COUNTERTOP GRIDDLE \$2,499.13 \$2,499.13 Star Model No. 648TF (QUICK-SHIP) Star-Max® Heavy Duty Griddle, gas, countertop, 48" W x 21" D cooking surface, 1" thick steel griddle plate, modulating thermostat every 12", heavy duty knobs, wrap-around stainless steel splash guard, grease trough & stainless steel drawer, welded steel frame with stainless steel front, 4" legs, 113,200 BTU, cULus, UL EPH, (ships Natural gas includes LP conversion kit) 1 ea 2 year parts & labor warranty, standard 8 1 ea CHARBROILER \$977.34 \$977.34 Star Model No. 6124RCBF (QUICK-SHIP) Star-Max® Charbroiler, gas, countertop, 24" W, cast iron 40,000 BTU burners with adjustable manual controls every 12", heavy stainless steel radiants, welded steel frame with stainless steel top and front, aluminized steel sides, cast iron broiling grates, stainless steel water pan, splash guard & grease trough, 4" legs, 80,000 BTU, cULus, UL EPH (ships Natural gas includes LP converstion kit) 1 ea 2 year parts & labor warranty, standard 5 \$200.00 1 ea FREIGHT \$200.00 ALTERNATIVE SALES Model No. FREIGHT FOB Charge(s) of shipping product to/from locations incurred by Alternative Sales to provide the quoted product. 6 1 ea DELIVERY \$200,00 \$200.00 ALTERNATIVE SALES Model No. DELIVERY Delivery & Set in Place. Standard Ground level delivery to be done during business hours Monday through Friday from 8:00 AM to 5:00 PM by non-union personnel. Based on site conditions, products will be set in place and made ready for mechanical connections by others. Final adjustments and leveling to be performed by others. Packing materials and trash to be removed. Deliveries that involve stairs, obstacles that do not provide reasonable access or require elevation must be disclosed prior to the delivery or additional charges may be applied at time of delivery. \$-200.00 11 \$-200.00 1 ea

ALTERNATIVE SALES Model No. TRADE IN ALLOWAN TRADE IN ALLOWANCE for your char grill and griddle

Initial: ____

11/22/2016

Alternative Sales

Total

\$3,676.47

Prices Good Until: 12/18/2016

Acceptance:	Date:	
Printed Name:		

Initial:

PROJECT ESTIMATE

DATE: 01/06/2017

Dane Kirkwood

Dan Morin

Ph:(603) 433-6088

Fax:(603) 427-0433

Eckhardt & Johnson, Inc. MECHANICAL CONTRACTORS 181 1917

QUOTE ID:

AR CUSTOMER:

707

PEADEV

SERVICE

Pease Terminal Building

LOCATION:

42 Airline Ave, Pease Airline Terminal STREET:

CITY:

Portsmouth, NH

DESCRIPTION:

Replace Small Snyder General Unit on Terminal Bldg

SCOPE OF WORK: Remove old Snyder Electric unit and replace with either a Trane or Lennox unit depending on customer choice. This

PREPARED BY:

CONTACT:

DATE SUBMITTED: 01/06/2017

price includes crane, electrical work and start up.

SECTION OF THE PROPERTY OF THE	TOTAL
Labor Regular Time	
RTU and Curb Adapter	
Recovery and disposal	
Crane	
Electrical	
Controls	
Total	\$22,150.00

SIGNATURE

PRINT NAME

DATE

EXCLUED UNLESS SPECIFIED IN THIS SCOPE OF WORK

Overtime Labor ~ Structural work ~ Carpentry work ~ Roof work ~ Power and control wiring ~ Asbestos abatement ~ Drop ceiling work ~ Any scope of work not listed in this proposal ~ All existing building, plumbing, fire, energy, seismic, and etc. code yielations on existing work. - For HVAC Mantenauer Services w/ ASA Safee Mills



MOTION

Director Allard:

In accordance with the recommendation of the Pease Golf Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to enter into a contract with Ricci Lumber of Portsmouth, NH in a total amount not to exceed \$28,217.75 (including a 10% contingency), for renovations to the Golf Course Clubhouse dining room; all in accordance with the memorandum from Scott D. DeVito, PGA General Manager, dated January 3, 2017 attached hereto.

In accordance with the provisions of RSA 12-G:8 VIII, the Board justifies the waiver of the RFP requirement based on the following reasons:

1. Ricci Lumber is a vendor selected by the State of New Hampshire in accordance with its procurement regulations.

Note: This motion requires 5 affirmative votes.

N:\RESOLVES\Ricci0117.docx

MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Scott DeVito, PGA General Manager

Date:

January 3, 2017

Subject:

Clubhouse Equipment

This memo is a request to have Ricci Lumber, 105 Bartlett Street, Portsmouth, NH 03801 complete work on the items highlighted below in the amount not to exceed \$28,217.75. The requested amount will cover the proposed \$25,652.50 from Ricci Lumber and a 10% contingence.

The pricing for the proposed items presented at the December board meeting came in under budget by \$9,499.95. With this cost savings would request to add the construction of the banquette seating to be approved as a change to the original request. The full dining room changes are scheduled to be done in three phases. Adding the additional item will help us to better manage the long term costs.

Requesting the waiving of RFP because Ricci Lumber is an approved vendor of the state of New Hampshire. The money has been scheduled in the FY2017 golf course capital under clubhouse equipment.

Item	Estimated Cost	Proposed Cost	
Main Dining Room Flooring	\$18,000	\$17,920	
Millwork Service Area	\$7,000	\$4,462,50	
Construction Fees	\$7,995	\$5,266.94	
Function Room Carpet Mats	\$7,000		
Griddle/Broiler	\$4,500	\$3,676.47	
Bar Glass Washer	\$4,500	\$375.00	
Total	\$48,995	\$31,700.91	
Balance	\$17,294.09		
Banquette Seating	\$9,500		
Function Room Carpet Mats	\$7,000		
Total	\$16,500		

The total expenses for these various items will not exceed the proposed \$50,000 budgeted in the FY2017 Golf Course CIP schedule.

Thank you for your consideration in this matter.



(603)436-7480 Ricci Lumber Proposal

We are pleased to provide you with the following proposal for your project. Please thoroughly review below confirm that we have included the materials and products that your project requires. If you have any questions or concerns, please feel free to contact us. We are happy to clarify matters that relate to this proposal.

Customer:

Pease Development Authority

Job: Grill 28

Maintenance Department

7 Lee Street

Portsmouth, NH 03801

Salesperson: Ed Haves Terms: See Below Date Ent 01/03/17 Expires: 01/20/17

Materials and Labor

The following is a proposal to remove, furnish and install the following products per the scope of work noted.

Description of work	Labor	Materials
Remove existing carpet tile throughout the dining room and properly dispose of it.	\$1,764.00	\$0
Prepare floors to receive Shaw Vinyl Flooring and Carpet Tile	\$1,101.00	\$228.00
 Furnish and install aprox. 840 sqft of Shaw 2x2 Carpet Tile #5T134 Onyx 33505 and aprox. 1400 sqft of Quiet Vinyl Plank #0186V Timber 00750 	\$5,235.00	\$15,847.00
Install Schluter Strip between carpet tile and vinyl plank. (need spec's on this item – this is labor only)	\$141.00	\$0
5) Furnish and install aprox. 180 If of 4" vinyl cove base to match	\$276.00	\$339.00
Furnish and install Maitre'd Table with Countertop	\$1,412.00	\$3,837.00

Paint and Electrical by others. Estimate does not include any unforeseen repair or replacement of substrate materials that the above products would be installed on or over. These are considered extras and would be reviewed with you prior to proceeding.

One year warranty on labor. Manufacturer's warranty on products installed.

Terms: Deposit of \$10,000 upon acceptance with balance on completion.

Remarks: All work to be done in a workmanlike manner. All workers are fully insured. We estimate the job will take 4-5 days to complete. Would like to begin work on a Sunday evening and be done for opening Friday morning.

> Material Total Labor Total

\$20,251.00 \$ 9,929.00

Proposal Total

\$30,180.00

Less NH State Discount 15%

-4.527.00

Final Proposal Total

\$25,653.00

We accept the terms of this proposal and wish to proceed with the work as described:

Date: Printed Name

Copyright 2017 Ricci Supply Company Inc.

This proposal is proprietary and may not be distributed without the express written consent of Ricci Supply management. Any dissemination or reproduction of these or any documents created by our company to any other parties not directly affiliated with construction of the project may result in legal action for recovery of our efforts in producing this proposal.

Fax (603)436-2194

www.riccilumber.com

Email: ehayes@riccilumber.com



MOTION

Director Preston:

In accordance with the recommendation of the Pease Golf Committee, the Pease Development Authority Board of Directors hereby approves of and authorizes the Pease Golf Course to:

- a) Enter into a contract with Country Club Enterprises of Wareham, MA, in the amount of \$28,350 for a term of five (5) years (including an option to terminate the Contract at the end of four (4) years at the sole discretion of the PDA) effective March 1, 2017 for the leasing of a GPS Car Fleet Management system and Golfer Interface Technology software; and
- b) implement rate increase for players' use of the Golf Cars on the Blue Course effective March 1, 2017;

all in accordance with the memorandum from Scott DeVito, PGA General Manager dated January 6, 2017 attached hereto.

N:\RESOLVES\GolfGPSFees0117.docx

MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Scott DeVito, PGA General Manager

Date:

January 6, 2017

Subject:

Golf Car Fleet Management GPS & Golfer Interface GPS Lease

This memo is a request to approve a 5 year lease, with the option to opt out after 4 years, for GPS Golf Car Fleet Management and Golfer Interface Technology from Country Club Enterprises, 2D Express Drive, Wareham, MA 02571 in the amount of \$28,350 annually.

Second to increase the 9 hole daily fee rate \$3 when playing the 9 hole Blue Course. Pease has been offering the 9 hole daily rate to play the Blue Course and including the golf car at no cost for a number of years. The product has been much improved since beginning this program. The increase will be tracked as golf car revenue to offset the additional annual GPS lease cost, while still being one of the best values on the Seacoast for 9 holes of golf with a riding car.

Three companies submitted separate bids for Golf Car Fleet Management GPS technology and Golfer Interface GPS technology. The charts below show annual pricing for the base technology of the Fleet Management software, the additional Golfer Interface software, and the total for both platforms.

Country Club Enterprises was low bidder for the 90 car fleet, using their GPS technology would allow us to work with a single vendor for both products. CCE would be able to install the GPS equipment at the factory when building the fleet, which would ensure proper installation. The CCE GPS system was introduced in 2008 and continues to grow in market share, as compared to the Yamaha product that was launched in spring of 2016. Product comparisons shows CCE's software delivers more options in both the base Fleet Management and the Golfer Interface platforms. The differences include a larger LCD screen, tournament hole sponsor and advertising option, blind spot detection for players to see the groups on the course in front of them, remote access to diagnose golf car issues, touch screen distance finder, and ability to place food & beverage order. Country Club Enterprises offers all new customers a two-month free trial period, resulting in a cost savings of \$9,450 the first year of the lease.

Base Software - Fleet Management	
Company	Annual Cost
Country Club Enterprises	\$14,310
Yamaha Golf	\$15,660
Five Star Golf Cars	\$26,460

Additional Software - Golfer Interface	
Company	Annual Cost
Country Club Enterprises	\$14,040
Yamaha Golf	\$12,420
Five Star Golf Cars	\$8,100

Both Base & Golfer Interface Software		
Company	Annual Cost	
Country Club Enterprises	\$28,350	
Yamaha Golf	\$28,080	
Five Star Golf Cars	\$34,560	

Please see the attached slide to review additional annual revenue generated, and projected return over the five year lease period.

Providing GPS to our customers will help Pease continue to build the brand "The Ultimate Golf Venue on the Seacoast". The new program will create excitement for the facility, and help us to attract new daily customers, grow both golf tournament and group numbers, and assist in maintaining our current base of players. We have been very fortunate with the weather and the long seasons the last two years. Having this new technology will aid us in filling underutilized tee times throughout the year, and would be another tool to help us maintain the current annual rounds in years we have less play days available.

Thank you for your consideration in this matter.

Cons

Increase the operating budget Working through new staffing guidelines Rate increase \$3 per daily fee Blue Course Trouble shooting when system goes down

Pros

More efficient utilization of fleet

Tool to assist in using less electricity

Less money spent on course supplies of rope, stakes and signs

Better manage course damage

Increase safety with decreased speed zones in parking lot, and other high traffic areas

Will never be more affordable

Help to attract new daily fee customers

Help to attract new outing rounds

Help to attract new groups

With rate increase on Blue Course offer remains as one of the lowest 9 holes with a cart offers when comparing to other Seacoast area course.

Better way to advertise for the course

Opportunity to charge for advertising

Added revenue through the food & beverage platform

Help to retain base of customers

Gives the facility broader appeal as a destination when marketing to Lakes Region, North Shore,

Boston & Portland areas

Help us fill tee times any time we are open



Memorandum

To: Andrew Pomeroy, Airport Operations Manager

From: Sandra McDonough, Airport Operations Specialist

Date: 1/11/2017

Subj: Noise Report for December 2016

The Portsmouth International Airport received a total of 19 inquiries in December 2016, 15 rotor and 4 fixed wing.

The 15 rotor wing inquiries originated from 2 Portsmouth residents. One resident inquired 13 times. All of the rotor wing inquiries pertained to Seacoast Helicopters.

Three of the four fixed-wing aircraft inquiries were related to based military aircraft practicing touch and go's and the last fixed wing inquiry is unknown. The three calls about the KC135s based here at the NHANG were from a Greenland resident and came in within a 12 minute period.

Attached is a copy of the Noise Report for December 2016.

to 12/31/16

•	Un.	44	ະພ		N	pank	Call
12/4/2016	12/4/2016	12/4/2016	12/4/2016		12/3/2016	12/2/2016	Date
13:47	13:43	3:27	13:21		90 151	14.33	Time
68 Willer Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-		178 Bayview Newmarket NH 03857-	Miller Avenue Portsmouth, NH 03801-	Caller ID
Based	Based	Based	Based		Unknown	Based	Location
R44	R44	R44	R44		unknown	R44	Aircraft
Emailed: NOISE COMPLAINT - N219CR directly over my house again, att. 425 ft! That makes 4 times in 26 minutes!	Emailed: NOISE COMPLAINT - N219CR directly over my house again, alt. 750'	Emailed: NOISE COMPLAINT - N219CR directly over my house again, alt. 450' - twice in 6 minutes!	Emailed: NOIISE COMPLAINT - N219CR directly over my house, alt. 625'	everyone who lives here, works here and everyone who has property here. This is an extremely dangerous condition and part of the purpose of this call is for when the foreseeable catastrophe happens those people responsible for presenting it will be held accountable.	A plane coming from Pease, coming dangerously close to my property. Clearly targeting it. Targeting	Emailed: NOISE COMPLAINT - N219CR directly over my house, alt. 850'	Narratives
McDonough sent an email asking for a return call and also left a voice message. Caller sent McDonough pictures of different flight tracks of aircraft 219 CR. It is unclear how accurate the information is.	Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.		Caller has been contacted in the past about her concerns.	Individual has indicated in the past that a call back is unnecessary.	Г оноw Up

1

Call

DA Noise Control Log	ntrol Log	For the Period:	12/1/16	to 12/31/16	
Date Time	Caller ID	Location	Aircraft	Narratives	Fallow Up
12/12/2016 21:32	209 Palm Drive Greenland, NH 03840	Based	2 KC135s	Emailed: again. This is happening every 3 mins. I'm bringing this to town selectman's meeting, this is ridiculous.	McDonough discussed the voluntary noise procedures at Portsmouth International Airport which indicates aircraft that are based here at Portsmouth are allowed to train until 11:00 PM. Residents from the surrounding area were involved with developing these procedures. The Greenland resident is going to his town selectman's meeting to see if
	:				they can stop the aircraft from flying after 8:00 PM.

				Ģ0
				[2/12/20]
				12/12/2016 21:20
			P _a	209
		- A	Palm Drive Greenland, NH 63840	9
			TH #3840	
				Based
				2 KC135s
				[35s
			stop please.	Emailed
			lly after 8 se.	again, lo
			eigi. Leis	w level ap
			inually after 8pm. This has got to please.	proaches,
to or de	ins	2 5	In no	Z E

Ó

12/12/2016 21:26

209

Based

2 KC135s

evening, this has got to stop. keep happening later and later in the Emailed: Again, The low approaches

Greenland, NH 03840

Palm Drive

McDenough discussed the voluntary

Freenland resident is going to his until 11:00 PM. Residents from the surrounding area were involved with it Portsmouth are allowed to train noise procedures at Portsmouth international Airport which fter 8:00 PM. hey can stop the aircraft from flying own selectman's meeting to see if eveloping these procedures. The ndicates aircraft that are based here

they can stop the aircraft from flying after 8:00 PM. town selectman's meeting to see if Greenland resident is going to his developing these procedures. The surrounding area were involved with at Portsmouth are allowed to train until 11:00 PM. Residents from the indicates aircraft that are based here noise procedures at Portsmouth McDonough discussed the voluntary International Airport which

that a call back is unnecessary. Individual has indicated in the past

10 12/16/2016 17:54

68

Portsmouth, NH 03801-Miller Avenue

Based

R44

N219CR directly over my house, altitude 525 feet. Emailed: NOISE COMPLAINT -

Page 2 of 4

Coll Data	PDA Noise Control Log
•	For the Period:
!	12/1/16
	to
	12/31/16

	mid tesk	12	13		<u></u>	5,	16
Triston.	12/20/2016	12/20/2016	12/20/2016		12/20/2016 14:45	12/20/2016	12/27/2016
	14:07	14:42	435		14:45	11:47	10:45
Canal 15	68 Miller Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-	Ruth Street Portsmouth, NH 03801-		155 Ruth Street Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-
TOCACION	Based	Based	Based		Based	Based	Based
	R44	R44	Robinson helicopter		Robinson helicopter	Robinson helicopter	R44
TABLE GENERAL	Emailed: NOISE COMPLAINT - N219CR directly over my house, EXTREMELY LOW - 200' alt confirmed.	Emailed: NOISE COMPLAINT - N219CR directly over my house again, 350' confirmed altitude.	I calling to complain about the noise from the little red tour helicopter. He has made several passes over our house today. When I tracked him on Flight Radar 24 it indicated that he is flying at 350 ft, when he goes over our house. So I thought he was supposed	would explain why it is so loud right now. So could you please look into it and find out why he is flying at such a low altifude. I couldn't get the numbers off of it but it's the little red tour helicopter. It has been a long time since we have complained because it has been tolerable but now that he's flying at the lower altitudes it's getting to be a pain in the butt again. So if you could look into it would be appreciated.	Emailed: The red tour helicopter made several passes over a residential area at an altitude or 350 feet when 500 is required. I tracked him on the app flightradar24 which tells you all the flight data.	Emailed: NOISE COMPLAINT - Red helicopter directly over my house, EXTREMELY LOW - 200'?	Emailed; NOISE COMPLAINT - N219CR directly over my house. Always exactly the same route.
Totor of	Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.	McDonough spoke with the caller on 12/20 about his concerns with the aircraft flying so low. McDonough spoke to Bruce Cultrera about the website that indicates he is flying lower than he states. He indicated they are having issues with the	other devices and are currently trying to resolve it with the company that makes it. McDonough also spoke with the air traffic control manager who indicated the air traffic controllers have not witnessed any flying over the city less than 700 ft.in the downtown area.	Same as above.	Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.

FUA
IYOUSE
Control
LO

For the Period:

to

12/31/16

19 12	18 12	17 12	Call D
12/28/2016 11:54	12/28/2016	12/28/2016 12:02	Date
11:54	1:42	12:02	Time
68 Miller Avenue	Miller Avenue Portsmouth, NH 03801-	68 Miller Avenue Portsmouth, NH 03801-	Caller ID
Based	Based	Based	Location
R44	R44	R44	Aircraft
Emailed: NOISE COMPLAINT - N219CR again.	Emailed: NOISE COMPLAINT - N219CR directly over my house, altitude 850°. Very LOUD.	Emailed: NOISE COMPLAINT - N219CR directly over my house again, attitude 850°. Always exactly the same route. Lucky us.	Narratives
Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.	Individual has indicated in the past that a call back is unnecessary.	Follow Up



MOTION

Director Lamson:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to accept and bind Long Term Disability Insurance and Life and Accidental Death and Dismemberment Insurance effective March 1, 2017 through February 28, 2019 for the continued benefit of the employees of Pease Development Authority as proposed by the Unum Life Insurance Company of America in the projected amount of \$25,950 per year; all otherwise in accordance with the memorandum of Irving Canner, PDA Director of Finance, dated January 12, 2017 attached hereto.

Note: Roll Call vote required.

N:\RESOLVES\DisabilityIns0117.docx



DEVELOPMENT AUTHORITY

Date:

January 12, 2017

To:

David Mullen- Executive Director

From:

Irv Canner- Director of Finance

Subject:

Insurance Renewal-Life and Accidental Death and

Dismemberment and Long Term Disability

Our current insurance coverages for employee 1) Life Insurance and Accidental Death and Dismemberment (LADD) and 2) Long Term Disability (LTD), as provided through Hartford Financial Services Group (the Hartford), are scheduled to mature as of February 28, 2017.

Working with our insurance broker (Davis & Towle) bids were solicited and based on the following analysis, it is requested that the Pease Development Board of Directors be presented this information at their January 19, 2017 meeting in order to secure their approval allowing the PDA to enter into a two-year fixed rate agreement through February 28, 2019, with the Unum Life Insurance Company of America (the Unum) for both LADD and LTD coverage.

The final bid results provided the following annual cost comparisons providing an estimate savings of 3.6% between the two bids:

	Long Term	Life and Accidental	Total
	Disability	Dismemberment	Annual
Provider	Insurance (LTD)	(LADD)	Cost
Hartford	\$ 15,582	\$ 11,325	\$ 26,907
Unum	15,582	10,368	25,950
Cost Difference	\$ -	\$ (957)	\$ (957)

The final bid results were based on current employee salaries of approximately \$3,323,000 which excludes classified employees. Submitted cost information were detailed on the following billing rate structure:

Provider /	Long Term	Life and Accidental
AM Best	Disability	Dismemberment
Rating	Insurance (LTD) /	(LADD) /
	\$100	\$1,000
Hartford (A)	\$ 0.490	\$ 0.284
Unum (A)	0.490	0.260
Rate Difference	\$ -	\$ (0.024)

Key coverage highlights remain consistent to what we have provided our employees during the past several years including:

Long Term Disability Insurance	Life and Accidental Death and Dismemberment
100% PDA Sponsored	100% PDA Sponsored
Monthly Benefit % of Earnings= 60%	Coverage is Equal to 1 X Annual earnings
Maximum Monthly Benefit is \$5,000	Maximum Benefit is \$130,000
Elimination Period of 60 Days + Social	Benefit Reduction Formula:
Security Integration	65% at Age 65
	50% at Age 70

Four additional insurance providers were solicited, including Boston Mutual, Lincoln Financial, Mutual of Omaha and Standard Life but did not respond as they could not match the plan design specific to the desired elimination period of 60 days associated with the long term disability coverage. From an overall industry perspective, a 90 day elimination period is a typical plan design component.

At your convenience, I would be pleased to address any questions and or the need for supplemental information that you might have



MOTION

Director Allard:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$819.00 for legal services rendered to the Pease Development Authority by:

1. Kutak Rock LLP
Through November 30, 2016 \$819.00*

*Note: The City of Portsmouth will pay the remaining balance.

Note: Roll Call Vote required

N:\RESOLVES\Legal Services0117.docx

ANALYSIS - LEGAL FEES ENVIRONMENTAL MATTERS

		Same of the same					The same of the sa	4 4 4 7 7	
		Conservation					Conservation		
		Law	Fiscal Year				Law		Fiscal Year
DATE	Haven Well	Foundation	Total	DATE	Haven Well	Hangar 227	Foundation		Total
FY 17		\$42,739.76	\$42,739.76 FY 17	FY 17	\$7,005.93	\$6,570.00	\$47,449.89		\$61,025.82
FY 16				FY 16	\$14,472.30				\$14.472.30
FY 15	\$2,400.17		\$2,400.17						
FY 14	\$14,604.30		\$14,604.30						
Cumulative Total	\$17,004.47	\$42,739.76	\$59,744.23		\$21,478.23	\$6,570.00	\$47,449.89		\$75,498.12
							-		
Through Nov. 2016									

ATLANTA CHICAGO DENVER

IRVINE

OMAHA PHILADELPHIA RICHMOND ROGERS

FAYETTEVILLE

KANSAS CITY LITTLE ROCK

LOS ANGELES

MINNEAPOLIS OKLAHOMA CITY

SCOTTSDALE SPOKANE WICHITA

KUTAK ROCK LLP

SUITE 800 1625 EYE STREET, NW

WASHINGTON, DC 20006-4061

202-828-2400 FACSIMILE 202-828-2488

www.kutakrock.com

BARRY P. STEINBERG barry.steinberg@kutakrock.com (202) 828-2316

December 14, 2016

Suzanne M. Woodland Deputy City Attorney City of Portsmouth 1 Junkins Avenue Portsmouth, NH 03801

Lynn Hinchee Pease Development Authority 55 International Drive Portsmouth, NH 03801

Re: General

TOTAL HOURS

5.20

TOTAL FOR SERVICES RENDERED

TOTAL CURRENT AMOUNT DUE

\$2,340.00

\$2,340.00



MOTION

Director Loughlin

WHEREAS, RSA ch. 12-G vests the management of the Pease Development Authority ("Authority") in its Board of Directors;

WHEREAS, the Authority has duly enacted By-Laws in accordance with the provisions of NH RSA 12-G:8, XIX; and

WHEREAS, the By-Laws provide that the Executive Director shall have all the authority of the Chairman with respect to the signing of contracts, leases, releases, bonds, notes and other instruments and documents approved by the Authority; and

WHEREAS, the Authority deems it necessary to the management and regulation of its affairs to delegate to the Executive Director the authority to consent to, approve and pay legal bills up to \$50,000 when no regular meeting of the Board is scheduled within 21 days.

NOW, BE IT RESOLVED, that the Authority does hereby delegate to the Executive Director the authority to consent to, approve and pay legal bills in accordance with the terms and conditions of the "Limited Delegation to Executive Director: Consent, Approval, and Expenditure of Funds for Legal Services" attached hereto and incorporated herein by reference.

N:\RESOLVES\Delegation of Duties-Legal0117.docx

Limited Delegation to Executive Director: Consent, Approval and Expenditure of Funds for Legal Services

Summary:

This delegation covers the consent, approval and payment of fees for Legal Services by the Executive Director and the authority of the Executive Director to correct errors in connection with the allocation of fees in situations where representation is shared by PDA and a third party. This delegation is intended to grant limited authority to the Executive Director to make payments for legal fees at times when the PDA Board of Directors has no regular meeting scheduled and the legal services provided are specifically related to ongoing litigation, administrative orders or regulatory matters. The Board has delegated authority to the Executive Director, subject to concurrence by one member of the Legal Bill Review Committee of the PDA Board of Directors, to consent to, approve and execute the required documentation and to expend funds up to \$50,000. This authorization is subject to the conditions set forth below being satisfied.

Transaction:

Consent, approval, and execution of required documents and expenditure of funds for the payment of fees for legal services.

Amount:

Up to \$50,000 per entity

Execution Document:

None.

Authority to Execute:

Executive Director with review and approval of General Counsel and with concurrence of one member of the Legal Bill Review Committee of the PDA Board of Directors

Conditions:

The request for payment of fees for legal services subject to this delegation of authority shall not be consented to, approved, or the expenditure made unless all of the following conditions are satisfied:

- 1. The legal services provided are specifically related to ongoing litigation, administrative orders or regulatory matters.
- 2. The PDA Board of Directors has no regularly scheduled meeting within 21 days of the invoice date.
- 3. The conditions set forth above do not apply to corrections of errors in the allocations of fees shared by PDA and a third party.

Reporting Requirements:

Any legal bill authorized to be paid and any funds expended pursuant to this delegation shall be reported to the Board at its next regular meeting.

ADOPTED:			



PEASE DEVELOPMENT AUTHORITY PORT COMMITTEE MEETING FRIDAY, JANUARY 06, 2017 @ 8:00 A.M.

- 1. CALL TO ORDER (Loughlin)
- 2. APPROVE MINUTES OF THE OCTOBER 06, 2016 MEETING*
- 3. MOTION FOR NON-PUBLIC SESSION* (Torr)
- 4. RETURN TO PUBLIC SESSION
- 5. VOTE OF CONFIDENTIALITY* (Torr)
- 6. ADJOURNMENT



MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

January 19, 2017

Re:

Commercial Mooring Permit Transfer

In accordance with the "Delegation to Executive Director: Consent, Approval and Execution of Mooring Permit Transfers" adopted by the Board on January 24, 2002, Î am pleased to report that PDA has approved of commercial mooring permit transfer for the following permit:

Date of

Permit

Business

Approval

Seabrook Harbor

No. 3127

Commercial Fishing

12/12/16

Transferor:

George Littlefield

Transferee:

Joshua Crooks

The Delegation to Executive Director: Consent, Approval and Execution of Mooring Permit Transfers provides that:

"A Mooring Permit Transfer request submitted to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

In accordance with NH Administrative Rule Por 301.08 (superseded by 1. Pda 508.01 (a) - (d)), a commercial boat owner must submit to the Division documented proof of the commercial nature of the business being sold.

These conditions have been met.

P:\PortAuthority\Moorings\Transfers\BoardMemos\Boardmem0117.docx



PORTS AND HARBORS

TO:

David Mullen, Executive Director, PDA

FROM:

Geno J. Marconi, Director, DPH

DATE:

December 11, 2016

RE:

Commercial Mooring Transfer

The Pease Development Authority, Division of Ports and Harbors has received a request for the transfer of a commercial mooring, permit #3127, from George Littlefield to Joshua Crooks.

I have reviewed the attached paperwork and concur with the local Harbormaster and Chief Harbormaster that the request meets all the requirements of the PDA-DPH Code of Administrative Rules regarding commercial mooring transfers. Therefore, I am requesting approval of the transfer.

If you have any questions or need further information, please let me know.



PORTS AND HARBORS

December 12, 2016

George Littlefield 10 Lamprey Road Kensington, NH 03833

RE:

Request to Transfer Commercial Moorings

Commercial Mooring No. 3127, Seabrook Harbor, New Hampshire

Dear Mr. Littlefield:

Please be advised that Pease Development Authority - Division of Ports and Harbors has approved of your request to transfer the above referenced commercial mooring to Joshua Crooks, of 77 Locust Street in South Hampton, NH in connection with the sale of your commercial fishing business.

You and Joshua Crooks have represented that Joshua Crooks intends to use the mooring for commercial fishing related purposes. Please be advised that the approval to transfer the mooring is subject to the condition that Joshua Crooks will continue to use the mooring for commercial fishing related purposes.

In accordance with the administrative rules which govern the transfer of commercial moorings; "If the holder of a commercial use mooring permit ceases operation of the commercial entity for which the permit was issued, the permit shall lapse." See enclosed copy of Pda 508.01(d). By copy of this letter, Randell Collins is being put on notice of this provision.

Thank you for your attention to this matter.

Killer

Sincerely

David R. Mullen
Executive Director

Enclosure

cc:

Geno Marconi, Director PDA-DPH

Joshua Crooks PDA Legal Dept.

PART Pda 508 TRANSFER OF MOORING PERMITS

Pda 508.01 Transfer of Commercial Use Mooring Permits.

- (a) A commercial vessel owner may transfer his or her commercial use mooring permit(s) to a new owner if the permit holder's business, including the vessel for which the commercial use mooring permit(s) was issued by the division, is sold or under a contract of sale, subject to:
 - (1) The buyer's submitting an application for a commercial use mooring permit for the same type of business or another type of business that would qualify for a commercial use mooring permit and all applicable documentation;
 - (2) Payment of the commercial use mooring permit transfer fee for transfers pursuant to Pda 508.01(a), provided that fees paid in the form of a check or a money order shall be made payable to "Pease Development authority, Division of Ports and Harbors;" and
 - (3) Approval of the transfer by the authority upon the buyer's showing that he or she has complied with all the requirements for a commercial use mooring permit.
- (b) The owner of a water-dependent business as described in Pda 502.30(b) may transfer his or her commercial use mooring permit(s) to a new owner if the permit holder's business is sold or under contract of sale, subject to:
 - (1) The buyer's submitting an application for a commercial use mooring permit for a water-dependent business as described in Pda 502.30(b) and all applicable documentation;
 - (2) Payment of the commercial use water dependent business mooring permit transfer fee for transfers pursuant to Pda 508.01(b), provided that fees paid in the form of a check or a money order shall be made payable to "Pease Development Authority, Division of Ports and Harbors;" and
 - (3) Approval of the transfer by the authority upon the buyer's showing that he or she has complied with all the requirements for a commercial use mooring permit.
- (c) The division shall only consider written transfer requests made by the owner of record and mailed or hand delivered to its office at:

Deliver To:

Mail To:

Pease Development Authority Division of Ports and Harbors 555 Market Street Portsmouth, NH 03801

Pease Development Authority Division of Ports and Harbors 555 Market Street Portsmouth, NH 03801

(d) If the holder of a commercial use mooring permit ceases operation of the commercial entity for which the permit was issued, the permit shall lapse.